



Copyright © 2004-2025 Calyx Technology, Inc., dba Calyx Software. All rights reserved. Information in this publication is subject to change without notice.

Calyx Software makes no representations or warranties with respect to this information and will not guarantee the accuracy and completeness of any information. Users of this information do so with the understanding that Calyx Software is not engaged in the practice of law and does not render legal, accounting, or other professional services. This publication is intended for educational and informational purposes only.

In determining which federal or state forms supplied by Calyx Software should be used in a particular situation, users of this information should consult with their own legal counsel for advice.

Calyx Software makes no representation that it supplies forms for every state. Calyx Software reserves the right to change this information without notice.

The information contained herein is fictional. Borrower names, company names, addresses, social security numbers, and other identifying information are not real and are used only to illustrate the product functionality.

No part of this publication may be reproduced, stored in a retrieval system, or transmitted in any form or by any means, electronic, mechanical, photocopying, recording, or otherwise, without the prior written permission of Calyx Software. Making unauthorized copies of this publication for any purpose other than your own personal use is a violation of United States copyright law.

Calyx Software, Point<sup>®</sup>, PointCentral<sup>®</sup>, INK-it, Zip, Zenly, and WebCaster are registered trademarks of Calyx Technology, Inc.

Various other copyrights, trademarks, and service marks used or referenced in this publication are the property of their respective companies and owners.

#### Location:

6475 Camden Avenue, Suite 207 San Jose, CA 95120

**Corporate Office:** (408) 997-5525

**Dedicated Customer Service:** (800) 342-2599

**Sales:** (800) 362-2599



## **Change Table**

The following table contains an overview of changes made to this document for the 3.4 release of Zenly.

Table 1: Change Table

Version	Section Impacted	Change(s)
3.4	Global Email Settings	Email settings are configurable globally, allowing the admin to input STMP server information.
	Configuring Email Settings	Users can change Global Email Settings by overriding their own Email Settings using the User Profile.
	Sending an Email	A feature allows users to send emails from open Lead or Loan files.
	History	Users can view the History of a Lead. The History tab also allows using to link and copy associated Loan files.
	Adding Conditions	The Add Conditions dialog fields are rearranged.
	Email Templates	The Templates tab contains an option for setting up Email Templates.



### **Table of Contents**

Chapter 1:	Document Overview	16
Preface		16
Documentation	on Accessibility	16
Access Zenly		17
Forgot Passw	ord (Request Password Re	eset).17
Mobile Acces	S	19
Home Scree	n (Mobile)	20
User Profile	for Mobile Users	20
Zenly Mobile	lcons	21
Chapter 2:	Zenly Home Screen	22
Filtering		23
Copy File		23
Archiving File	S	25
•	nived Files	
Reactivating	Archived Files	26
_		
User Profile		28
Contact Info	mation	28
State Lice	nse	29
Appearan	ce	30
Services Set	tings	30
Alerts Config	juration	31
Configuring I	Email Settings	32
Test Emai	l	32
Accessing th	e Interview Portal	32
Settings		32
Global Email	Settings	33
Server Info	ormation	34
Login Cre	dentials	34
	l	
SMTP Ser	ver Examples	36
	ng	
Web Addres	S	37
-		
	Toggle	
Load Default	Button	38

Alerts	39
Creating an Alert	39
Leads/Loan Search	41
New File	41
Chapter 3: Leads	42
Creating a New Lead	42
Lead Status	
Lead Tracking	
Summary Info	
Lead Tracking Status	43
Alerts (Leads)	
Conversation Log (Leads)	48
Contact Information	48
Telephone (Leads)	50
Address (Leads)	51
Loan Information (Leads)	54
Note Details (Leads)	54
Subordinate Financing (Leads)	55
Proposed Housing (Leads)	57
Primary Housing (Leads)	
Income (Leads)	60
Liabilities (Leads)	61
Other Expenses	
Additional Information (Leads)	
Contacts (Leads)	
Additional Details	
Adding Contacts Using the Directory	
History	
Linking a Loan file	
Copying a Loan from the History Table	
Unlinking Loan File	_
Qualification	
Loan Comparisons	
Copying a Loan Scenario	
Drag & Dropping Scenarios	
Generated Loan Scenario Documents	
Creating Loan Scenarios	
Loan Information	
Proposed Housing Expenses	
Estimated Closing Cost	
Deleting a Loan Scenario	77



Documents Stored (Leads)	.77	Unmarried Addendum	113
Uploading a PDF	77	Telephone	114
Searching for Lead Documents	78	Addresses	115
Previewing, Downloading, and Deleting	79	Employment	117
Documents Generate (Leads)	79	Income	118
Document Request (Leads)	80	Assets	121
Pending		Gifts or Grants	123
Review	82	Liabilities	125
Completed	82	Alimony, Child Support, Other Expenses.	126
Run Pricing	83	Delete Alimony, Child Support, and Othe	
Availability Screen	83	Expenses	
Eligibility Screen		Real Estate	
Pricing Screen		Unmatched Mortgage Liabilities	
Eligible Product		Primary Housing	
Ineligible Product		Declarations	_
Sending an Email		Ethnicity and Gender	
Creating a Lead Invite		Identifying Documentation	
Initiate Loan		Nearest Relative	
	•	Additional Information	-
Chapter 4: Loans	•	Application Loan	
New Loans	•	Loan Overview	
Creating a New Loan File		Loan Information	_
Importing Loan Files		Note Details	
Drag & Drop Import		Rental Income on Subject Property	
Run Pricing (Loans)		If Construction Loan	
Ineligible Product		PMI/MIP/VA/USDA	
Loan Status	•	Rate Adjustment	
Loan Export	97	Payment Adjustment	
Status Tracking	.98	Buydown Mortgage	143
Track Loan Status	.98	Loan Features	
Add Status	.98	Payment Schedule	144
Edit Loan Status	100	Subject Property	145
Alerts	100	Subject Property Address	146
Status Contacts	102	Property Information	146
Add Contact	102	Proposed Housing Expenses	
Edit Contacts List	104	Subordinate Financing	148
Delete Contact	105	Title	149
Adding Contact Using the Directory	105	If Refinancing Loan	150
Status Conversations	106	Names on Title	150
Loan Application1	.07	Energy Improvements	151
Application - Borrower	107	Initial Fees Worksheet	153
Borrowers	108	Fees Template	153
Borrower/Co-Borrower Information	112	Origination Charges	154



Services Borrower Can't Shop For155	Credit Scores188
Services Borrower Can Shop For156	Alternate Creditor Names190
Total Loan Costs156	Credit Score Details191
Additional Fee Tables156	Tax Return Requests192
Total Other Costs156	Request Transcript192
Total Closing Costs157	Line 5a - IVES194
Closing Costs Service Providers Borrower	Line 5d – Client195
Can't Shop For157	Line 5 - Return To195
Closing Costs Service Providers Borrower Can Shop For158	Tax Request – ID Number & Certification (W-9)
Change of Circumstance158	Tax Authorization 8821198
Estimated Cash-to-Close159	Designees198
Standard Form159	Tax Matters200
Alternative Form167	Title Commitment Request201
Loan Estimate169	Verification Certification202
Initial Fields169	Verification of Benefits202
Remaining Fields170	Verification of Employment204
Fannie Mae Addendum171	Verification of Deposit206
Property171	Verification of Loan208
Loan Application Information171	Verification of Mortgage and Rent210
Community Lending172	Social Security Number Verification (SSA-89)
FHA173	213
VA173	VA Verification and Certification213
Validation Service Providers173	Military Service214
Total Taxes and Deductions175	Indicate How You Will Use Your Certificate of
Freddie Mac Addendum176	Eligibility215
Loan Program176	VA Property Address216
FHA/VA177	FHA218
Property177	FHA/VA Loan Purpose218
Transaction Detail178	Addendum to Uniform Residential Loan
Validation Service Providers178	Application219
Negative Amortization179	Property Improvements (HUD-56001)220
Anti-Steering Disclosure179	Bank Accounts222
Escrow Account180	DE Statement of Appraised Value (HUD-92800.5B)223
Initial ARM Disclosure182	Energy-Efficient Mortgage Fact Sheet225
How Your Interest Rate is Determined183	Housing Counseling Lender Certification of
Important Loan Information184	Completion225
Worst Case Scenario184	Affiliated Business225
HOEPA Counseling List184	Option A226
Generate Counseling List184	Option B227
Homeownership Education187	Underwriting227
Housing Counseling188	Transmittal Summary227
Loan Processing188	Project Classification227
Credit Information188	•



Qualifying Ratios	228	Credit Order	253
Risk Management	228	Results	255
Escrow Account and Funds to Close	229	Industry Connect	256
Mortgage Originator and Level of Property	y229	Wholesaler Status and Received Do	ocuments
Conditions	230		•
Adding Conditions	230	Run Market Pricing	
Notice of Action Taken	231	Desktop Originator	
Add Reasons of Denial	232	Loan Product Advisor	
Part II	233	Results Table	
Credit Information	233	Error Messages Table	260
Factors	233	Settings	260
Credit Agency	234	User Access	260
Reporting	234	Add User Access	260
Mortgage Call Report 2024	235	Edit User Access	261
Origination Information	235	Delete User Access	261
Loan Information	235	Document Defaults	261
Subject Property Information	236	Status Defaults	261
Loan Originator Information	236	Application Privacy Settings	263
Profit & Loss Information	236	ECOA Processing Settings	265
HMDA	237	Chapter 5: Reports Tab	267
Underwriting (HMDA)	238	Status Dropdown Menu	268
Automated Underwriting		Generating a Report	268
Reason for Denial	239	Exporting Generated Report	270
Closing	241	Mortgage Call Report	271
Documents	241	Exporting	
Stored	241	Chapter 6: USERS	
Document Search	242	User Information	
Upload Documents	242	Add User	
View Documents	243	User Status and Contact	
Download Documents	244	Loan Access	
Generate	245	Document Management Access	_
Generate Application	245	Menu Loan Access	
Generate Processing Document List	246	Directory Access	
Generate Underwriting Documents	246	User Profile	•
Request	246	Administrator Access	
Pending	247	State Licenses	
Review	248	Modify User	
Completed	249	Reset User Password	
eSign	249	Delete User	
Add Signature Fields	251	User Search	
Request Signatures	252	Activate/Inactivate User	
Services	253	Services Settings	-
Credit Reporting	253	Add User Services Credentials	
· -		Add Ooci Oci vices Crederitiats	200



Pricing Service	281	Calculators	319
Edit Provider	282	Products	320
Delete Provider	283	Product Introduction	320
Alerts Configuration	283	Product Details	320
Alerts & Notifications	283	Borrower Interview	322
Access	283	Configuration	322
Configuring Email Settings (Users)	284	Disclaimer/eConsent/Result	322
Test Email	284	Terms of Use/Privacy Policy	324
Chapter 7: TEMPLATE Tab	285	Retention Policy	
Fee Templates	285	Notifications	326
Update Standard Fee Template	285	Email Settings	
Create New Fees Template	287	Edit Emails	
Create from Copy		Edit Reminders	331
Create a New Template	288	Reports	
Loan Program	290	Borrower Interview Report	
Creating a Loan Program Template	290	Billing Statement Report	
Document Packages		Borrower Statistics	
Directory		Settings	
Importing Contacts	00	Google Analytics	
Global Services Settings		Document Template	
Company Information		Security	
Dropdown Lists		Payment Management	
Select List Items		Chapter 9: Acronyms	
Add List Items		Appendix A: Loan Estimate Mapping Tab	
Leads Status Dropdown	o .		
Leads Documents Dropdown		Loan Terms	
Application Dropdown		Projected Payments	341
Documents Dropdown			
Document Settings			
Application Privacy Settings		List of Tables	
ECOA Processing Settings		Table 1: Change Table	3
Escrow Account Setup		Table 2: Product Assistance	16
Email Templates		Table 3: Zenly Home Screen Icons	21
		Table 4: Acronyms	340
Chapter 8: Zip		Table 5: Loan Terms Mapped Fields	341
Interview Portal		Table 6: Project Payments Mapped Fields	341
Company Site	_		
Company Main		List of Figures	
Set Loan Originators List		Figure 1: Zenly Log In	17
Borrower Portal		Figure 2: Forgot Your Password?	
Default Information	o .	Figure 3: Request Password Request	
Banner and Colors		Figure 4: Access Code	
Loan Originators	31/	<del>-</del>	





Figure 6: Home Screen (Mobile)	48 alog48 4950
Figure 8: Home Table Icons	alog48 
Figure 9: Filtering23 Figure 52: Contact Information Figure 10: File Select23 Figure 53: Add Telephone	50 50
Figure 10: File Select23 Figure 53: Add Telephone	50
	50
Figure 11: Copy Button	5
Figure 12: Copy Files Dialog24 Figure 55: Edit Telephone	
Figure 13: Copy Files (Complete)25 Figure 56: Delete Telephone Numb	er5
Figure 14: Archiving Files25 Figure 57: Add Address25	52
Figure 15: Viewing Archived Files26 Figure 58: Add Address Dialog28	53
Figure 16: Select Button26 Figure 59: Loan Information28	54
Figure 17: Activate Button27 Figure 60: Note Details	5 <del></del>
Figure 18: Selecting Files (Deleting)27 Figure 61:Subordinate Financing (Le	eads)55
Figure 19: Confirm Delete File28 Figure 62: Add Subordinate Financi	ng56
Figure 20: User Profile28 Figure 63: Edit Subordinate Financir	ng (Leads)57
Figure 21: Loan Originator Contact Information29 Figure 64: Delete Subordinate Finar	
Figure 22: Dark/Light Modes30 Information30	57
Figure 23: Add Login Credentials30 Figure 65: Proposed Housing	
Figure 24 Add Login Credentials Dialog31 Figure 66: Add Proposed Housing E	Expenses58
Figure 25: Alerts Configuration31 Figure 67: Primary Housing31	59
Figure 26: Email Settings32 Figure 68: Add Primary Housing Dia	log59
Figure 27: Email Settings33 Figure 69: Income	
Figure 28: Login Credentials IDs35 Figure 70: Add Income Dialog35	
Figure 29: Certificates & Secrets35 Figure 71: Liabilities	
Figure 30: User Profile Settings37 Figure 72: Add Liability Dialog37	
Figure 31: Web Address37 Figure 73: Other Expenses37	63
Figure 32: Logo Upload38 Figure 74: Other Expenses Dialog	63
Figure 33: Favicon Text8 Figure 75: Additional Information	62
Figure 34: Alerts	62
Figure 35: Add Alerts40 Figure 77: Add Contacts Dialog (Lea	ıds)6
Figure 36: Add Alert Dialog40 Figure 78: Additional Details40	6
Figure 37: Loan Search41 Figure 79: Edit Detail Dialog41	66
Figure 38: Search Results41 Figure 80: Add from Directory41	66
Figure 39: New File41 Figure 81: Contact Through Director	γ6 <del>7</del>
Figure 40: Creating a New Lead42 Figure 82: History	67
Figure 41: Lead Status42 Figure 83: Link Loan42	68
Figure 42: Summary Info (Desktop/Mobile)43 Figure 84: Copy History Entry43	68
Figure 43: Add Status44 Figure 85: Copy Loan44	68
Figure 44: Add Tracking44 Figure 86: Unlink Loan44	6ç
Figure 45: Edit Status45 Figure 87: Loan Comparison45	69
Figure 46: Alerts (Leads)46 Figure 88: Months to Compare46	70
Figure 47: Add Alerts46 Figure 89: Compare Scenarios46	70



Figure 90: Copy Loan Scenario	71	Figure 132: Import Loans	92
Figure 91: Drag & Drop Scenario	71	Figure 133: Run Pricing (Loans)	93
Figure 92: Scenarios	72	Figure 134: Select Run Pricing	94
Figure 93: Loan Scenario	72	Figure 135: Advanced Search	94
Figure 94: Create Scenario	73	Figure 136: Required Fields	95
Figure 95: Loan Information	73	Figure 137: Eligible Loan Products	95
Figure 96: Note Details	74	Figure 138: Calculation Table	96
Figure 97: PMI/MIP/VA/USDA	74	Figure 139: Save Pricing Scenario	96
Figure 98: Subordinate Financing (Loan Scena	rio) 75	Figure 140: Ineligible Loan Products	96
Figure 99: Rate Adjustment Scenario	75	Figure 141: Export File	97
Figure 100: Housing Expenses Scenario	76	Figure 142: Export Options	97
Figure 101: Estimated Closing Costs	76	Figure 143: Update Status	98
Figure 102: Deleting Loan Scenario	77	Figure 144: Add Loan Status	99
Figure 103: Lead Documents	77	Figure 145: Add Status Dialog	99
Figure 104: Upload Dialog	78	Figure 146: New Application Status	99
Figure 105: Table Functions	79	Figure 147: Edit Status	100
Figure 106: Documents Generate	79	Figure 148: Alerts (Loans)	100
Figure 107: Store Document	80	Figure 149: Add Alerts	101
Figure 108: Documents Request (Leads)	80	Figure 150: Edit Active Alerts	101
Figure 109: Add Document Request Dialog (Le	eads)	Figure 151: Clearing Alerts	102
	81	Figure 152: Add Contact	102
Figure 110: Send Document Request (Leads)	81	Figure 153: Add Contacts Dialog	103
Figure 111: Send Document Request	82	Figure 154: Additional Contacts Details	103
Figure 112: Review Received Documents	82	Figure 155: Loan Contacts List	104
Figure 113: Completed Document Requests	82	Figure 156: Edit Contacts Dialog	104
Figure 114: Run Pricing	83	Figure 157: Delete Contact	105
Figure 115: Choose a Loan Program	83	Figure 158: Add from Directory	105
Figure 116: Select Products	84	Figure 159: Contact Through Directory	106
Figure 117: Eligible Products	85	Figure 160: Loan Conversations	
Figure 118: Save Pricing Scenario	86	Figure 161: Add Item Dialog	107
Figure 119: Ineligible Products	86	Figure 162: Application Borrowers	107
Figure 120: Email Button	87	Figure 163: Add Borrower	108
Figure 121: Send Email	87	Figure 164: Adding a Borrower	108
Figure 122: Invite Lead Button	88	Figure 165: Import from Leads	109
Figure 123: Lead Invite Dialog	88	Figure 166: Searching Leads	
Figure 124: Initiate Loan Button	89	Figure 167: Select Documents	110
Figure 125: Initiate Loan Screen	89	Figure 168: Summary	110
Figure 126: Selected Documents	90	Figure 169: Delete Borrower	
Figure 127: Summary	90	Figure 170: Edit Borrower	
Figure 128: Leads/Loans	91	Figure 171: Swap Primary Borrower	
Figure 129: Create New Loan	91	Figure 172: Separate Borrowers	
Figure 130: Create Loan Dialog	92	Figure 173: Merge Borrowers	
5 5			



Figure 175: Unmarried Addendum	113	Figure 216: PMI/MIP/VA/USDA Section	141
Figure 176: Add/Edit Telephone Number	114	Figure 217: Rate Adjustment	142
Figure 177: Add Telephone Dialog	114	Figure 218: Payment Adjustments	142
Figure 178: Delete Confirmation	115	Figure 219: Buydown Mortgage	143
Figure 179: Add/Edit Current Address	116	Figure 220: Add Buydown Mortgage Dialog	144
Figure 180: Add Address Dialog	116	Figure 221: Loan Features	144
Figure 181: Add/Edit Employment History	117	Figure 222: Add Loan Features Dialog	144
Figure 182: Add Employer Dialog	117	Figure 223: View Payment Schedule	145
Figure 183: Gross Monthly Income	120	Figure 224: Payment Schedule	145
Figure 184: Add Income Dialog	120	Figure 225: Subject Property Details	146
Figure 185: Combined Borrower/Co-Borrow	ver	Figure 226: Property Information	146
Assets	121	Figure 227:Proposed Housing Expenses	147
Figure 186: Add Asset Dialog		Figure 228: Add Proposed Housing Expenses D	)ialog
Figure 187: Add New Account Dialog	122		-
Figure 188: Added Asset Account	122	Figure 229: Subordinate Financing	148
Figure 189: Gifts or Grants Received	123	Figure 230: Add Subordinate Financing	149
Figure 190: Add Account	124	Figure 231: Property Title Details	149
Figure 191: Gifts or Grants Received	124	Figure 232: If Refinancing Loan	150
Figure 192: Liabilities List	125	Figure 233: Names on Title	150
Figure 193: Add Liability Dialog	125	Figure 234: Add Names on Title Dialog	150
Figure 194: Alimony, Child Support, Other Ex	•	Figure 235: Energy Improvements	151
	127	Figure 236: Energy Improvements Dialog	151
Figure 195: Add Expense Type		Figure 237: Add Subordinate Financing Dialog	152
Figure 196: Existing Real Estate		Figure 238: Initial Fees Worksheet	153
Figure 197: Add Real Estate Dialog		Figure 239: Select Template Dialog	153
Figure 198: Unmatched Mortgage Liabilities	130	Figure 240: Origination Charges	154
Figure 199: Primary Housing	130	Figure 241: Edit Origination Charges Dialog	154
Figure 200: Add Primary Housing Dialog	131	Figure 242: Non Shopped Services	155
Figure 201: Borrower/Co-Borrower Declara	tions.132	Figure 243: Total Closing Costs	157
Figure 202: Bankruptcy Details	132	Figure 244: Update Closing Cost Total Dialog	157
Figure 203: Bankruptcy Dialog	132	Figure 245: Closing Cost Services	157
Figure 204: Military Service	133	Figure 246: Add Changed Date Dialog	158
Figure 205: Military Service Dialog	133	Figure 247: Standard Estimate/Closing Disclosi	ure
Figure 206: Add/Edit Ethnicity	133		159
Figure 207: Add Ethnicity Dialog	134	Figure 248: Add Due from Borrower Dialog	160
Figure 208: Add Identifying Documentation		Figure 249: Due To Seller	161
		Figure 250: Add Due To Seller	161
Figure 209: FHA/VA Nearest Relative	_	Figure 251: Paid For/By Borrower	162
Figure 210: Add (FHA) Nearest Relative		Figure 252: Add Paid For/By Borrower	162
Figure 211: Loan Overview		Figure 253: Add Due From Seller Dialog	163
Figure 212: Loan Information		Figure 254: Source of Down Payment	164
Figure 213: Note Details	139	Figure 255: Add Down Payment Source	165
Figure 214: Rental Income	140	Figure 256: Details of Transaction	166
Figure 215: If Construction Loan	140	Figure 257: Cash From Borrower Dialog	166
		<u> </u>	





Figure 258: Add Cash To Borrower Dialog167	Figure 300: Add Alternate Creditor Names190
Figure 259: Alternate Estimate/Closing Disclosure	Figure 301: Add Credit Under Alternate Name191
168	Figure 302: Credit Score Details191
Figure 260: Add Payoffs and Payments Dialog168	Figure 303: Request Transcripts192
Figure 261: Loan Estimate Tab169	Figure 304: Add Transcript Details193
Figure 262: Remaining Loan Estimate Fields170	Figure 305: Borrower/Spouse Information193
Figure 263: Fannie Mae Property Details171	Figure 306: Line 5a – IVES Dialog194
Figure 264: Loan Application Information172	Figure 307: Client195
Figure 265: Community Lending172	Figure 308: Return To Dialog196
Figure 266: FHA Fields173	Figure 309: Tax Request – ID & Certification (W-9)
Figure 267: VA Fields173	196
Figure 268: Borrower/Co-Borrower Fields174	Figure 310: Accounts (optional)197
Figure 269: Add Validation Service Providers174	Figure 311: Add Accounts197
Figure 270: Total Taxes and Deductions175	Figure 312: Tax Authorization (8821)198
Figure 271: Add Total Taxes and Deductions175	Figure 313: Designees and Tax Matters199
Figure 272: Freddie Mac Addendum176	Figure 314:Add Designee Dialog199
Figure 273: Loan Program (Freddie Mac)176	Figure 315:Add Tax Matters Dialog200
Figure 274: Add Loan Program177	Figure 316: Request Title Commitment201
Figure 275: FHA/VA177	Figure 317: Verification/Certification202
Figure 276: Property (Freddie Mac)177	Figure 318: Copy Income202
Figure 277: Transaction Detail178	Figure 319: Add Verification of Benefits203
Figure 278: Validation Service Providers178	Figure 320: Add Account Verification Dialog203
Figure 279: Add Validation Service Providers 179	Figure 321: Verification of Employment204
Figure 280:Negative Amortization179	Figure 322: Copy Employer Dialog205
Figure 281: Anti-Steering180	Figure 323: Add Employment Verification Dialog 205
Figure 282: Escrow Account181	Figure 324: Verification of Deposit206
Figure 283: Escrow Account Setup181	Figure 325: Copy Asset Dialog206
Figure 284: Escrow Disbursements182	Figure 326: Add Verification of Deposit Dialog207
Figure 285: Initial ARM Disclosure182	Figure 327: Add Account Verification Dialog207
Figure 286: Index Type183	Figure 328: Verification of Loan208
Figure 287: Index Option183	Figure 329: Copy Liabilities Dialog208
Figure 288: Important Loan Information184	Figure 330: Add Loan Verification Dialog209
Figure 289: Worst Case Scenario184	Figure 331: Add Account Verification Dialog209
Figure 290: HOEPA Counseling List185	Figure 332: Rental Verification210
Figure 291: Counselor List185	Figure 333: Copy Rental Dialog211
Figure 292: Add Counseling List186	Figure 334: Copy REOs211
Figure 293: Add Languages Provided186	Figure 335: Add Mortgage or Rent Verification212
Figure 294: Add Counseling Services Provided187	Figure 336: Social Security Number Verification213
Figure 295: Homeownership Education187	Figure 337: VA Verification of Benefits214
Figure 296: Add Credit Score189	Figure 338: VA Certification of Eligibility & Status.214
Figure 297: Add Credit Bureau Dialog189	Figure 339: Military Service214
Figure 298: Add Factor Dialog190	Figure 340: Add Military Service Dialog215
Figure 299: Minimum FICO Score190	Figure 341: Certificate of Eligibility Indicator215



Figure 342: Use of Certificate215	Figure 384: Underwriting (HMDA)	238
Figure 343: Military Service Options216	Figure 385: Automated Underwriting Section	238
Figure 344: Copy REO (VA Property Address)216	Figure 386: Add Automated Underwriting Dialog	239
Figure 345: Add VA Property Address217	Figure 387: Reasons for Denial Section	240
Figure 346: Add VA Property Dialog217	Figure 388: Add Reasons for Denial Dialog	240
Figure 347: Certification of Eligibility Address217	Figure 389: Closing	.241
Figure 348: FHA/VA Loan Purpose218	Figure 390: Disclosed Fees	.241
Figure 349: FHA/VA Loan Purpose Dialog218	Figure 391: Search Documents	242
Figure 350: FHA/VA Loan Purpose Table219	Figure 392: Upload Documents	243
Figure 351: HUD-92900-A219	Figure 393: Upload Dialog	243
Figure 352: HUD-92900-A Fields220	Figure 394: View Document	244
Figure 353: HUD-56001 Options220	Figure 395: Document Browser View	244
Figure 354: Select Property to be Improved221	Figure 396: Download Document	244
Figure 355: Property to be Improved Dialog221	Figure 397: Open File	245
Figure 356: Property to be Improved Options221	Figure 398: Generate Application	245
Figure 357: Mortgage or Deed of Trust Details 222	Figure 399: Set Package	246
Figure 358: Bank Account Details222	Figure 400: Document Request	247
Figure 359: HUD-92800.5B Options223	Figure 401: Add Document Request Dialog	247
Figure 360: HUD-92800.5B Selections224	Figure 402: Send Document Request	248
Figure 361: Conditions Dialog224	Figure 403: Send To	248
Figure 362: Energy-Efficient Mortgage Fact Sheet	Figure 404: Review Received Document	248
225	Figure 405: Completed Document Requests	249
Figure 363: Counseling Cert. of Completion225	Figure 406: eSign Application	249
Figure 364: Affiliated Business226	Figure 407: Retrieve Document List	249
Figure 365: Add Service Provider226	Figure 408: Selected Documents	250
Figure 366: Add Service226	Figure 409: Document Packages	250
Figure 367: Transmittal Summary227	Figure 410: Add Signature	.251
Figure 368: Project Classification227	Figure 411: Position Signers Dialog	.251
Figure 369: Qualifying Ratios228	Figure 412: Position Signature Block	252
Figure 370: Risk Management228	Figure 413: Complete eSignature Request	252
Figure 371: Escrow Account and Funds to Close .229	Figure 414: Send eSignature Request	253
Figure 372: Mortgage Originator/Level of Property	Figure 415: Borrower Credit Reporting	253
230	Figure 416: Credit PIN Dialog	254
Figure 373: Conditions230	Figure 417: Pay with Credit Card Dialog	254
Figure 374: Add Condition231	Figure 418: Credit Agency Login Information	255
Figure 375: Notice of Action Taken231	Figure 419: Credit Report Results List	255
Figure 376: Principal Reasons of Action232	Figure 420: Copy to Liabilities Dialog	256
Figure 377: Add Reason of Denial233	Figure 421: MME	256
Figure 378: Factors233	Figure 422: MME	257
Figure 379: Credit Agency234	Figure 423: Status and Received Document	257
Figure 380: Mortgage Call Report235	Figure 424: LoanScoreCard	258
Figure 381: Subject Property/Loan Originator236	Figure 425: Desktop Originator Submission Info	
Figure 382: Profit & Loss Information236	Figure 426: Loan Product Advisor	
Figure 383: HMDA Application237		



Figure 427: Loan User Access Settings	260	Figure 470: Standard Fee Template	285
Figure 428: Set Loan User Access	261	Figure 471: Origination Charges	286
Figure 429: Document Defaults	262	Figure 472: Edit Origination Charges Dialog	286
Figure 430: Default Company Information	262	Figure 473: Add Origination Charges Dialog	287
Figure 431: Add State Dialog	262	Figure 474: Copy Fees Template	288
Figure 432: Loan Application Privacy Settings	5263	Figure 475: Copied Template	288
Figure 433: Add Personal Information Sharing	g263	Figure 476: Rename Fees Template	288
Figure 434: Document Type List	264	Figure 477: Add New Fees Template	289
Figure 435: Reasons to Share Personal Info	264	Figure 478: Add Charges Dialog	289
Figure 436: Opt-out Methods	265	Figure 479: Template Name	290
Figure 437: Opt-out Choices Dialog	265	Figure 480: Loan Information Template	290
Figure 438: ECOA Form Statement	266	Figure 481: Rate Adjustment	291
Figure 439: Reports Tab	267	Figure 482: Payment Adjustment	291
Figure 440: Active Pipeline/Closed	267	Figure 483: Document Packages	292
Figure 441: Status	268	Figure 484: Directory	293
Figure 442: Status Dropdown	269	Figure 485: Contact Type (Directory)	293
Figure 443: Status/Current Status	269	Figure 486: Use Directory Icon	294
Figure 444: Select Dates	270	Figure 487: Import Directory	294
Figure 445: Generated Report	270	Figure 488: Stored Credit Card	295
Figure 446: Export to CSV	271	Figure 489: Add Login Credentials Dialog	295
Figure 447: Mortgage Call Report	271	Figure 490: Company Information	296
Figure 448: MCR Date Interval	272	Figure 491: Status Dropdown Lists	297
Figure 449: Generated MCR	272	Figure 492: Select List Option	297
Figure 450: View Data	272	Figure 493: Leads Status Dropdown	298
Figure 451: Resubmission Status	273	Figure 494: Leads Documents Dropdown	299
Figure 452: New User	274	Figure 495: Initial & Closing Fees Dropdown	299
Figure 453: New User Contact Details	274	Figure 496: Application Select Dropdown List	300
Figure 454: User Loan Access	275	Figure 497: Select Document Pending Option	300
Figure 455: Select User	278	Figure 498: Loan Application Privacy Settings	301
Figure 456: Reset Password	278	Figure 499: Add Personal Information Sharing	301
Figure 457: Delete User	279	Figure 500: Document Type List	302
Figure 458: User Search	279	Figure 501: Reasons to Share Personal Info	302
Figure 459: Activate/Deactivate User	279	Figure 502: Opt-out Methods	303
Figure 460: Select User	280	Figure 503: Opt-out Choices Dialog	303
Figure 461: Add Service	280	Figure 504: ECOA Form Statement	304
Figure 462: Add Login Credentials	280	Figure 505: Escrow Account Setup	304
Figure 463: Add Pricing Credentials	281	Figure 506: Editing Escrow Fees	305
Figure 464: Enter Credentials	281	Figure 507: Email Templates	305
Figure 465: Add Login Credentials	282	Figure 508: Compose Email	306
Figure 466: Modify Provider	282	Figure 509: User Profile (Zip)	307
Figure 467: Edit Login Credentials Dialog	282	Figure 510: Company Main Page Setup	308
Figure 468: Alerts Configuration	283	Figure 511: Company URL	308





Figure 513: Zip Main Page Image309	Figure 538: Terms of Use Statement	324
Figure 514: Edit Zip Main Page Contents310	Figure 539: Privacy Policy	325
Figure 515: Edit Links310	Figure 540: Zip Retention Policy	326
Figure 516: Set Originators List311	Figure 541: Zip Email Preferences	327
Figure 517: Borrower Portal Image312	Figure 542: Edit Emails	327
Figure 518: Borrower Portal Welcome Message312	Figure 543: Email Template	328
Figure 519: Borrower Portal Logo313	Figure 544: Insert Merge Fields	328
Figure 520: Banner Options313	Figure 545: Placing a Merge Field	329
Figure 521: Edit Banner and Colors314	Figure 546: Send Sample Email	329
Figure 522: Edit Banner315	Figure 547: Email Signature	330
Figure 523: Text Banner Options315	Figure 548: Use HTML	331
Figure 524: Image Banner Options316	Figure 549: Email Signature Appearance	331
Figure 525: Text Colors317	Figure 550: Edit Reminder	332
Figure 526: Color Palette317	Figure 551: Copy Setting	332
Figure 527: Borrower Portal Font317	Figure 552: Document/eSign Reminder	333
Figure 528: Loan Originators318	Figure 553: Loan Interview Reminder	334
Figure 529: Calculators319	Figure 554: Run Borrower Interview Report	335
Figure 530: Zip Site Link319	Figure 555: Billing Statement Report	336
Figure 531: Production Introduction320	Figure 556: Borrower Statistics	336
Figure 532: Product Details321	Figure 557: Registered Borrowers	337
Figure 533: Loan Product Information321	Figure 558: Google Analytics	338
Figure 534: Set Loan Interview Configurations 322	Figure 559: Document Template	338
Figure 535: Zip Disclaimer/eConsent/Result323	Figure 560: Security Login	339
Figure 536: Zip Thank You Message323	Figure 561: Payment Method	339
Figure 537: Terms of Use/Privacy Policy324	Figure 562: Payment Management Credit Ca	ard340



# **Chapter 1: DOCUMENT OVERVIEW**

### **Preface**

Zenly is a full web-based loan origination solution. Zenly requires no installations and is securely accessed from multiple platforms on any computer or mobile device.

See the following table for product assistance details.

Table 2: Product Assistance

Knowledge Base	Access the online Knowledge Base Articles  Visit: Zenly Knowledge Base Articles
Product Information	General product information and links to product support pages and the user guide are available at Calyx Support.  Email: Zenly@calyxsoftware.com
	Email: DCSZIP@calyxsoftware.com
Training	Attend paid online cases delivered by a Certified Calyx Consultant by contacting PSG@calyxsoftware.com or call 1-800-362-2599 Option 1.
	Online: Go to the Calyx Customer Portal
	Email: training@calyxsoftware.com
	<b>Toll Free:</b> 800-362-2599.

## **Documentation Accessibility**

The goal is to make Calyx products, services, and supporting documentation accessible. This document focuses on usability for the disabled community. The documentation includes features that make information available to users of assistive technology and conforms with Americans with Disabilities Act (ADA) compliance standards. Documentation is available in HTML format and contains markup to facilitate access by the disabled community. Accessibility standards continue to evolve over time, and Calyx Software is actively engaged with other market-leading technology vendors to address technical obstacles so documentation can be accessible to all customers.



# **Access Zenly**

Use <a href="https://www.calyxzenly.com/">https://www.calyxzenly.com/</a> link to access Zenly.

- 1. Click the Calyx Zenly link.
- 2. Enter User Email Address.



Figure 1: Zenly Log In

3. Enter the 14-digit Password.

**Note:** Zenly requires a combination of alpha-numeric characters along with at least one special character. At least one alpha character must be capitalized.

# **Forgot Password (Request Password Reset)**

Users needing to renew or to replace forgotten passwords can use the link to reset the password.

To change the password:



1. Click on the Forgot Your Password? link in the sign in screen.



Figure 2: Forgot Your Password?

2. Enter the Login Name.

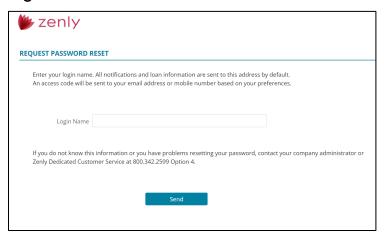


Figure 3: Request Password Request

- 3. Click the **Send** button to request the password change.
- 4. After receiving the code, type **Access Code** in the field.

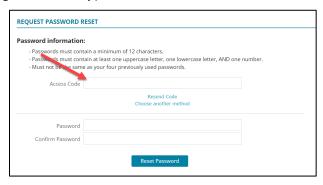


Figure 4: Access Code

**Note:** Choose *another method* allows the user to send the password request through a different method. See User Information.



- 5. Enter a new Password.
- 6. Enter the same password again to confirm.

### **Mobile Access**

The mobile view of Zenly functions identically to the desktop view. The standard menu items are available by expanding the *Menu* button: located at the top of the screen. For information about the buttons, See **Zenly Mobile Icons**.

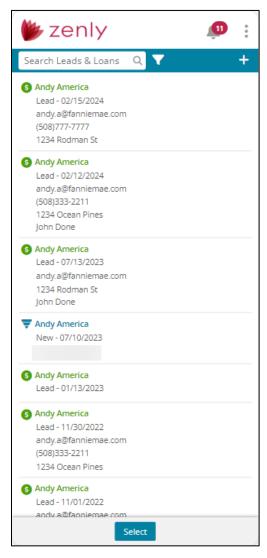


Figure 5: Zenly Mobile View



### Home Screen (Mobile)

The user can return to the *Home* screen by tapping on the Zenly logo.

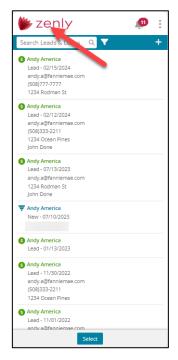


Figure 6: Home Screen (Mobile)

## **User Profile for Mobile Users**

Selecting the *Menu* icon displays all Zenly features including the *User Profile, Interview Portal, Support, Help*, and the *Sign Out* functions.



Figure: User Profile (Mobile)

The Home screen allows the user to search for both Leads or Loan files.



# **Zenly Mobile Icons**

Table 3: Zenly Home Screen Icons

Icons	Function
<b>b</b> zenly	Tapping the icon allows the user to return to the Zenly <i>Home</i> screen.
Select	Tapping on the <b>Select</b> button allows the user to choose files to delete or archive.
•	The <b>Alerts</b> icon displays unread notifications. Select the icon to view notifications.
•	Tap on the <b>Main Menu</b> button to access the main menu. The <i>User Profile</i> , <i>Interview Portal</i> , <i>Settings*</i> , <i>Reports</i> , <i>Users</i> , and <i>Template</i> screens are accessed in the main menu.
•	Tap on the <b>Expand</b> (chevron) icon to expand the table to view the entries.
	Tapping on the <b>Filter</b> icon allows the user to filter between Lead, Loan, and Archived files.
+	The <b>New File</b> icon allows the user to create new loans or lead files.
•	Tap on the <b>Add</b> button to insert an entry to a table.
i	Tapping on this button displays the <b>Summary Info</b> popup screen (Leads Only).
	Tap on the <b>Primary Dropdown Menu</b> button to navigate throughout other Loan screens.
B	Tap on the <b>Secondary Dropdown Menu</b> button to navigate within the Loan screen.

<sup>\*-</sup> The Settings option appears for accounts with a retail flag.



# **Chapter 2: ZENLY HOME SCREEN**

Zenly opens to the *Home Screen* after successful login. This screen provides access to existing leads and loan options. Click on the **Zenly logo** to return to the *Home* screen.

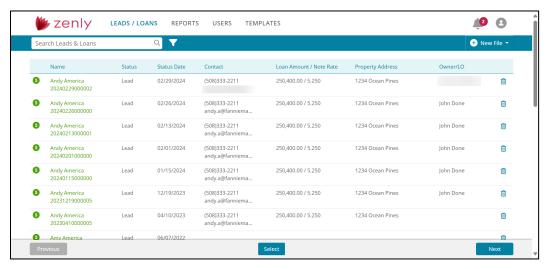


Figure 7: Zenly Main Page

**Note:** The *User List* displays only the registered user when logging into Zenly the first time. Use the *New* button to add users or select a *Main* tab to add loans or set up the administration options (See Add User for details).

Icons help distinguish a *Lead* from a *Loan*. See Figure 8.



Figure 8: Home Table Icons



# **Filtering**

The filtering  $\Box$  icon allows the user to display the desired file type. The options include *Archived*, *Leads*, and *Loans*.

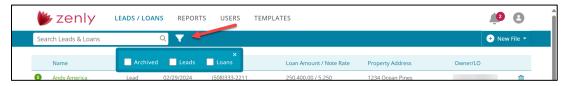


Figure 9: Filtering

# **Copy File**

This function allows the user to copy loan or lead files.

To copy a file:

1. Click the **Select** button.

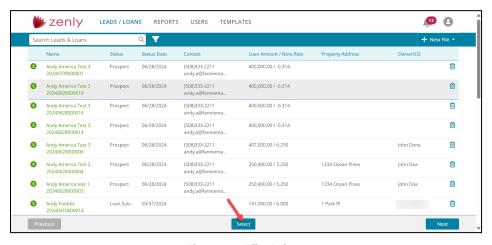


Figure 10: File Select

2. Select the desired Loan/Lead file.



3. Select the **Copy** button.

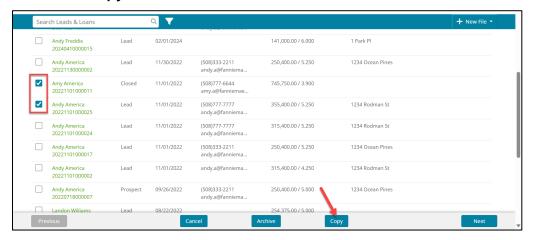


Figure 11: Copy Button

- 4. Select the Copy button.
- 5. Select **Copy** to confirm the desired file(s).

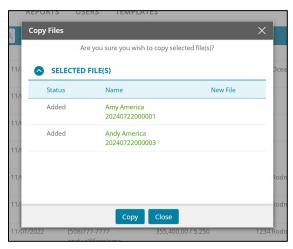


Figure 12: Copy Files Dialog



6. Once the progress bar reaches 100%, close the dialog.

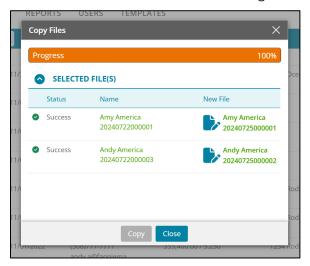


Figure 13: Copy Files (Complete)

# **Archiving Files**

Files located on the *Leads/Loans* table are archivable.

To archive a file:

- 1. Click on the **Select** button. See Figure 10.
- 2. Select the desired files.
- 3. Select the **Archive** button.

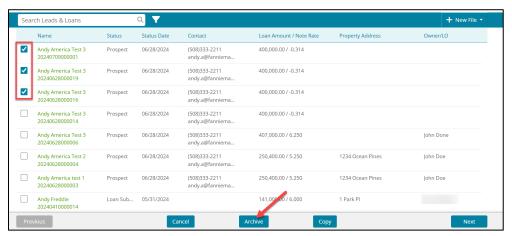


Figure 14: Archiving Files

4. Click **Ok** on the *Confirm Archive* dialog.



## **Viewing Archived Files**

Use the Filter function to view archived files.

**Note:** Viewing archived files while archived are read-only. Ensure that the file is reactivated before opening.

To view the archived files:

1. Click on the **Filter** □ icon.

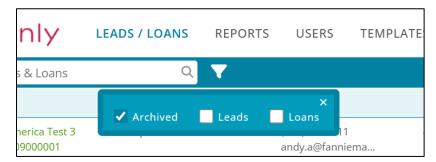


Figure 15: Viewing Archived Files

2. Select Archived.

## **Reactivating Archived Files**

Archived files required reactivation before adding additional information. Opening an archived file will function in read-only mode.

To reactivate an archived file:

- 1. Click on the **Filter** ✓ icon.
- 2. Select Archived.
- 3. Click on the Select button.

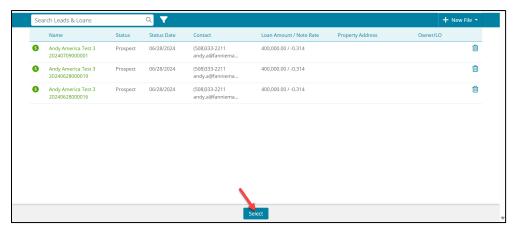


Figure 16: Select Button



- 4. Choose the desired files.
- 5. Select Activate.

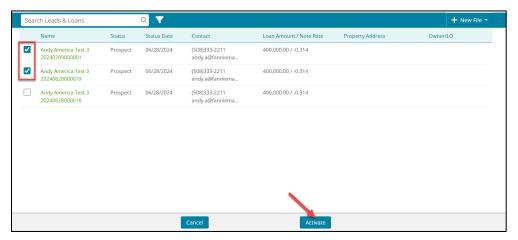


Figure 17: Activate Button

# **Deleting Files**

Delete files through the Home and Leads/Loan tables.

To delete files:

1. Click the ii icon for the undesired Loan/Lead file.

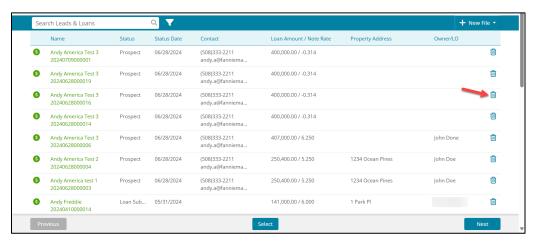


Figure 18: Selecting Files (Deleting)



2. Click **OK** in the *Confirm Delete* dialog.

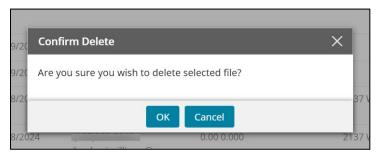


Figure 19: Confirm Delete File

### **User Profile**

The User Profile's location is at the top-right corner of the screen. Selecting the button allows the user to access the Interview Portal (*Interview Configuration*), *Settings* (specific accounts only), *Help*, and *Sign Out* links.

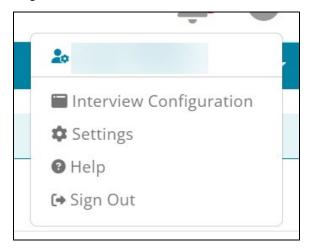


Figure 20: User Profile

## **Contact Information**

Set the user contact information and state licensing options.

To add *User Profile* information.

1. Select the **User Profile**  icon.



2. Click on the profile name.

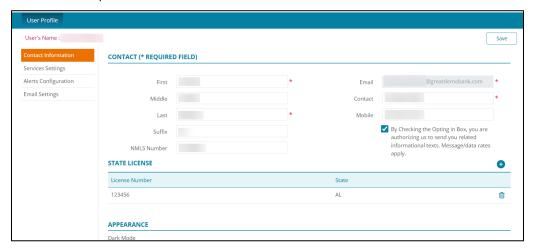


Figure 21: Loan Originator Contact Information

Note: Asterisks indicate required fields.

- 1. Enter Originator's **First** and **Last** name.
- 2. Enter the **Middle** name if applicable.
- 3. Add a **Suffix** if applicable.
- 4. Enter the user's NMLS Number.
- 5. Add a **Login Name** if applicable.
- 6. Enter Email.
- 7. Enter Contact number.
- 8. Enter **Mobile** number.
- 9. If needed, select the By Checking the Opting in Box....

**Note**: By opting into the informational texts, the user is provided with an additional method for sending password change requests.

#### **State License**

This section allows the user to view licenses associated with the current account.

To add a license:

- 1. Click the State License Add button.
- 2. Enter State License information.
- Click Save & Close.

**Note:** Click *Save & New* to add additional licenses.



#### **Appearance**

Dark Mode allows the user to darken the Zenly screen. To change the screen modes, select the button with the desired appearance.

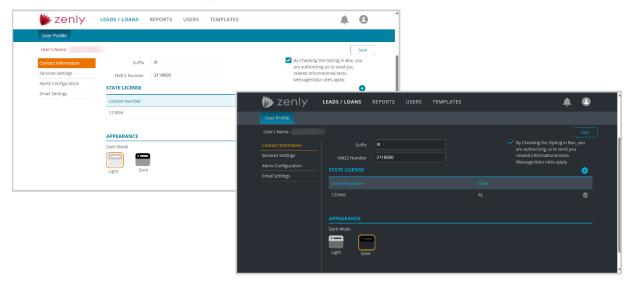


Figure 22: Dark/Light Modes

## **Services Settings**

Use the Services Settings to create Loan Originator Login credentials.

Select Services Settings.

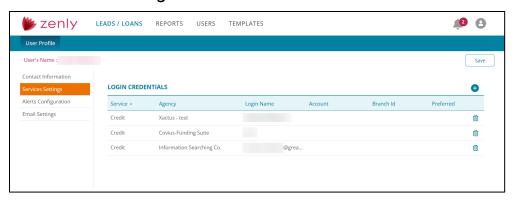


Figure 23: Add Login Credentials

2. Click on the Add : icon.



3. Select the appropriate Service.

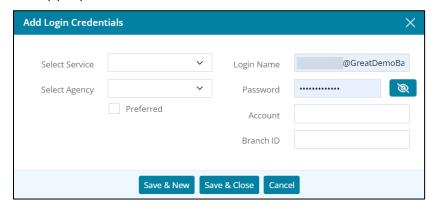


Figure 24 Add Login Credentials Dialog

- 4. Select the appropriate **Agency**.
- 5. Select the **Preferred** checkbox to save settings as preferred.
- 6. Enter **Login Name**.
- 7. Enter the login **Password**.
- 8. Enter the Account number.
- 9. Enter the company **Branch ID** if appropriate.
- 10. Enter the Fannie Mae Account Number.
- 11. Enter the Fannie Mae Password.

**Note:** The *Fannie Mae* fields only appear for credit vendors that require different authentication credentials for Fannie Mae vendors.

12. Click Save & Close.

**Note:** Click *Save & New* to add another service setting.

## **Alerts Configuration**

Use the *Alerts Configuration* to set notifications. Toggle the switches for the desired alerts.

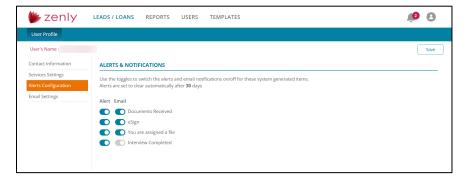


Figure 25: Alerts Configuration



## **Configuring Email Settings**

The *Email Settings* screen provides the user with fields for overriding default *Global Email Settings* for their profile.

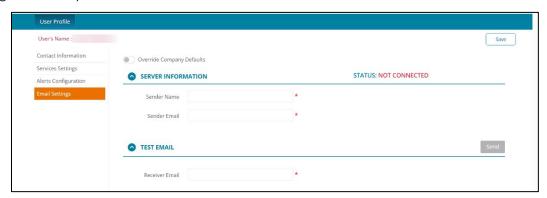


Figure 26: Email Settings

To override the company's default email settings:

- 1. Select the Username from the **User Profile** menu.
- 2. Select Email Settings.
- 3. To enable the override, select the **Override Company Defaults** toggle.
- 4. Update the desired server information. See Global Email Settings.
- 5. Click Save.

#### **Test Email**

Enter the Sender Email into the Receiver Email field before clicking the Send button. If the email is valid the Status will change to Connected.

### Accessing the Interview Portal

Use the *User Profile* to access the *Interview Portal* and the *User Profile settings*. See Chapter 8: Zip for more information.

## **Settings**

Settings contain the option to configure email settings.



## **Global Email Settings**

Global Email Settings allow admins, or users with permission, the ability to configure email server settings for all users. Email Settings allows the user to add SMTP server information to connect Zenly with the user's chosen emailing service,

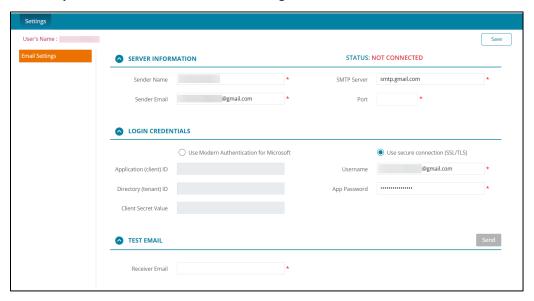


Figure 27: Email Settings

To open the *Global Email Settings* screen:

- 1. Click on the User Profile.
- 2. Click Settings.
- 3. Enter Sender Name.

This name will appear in the "From" line next to the user's email address.

- 4. Enter the Sender Email.
- 5. Enter the SMTP Server name. See SMTP Server Examples.
- 6. Enter the provider's Port number for the SMTP server.
- 7. Enter Login Credentials.
- 8. For Modern Authentication:
  - Enter the Application (client) ID.
  - Enter the Directory (tenant) ID.
  - Enter Client Secret Value.
- g. For Secure Connection (SSL/TLS):
  - Enter the User Name. The User Name is the email address used for the chosen provider.



- Enter the App Password.
- 10. To test the connection, enter an email address.

#### **Server Information**

Use these fields to add the name and server port.

**Sender Name:** Enter the name of the email account.

**Sender Email:** Enter the email used for the *Username* if using an SSL/TLS connection. Enter Microsoft Outlook<sup>©</sup> if using Microsoft Authentication.

**SMTP Server**: Use the chosen email service providers server name. See SMTP Server Examples.

**Port:** The Port number assigned to the specific SMTP server.

#### **Login Credentials**

Zenly provides two options to connect to the SMTP server. Outlook accounts should use the Modern Authentication option.

#### **Modern Authentication for Microsoft**

For Modern Authentication for Microsoft:

- 1. Paste the Application (client) ID.
- 2. Paste the Directory (tenant) ID.
- 3. Paste the Client Secret Value.
- 4. To test the connection, enter the email address in the Receiver Email field.
- 5. Click the **Send** button.

A successful connection will change the Status from Disconnected to Connected.

#### **Locating Azure IDs**

To locate the required IDs:



Go to Azure Portal > App Registrations.

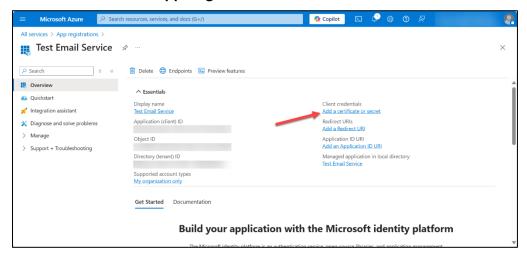


Figure 28: Login Credentials IDs

2. To view the Client Secret Value, click the Add a certificate or secret link.

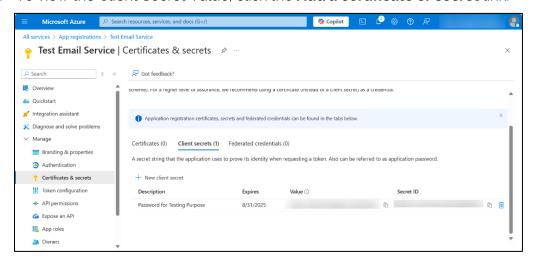


Figure 29: Certificates & Secrets

#### Secure Connection (SSL/TLS)

For a secure connection:

- 1. Enter the desired email address in the **User Name** field.
- 2. Enter Password.

Insert the App-specific password in the field generated by the desired email service. See SMTP Server Examples.

- 3. Click Save.
- 4. To test the connection, enter the email address in the Receiver Email field.
- 5. Click the **Send** button.



#### **Test Email**

Use the Receiver Email field to enter where to send an email.

#### **SMTP Server Examples**

The following table contains SMTP server information.

- Gmail:
  - o Server: smtp.gmail.com
  - o Port: 464 (SSL) or 587 (TLS)
  - App Password information:
     https://support.google.com/mail/answer/185833?hl=en
- iCloud Mail:
  - o **Server:** smtp.mail.me.com
  - o **Port**: 587
  - o App Password information: <a href="https://support.apple.com/en-us/102654">https://support.apple.com/en-us/102654</a>
- Outlook:
  - o Server: smtp-mail.outlook.com
  - o **Port**: 587
  - o **App Password information:** <a href="https://support.microsoft.com/en-us/account-billing/how-to-get-and-use-app-passwords-5896ed9b-4263-e681-128a-a6f2979a7944">https://support.microsoft.com/en-us/account-billing/how-to-get-and-use-app-passwords-5896ed9b-4263-e681-128a-a6f2979a7944</a>
- Yahoo Mail:
  - Server: smtp.mail.yahoo.com
  - o **Port**: 465 or 587
  - o App Password information: <a href="https://help.yahoo.com/kb/SLN15241.html">https://help.yahoo.com/kb/SLN15241.html</a>

## White Labeling

Users can change certain aspects of Zenly from the Business Configuration screen. The alterations can be made by opening the *Settings* from the *User Profile* dropdown menu.

This function is only available for certain types of Zenly accounts.

To open the Business Configuration screen:

1. Select the **User Profile** dropdown menu.



#### 2. Select **Settings** .

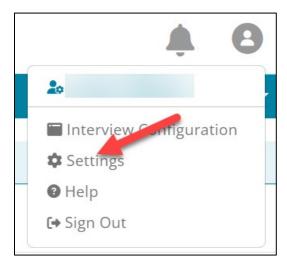


Figure 30: User Profile Settings

### Web Address

Use the Web Address field to enter a custom sub-domain.

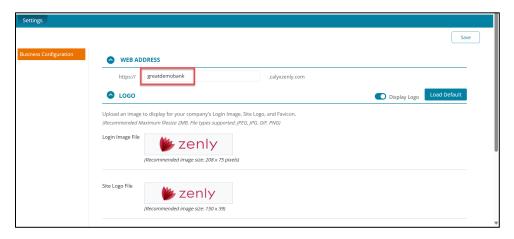


Figure 31: Web Address

## Logo

Read the recommendations on the screen to ensure that the image file is supported. Use the *Logo* section to add personalized images to the following locations:

- Login Image Recommended image size: 208 x 75 px.
- Site Logo Recommended image size: 150 x 39 px.
- Favicon Recommended image size: 32 x 32 px.

To change the image (from desktop):



Select the box associated with the desired location.

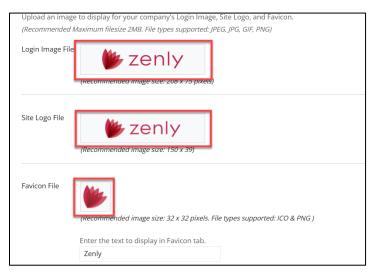


Figure 32: Logo Upload

- 2. Browse to the desired image.
- 3. Select **Open**.
  An image thumbnail display as a preview in the upload box.
- 4. If a Favicon is used, enter the desired text to display in the tab.



Figure 33: Favicon Text

5. Click Save.

# Display Logo Toggle

Use the Display Logo toggle to hide or show all the logos in Zenly.

## **Load Default Button**

The *Load Default* button resets the image by replacing custom logos with the default Zenly screen logos



### **Alerts**

The *Alerts* feature displays notifications set by the user. Alerts appear in the bell icon at the top of the screen. Select the icon to view the queue. See Alerts Configuration for information about managing alerts.

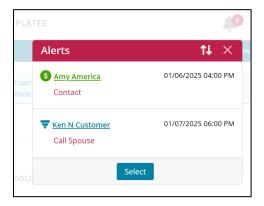


Figure 34: Alerts

**Note:** All notifications will appear in the Alerts window. The Alerts window inside of a file will also display all the other file's notifications.

To clear an alert:

- 1. Click on the **Select** button.
- 2. Select the desired alert(s).
- 3. Select Clear.
- 4. Select **Delete** in the *Delete Confirmation* dialog.

**Note:** The *Mark as Unread* button allows read alerts to become re-highlighted and cause the alerts counter to increase.

## **Creating an Alert**

The user can create alerts by selecting the bell icon in an open lead/loan file.

To create an alert:

- 1. Select the desired **Lead/Loan** file.
- 2. Select the Alerts icon.



3. Select the Add • icon.

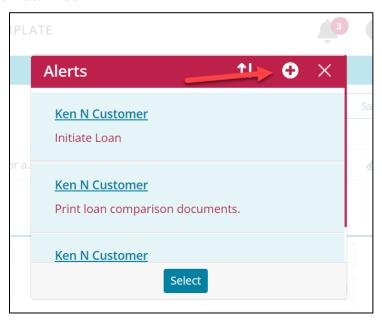


Figure 35: Add Alerts

4. Add the notification information in the Add Alerts dialog.

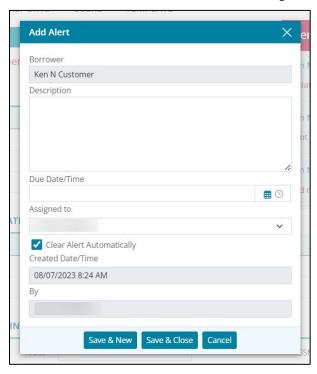


Figure 36: Add Alert Dialog



## Leads/Loan Search

Use the Search field to locate existing leads or loans.

Note: Zenly allows partial text searches.

1. Enter the **Search** criteria.

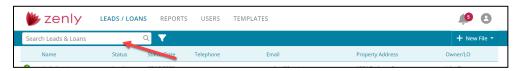


Figure 37: Loan Search

2. Press Enter to obtain search results.



Figure 38: Search Results

3. Clear the **Search** field and press *Enter* to return to the full list.

### **New File**

The New File button allows the user to create a New Lead or a New Loan file. For more information on creating a Lead see Creating a New Lead. For more information on creating a loan file see Creating a New Loan File.

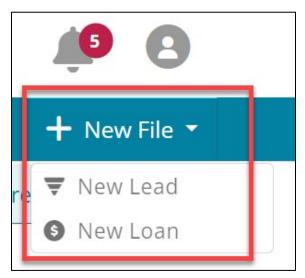


Figure 39: New File



# **Chapter 3: LEADS**

A *Lead* is a person interested in the products or services of a company in any way. The *Tracking* screen allows the user to insert information about the lead. Once the lead chooses to continue, the user can initiate the loan process through the *Status* screen.

## **Creating a New Lead**

Use the *New Lead* button to create a new lead. Selecting the button opens the *Lead Status* screen, where the user can insert information about the lead. For information on archiving and deleting lead files, see Archiving Files or Deleting Files.

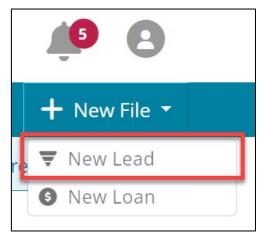


Figure 40: Creating a New Lead

## **Lead Status**

The *Status* tab contains sections for the user to record information about the lead. Use the *Contact* screen to add desired contacts for the lead.

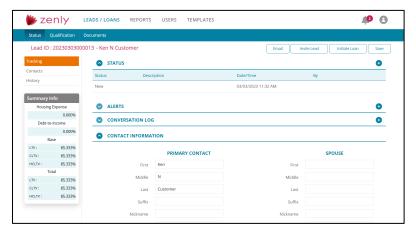


Figure 41: Lead Status



## **Lead Tracking**

Lead information added to the *Tracking* screen is transferable to a loan file (See Initiate Loan).

The user can also select the *Lead Invite* button to send an interview request to the lead (See Creating a Lead Invite).

## **Summary Info**

The Summary Info allows the user to see Housing Expense, Debt-to-Income, and the Total LTV ratios on the Tracking screen. For mobile users, select the Information icon 11 to open the Summary Info.

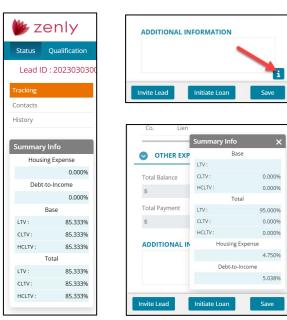


Figure 42: Summary Info (Desktop/Mobile)

## **Lead Tracking Status**

Use the *Status* options to track and update the status of the lead. The following statuses are provided by default:

- New
- Prospect
- Qualified
- Unqualified
- Not Interested

- Future Opportunity
- Won Opportunity
- Lost Opportunity
- Loan Created
- Other

The user can create additional statuses by using the *Template* > Dropdown Lists screen.



#### **Adding a Lead Status**

Add a new status to show the progress of the lead. A new status will populate the table without overwriting an existing status.

To add a status to a lead:

- 1. Expand the **Status** table.
- 2. Click on the Add button.



Figure 43: Add Status

3. Choose an option from the **Status** dropdown menu.

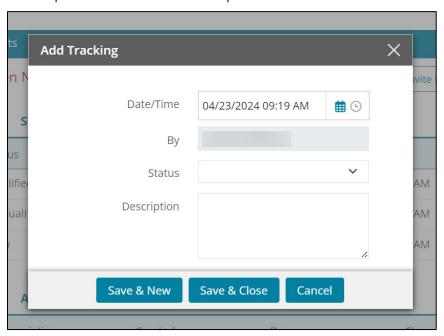


Figure 44: Add Tracking

- 4. If needed, add a **Description**.
- 5. Click Save & Close or Save & New.



#### **Editing Lead Status**

To edit a status entry:

- 1. Select the desired entry from the Status table to open the Edit Tracking dialog.
- 2. Select the **Calendar** icon to change the date or the **Clock** icon to change the time.
- 3. Click on the **Status** dropdown menu to change the status.
- 4. If needed, edit the **Description**.

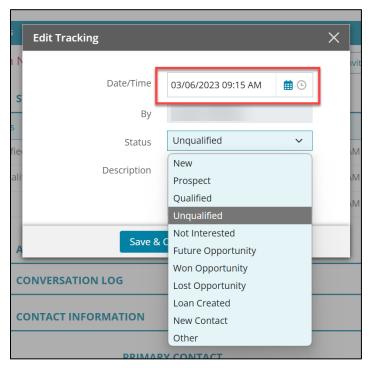


Figure 45: Edit Status



#### **Alerts (Leads)**

The *Alerts* section allows the user to view active and cleared alerts for the Lead. Users can view the alert by selecting an item from the table. Use the • button to add an alert for the lead.

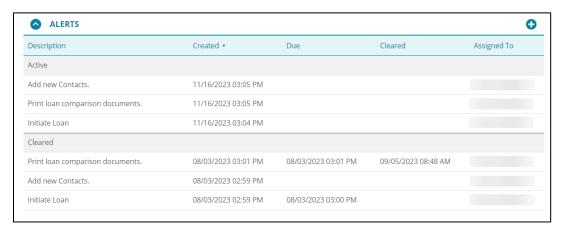


Figure 46: Alerts (Leads)

Note: Alerts CANNOT be deleted.

#### **Add Alerts**

To add an alert for the lead:

- 1. Click on the cicon.
- 2. Enter a **Description**.

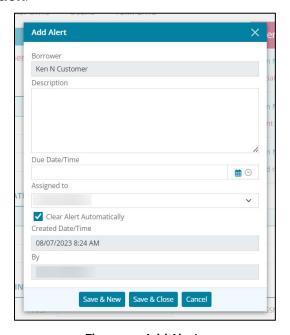


Figure 47: Add Alerts



- 3. Select a **Due Date/Time** for the alert to notify.
- 4. Select **Save & Close** to close the window.

#### **Edit Alerts**

Only *Active* alerts are editable. Select an alert from the *Active* side of the table to open the *Edit Alerts* screen.

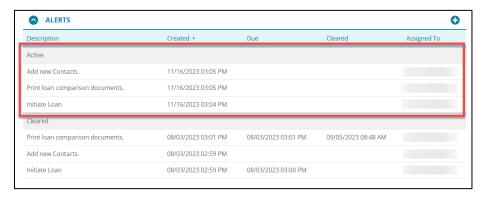


Figure 48: Edit Active Alerts

#### **Clearing Alerts**

Even if Alerts can't be deleted, alerts can be cleared.

To clear an alert:

1. Select the checkbox for the undesired alert.

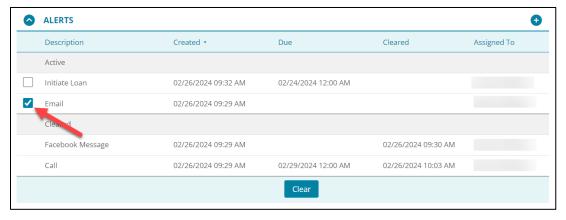


Figure 49: Clear Alerts

2. Select the Clear button.

The undesired alerts will move to the Cleared section of the table.



## **Conversation Log (Leads)**

Use the Conversation Log to track communication with the lead.

**Note:** Conversation Log entries cannot be altered or deleted after saving, adding, or removing documents are the only modifications a user can make.

To add an entry:

- Expand 
   • the Conversation Log table.
- 2. Select the Add button.



Figure 50: Add Conversation Log

3. If needed, link a stored document by selecting the **Link** icon.

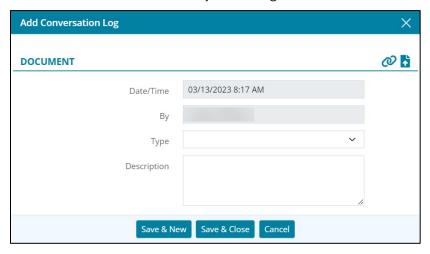


Figure 51: Add Conversation Log Dialog

- 4. If needed, select the **Upload PDF** icon to upload a pdf document into the *Conversation Log* entry.
- 5. Select an option from the **Type** dropdown menu.
- 6. If needed, add a **Description**.
- 7. Click Save & Close or Save & New.

#### **Contact Information**

Contact Information is a section to record personal, as well as spouse's, information.

Expand 
 • the Contact Information section.



2. Enter the lead's **First** name and **Last** name.

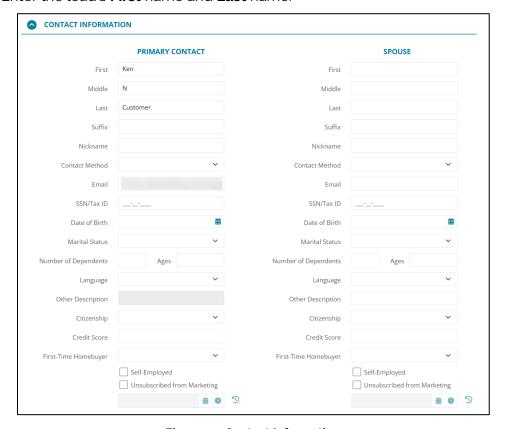


Figure 52: Contact Information

- If needed, add the Middle name.
- 4. If needed, add a Suffix.
- 5. Add a Nickname if applicable.
- 6. If needed, add the lead's **Email Address**.
- 7. Select the lead's preferred **Contact Method**.
- 8. Add SSN/Tax ID of the lead.
- Enter **Date of Birth**.Age will populate automatically.
- 10. Enter Martial Status.
- 11. Enter the **Number of Dependents** and the **Ages** if applicable (**Ex.** 2,5).
- 12. Enter the Lead's desired Language.

Note: If Other was selected, enter the desired language in the Other Description field.

- 13. Select the lead's **Citizenship** status.
- 14. Enter the lead's Credit Score.
- 15. Select whether the lead is a **First-Time Homebuyer**.



- 16. Enter the **Spouse's** information if applicable.
- 17. Select the **Save** button at the top of the screen.

### **Telephone (Leads)**

Use this section to add any telephone numbers associated with the lead.

#### Adding a Telephone Number

To add a *Telephone* number:

- Expand 
   • the Telephone table.
- 2. Click on the Add button.

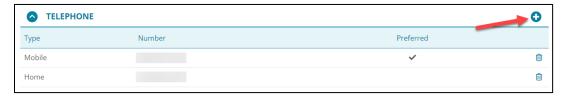


Figure 53: Add Telephone

3. Click on the **Type** dropdown menu and select an option.

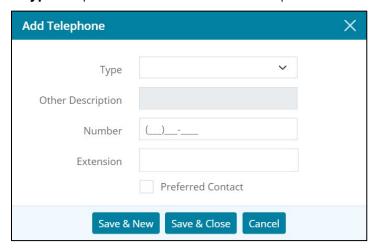


Figure 54: Add Telephone Dialog

- 4. Add a description if **Other** was selected in the *Type* dropdown menu.
- 5. Enter the phone **Number**.
- 6. Enter the **Extension** if applicable.
- 7. If the number entered is preferred by the lead, select the **Preferred Contact** checkbox.
- 8. Click on Save & Close or Save & New.



#### Editing a Telephone Number

To edit a *Telephone* number:

- 1. Expand **○** the *Telephone* section.
- 2. Select the desired number from the table.



Figure 55: Edit Telephone

- 3. Update the desired fields.
- 4. Click Save & Close.

#### Delete a Telephone Number

To delete a phone number:

- 1. Expand **○** the *Telephone* section.
- 2. Click on the **Delete** icon associated with the undesired number.



Figure 56: Delete Telephone Number

3. Select **Delete** on the *Delete Confirmation* dialog.

#### Address (Leads)

The *Address* table displays addresses associated with the lead. The user can add, edit, or delete an address.

#### **Adding an Address**

To add an Address:

- Expand the Address table.
- 2. Select the Add button.





Figure 57: Add Address



3. Select an option from the **Type** dropdown menu.

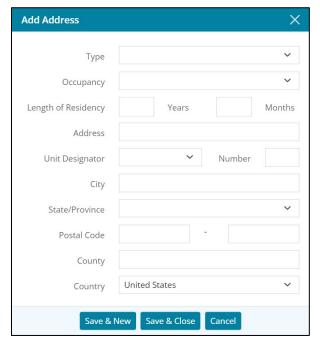


Figure 58: Add Address Dialog

- 4. Select an Occupancy option.
- 5. Enter the Length of Residency.
- 6. Enter the Address.
- 7. Select a **Unit Designator** if applicable.
- 8. Enter the **Number** of the unit if applicable.
- 9. Enter the **City** name.
- 10. Select the **State** the address resides in.
- 11. Enter the address' Postal Code.
- 12. Enter the **County**
- 13. Select the **Country**.
- 14. Click on Save & Close or Save & New.

#### **Editing an Address**

To edit an Address:

- Expand 
   • the Address section.
- 2. Click on the desired address in the table.
- 3. Update the desired fields.
- 4. Click Save & Close.



#### **Delete an Address**

To delete an Address:

- Expand the Address section.
- 2. Select the **Delete** icon associated with the undesired address.
- 3. Select **Delete** on the *Delete Confirmation* dialog.

#### **Loan Information (Leads)**

The user can enter loan information of the lead in this section.



Figure 59: Loan Information

- Expand ♥ the Loan Information section.
- 2. Select the **Loan Type**.

**Note:** If *Other* is selected, enter a description in the *Other Description* field.

3. Choose a Loan Purpose.

**Note:** If *Other* is selected, enter a description in the *Other Description* field.

- 4. Select the **Construction Type** if applicable.
- 5. If *Refinance* was selected in the *Loan Purpose* dropdown menu, select a **Cash-Out Type**.
- 6. Select the type of **Occupancy**.
- 7. Select the Lien Position.

#### Note Details (Leads)

The user can enter *Note Details* in this section.



Expand • the Note Details section.



Figure 60: Note Details

- 2. Enter the Estimated Appraised Value.
- 3. Enter the Sales Price.
- 4. Enter the Base Loan Amount.
- 5. Enter the **Down Payment Amount**.

**Note:** Selecting the *Calculator* icon opens the *Down Payment* dialog that allows the user to enter the down payment percentage.

- 6. Enter the Note Rate.
- 7. Enter the Amortization Term in Months.
- 8. Enter the PMI/MIP/VA/USDA percentage if applicable.

**Note:** The *PMI/MIP/VA/USDA Amount*, *Total Loan Amount w/MIP.FF*, and Monthly Payment fields are auto populated.

## **Subordinate Financing (Leads)**

User the *Subordinate Financing* section to enter additional financing information for the Lead.



Figure 61:Subordinate Financing (Leads)

#### **Adding Subordinate Financing Information**

To add loan information:

- Expand ♥
- 2. Click on the cicon.



3. Select the Loan Position.

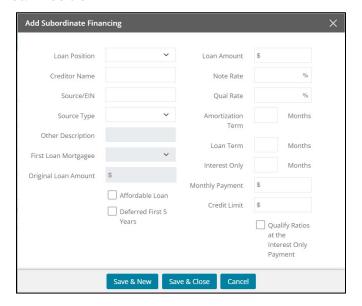


Figure 62: Add Subordinate Financing

- 4. Enter the Creditor Name.
- Enter the Source/EIN.
- 6. Select the **Source Type** from the dropdown menu.

**Note:** If Other was selected, add a description (Other Description).

- 7. If needed, select an option for the First Loan Mortgagee.
- 8. If needed, enter the **Original Loan Amount**.
- 9. Select the **Affordable Loan checkbox** if applicable.
- 10. Enter the Loan Amount.
- 11. Enter the Note Rate.
- 12. Enter the Qual Rate.
- 13. Enter the **Amortization Terms** in months.
- 14. Enter the **Loan Terms** in months.
- 15. Enter the **Interest Only** months if applicable.
- 16. The *Monthly Payment* field is calculated automatically. Edit the payment amount if needed.
- 17. Enter the **Credit Limit** if applicable.
- 18. Select the Qualify Ratios at the interest Only Payment checkbox if applicable.



#### **Editing Subordinate Financing Information**

Select the desired entry from the table to open the *Add Subordinate Financing* dialog to edit the information.



Figure 63: Edit Subordinate Financing (Leads)

#### **Deleting Subordinate Financing Information**

Select in icon delete the loan information.

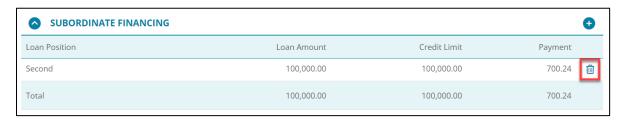


Figure 64: Delete Subordinate Financing Information

### **Proposed Housing (Leads)**

This section allows the user to enter proposed housing expenses. If the Loan Information and *Note Details* section were completed, the mortgage would populate in this section. If needed the user can add additional proposed housing expenses.

#### Adding Proposed Housing

To add an expense:

- 1. Expand **○** the **Proposed Housing** section.
- 2. Click on the Add button.

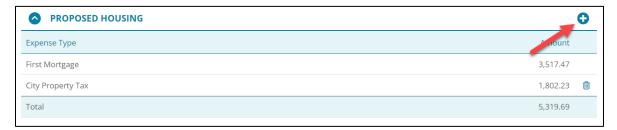


Figure 65: Proposed Housing



3. Select a Housing Expense Type.

**Note:** If *Other* was selected, enter the *Other Description*.

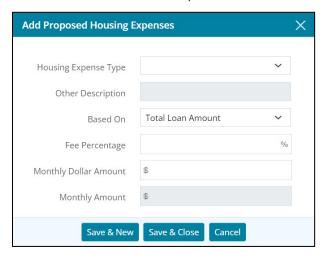


Figure 66: Add Proposed Housing Expenses

- 4. Select an option from **Based On** dropdown menu. The option determines how the expense is calculated.
- 5. Enter a Fee Percentage if applicable.
- 6. Enter a **Monthly Dollar Amount** if applicable.

The **Monthly Amount** fields will auto populate based on options entered and selected in this dialog.

7. Select Save & New or Save & Close.

#### **Editing Proposed Housing Expenses**

To edit an expense:

- Expand 
   • the Proposed Housing section.
- 2. Select the desired expense.
- 3. Update the desired fields.
- 4. Select Save & Close.

#### **Deleting Proposed Housing Expenses**

To delete an expense:

- Expand 
   • the Proposed Housing section.
- 2. Select the **Delete** icon associated with the undesired expense.
- 3. Select **Delete** in the *Delete Confirmation* dialog.



### **Primary Housing (Leads)**

The *Primary Housing* expense section allows the user to enter the lead's current housing expenses.

#### **Adding Primary Housing Expenses**

To add a Primary Housing expense:

- Expand 
   • the Primary Housing section.
- 2. Select the Add button.

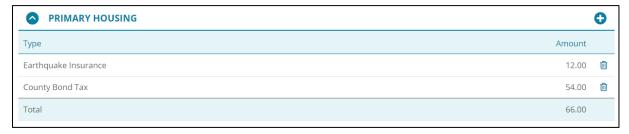


Figure 67: Primary Housing

3. Select a Type.

Note: If the Other option was selected, enter Other Description.

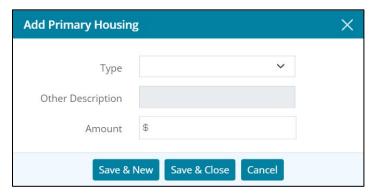


Figure 68: Add Primary Housing Dialog

- 4. Enter the Amount.
- 5. Click Save & New or Save & Close.

#### **Editing Primary Housing Expenses**

To edit an expense:

- Expand 
   • the Primary Housing section.
- 2. Select the desired expense.
- 3. Update the desired fields.
- 4. Click Save & Close.



#### **Deleting a Primary Housing Expense**

To delete an expense:

- Expand 
   • the Primary Housing section.
- 2. Select the **Delete** icon on the undesired expense.
- 3. Click **Delete** on the *Delete Confirmation* dialog.

#### Income (Leads)

The Income section allows the user to enter the lead's sources of income.

#### Adding a Source of Income

To add a source of income:

- 1. Expand **○** the **Income** section.
- 2. Select the Add button.



Figure 69: Income

3. Select the **Source**.

**Note:** If Other was selected, enter an Other Description.

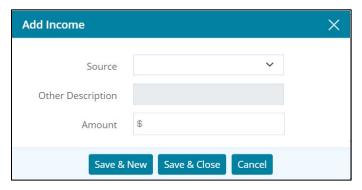


Figure 70: Add Income Dialog

- 4. Enter the Amount.
- 5. Click Save & New or Save & Close.

### Editing a Source of Income

To edit a source of income:

- 2. Select the source of income.



- 3. Update the desired fields.
- 4. Select Save & Close.

#### Deleting a Source of Income

To delete a source of income:

- 2. Select the **Delete** icon associated with the undesired income source.
- 3. Select **Delete** in the *Delete Confirmation* dialog.

#### **Liabilities (Leads)**

This section allows the user to pre-emptively add liabilities that the lead holds.

#### Adding a Liability

To enter liabilities:

- Expand 
   • the Liabilities section.
- 2. Select the Add button.



Figure 71: Liabilities

3. Add the Company Name.

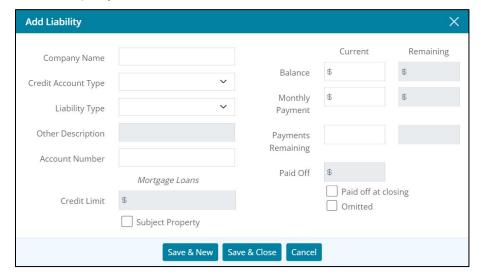


Figure 72: Add Liability Dialog



- 4. Select an option from the **Credit Account Type** dropdown.
- 5. Select a **Liability Type**.

Note: If Other was selected, enter an Other Description.

- 6. Enter the **Account Number**.
- 7. For Mortgage Loans, enter the Credit Limit if applicable.
- 8. Select the **Subject Property** checkbox if applicable.
- 9. Enter the Current Balance.
- 10. Enter the **Remaining Balance** if applicable.
- 11. Enter the **Payments Remaining**.
- 12. Select the **Paid off at closing** checkbox if applicable.
- 13. Select the **Omitted** checkbox if applicable.
- 14. Select Save & New or Save & Close.

#### **Editing a Liability**

To edit a liability:

- Expand ♥ the Liabilities section.
- 2. Select the desired liability.
- 3. Update the desired fields.
- 4. Select Save & Close.

#### **Deleting Liabilities**

To delete a liability:

- 2. Select the **Delete** icon associated with the undesired liability.
- 3. Select **Delete** in the *Delete Confirmation* dialog.

## **Other Expenses**

All additional expenses that the lead wants to disclose are added to this section.

#### Adding Other Expenses

To add an expense:

Expand 
 • the Other Expenses section.



2. Select the Add • button.

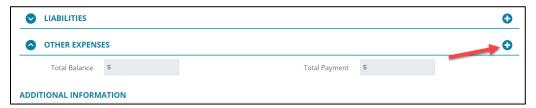


Figure 73: Other Expenses

3. Select an option from the **Type** dropdown menu.

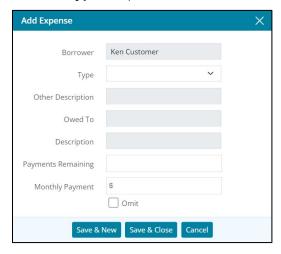


Figure 74: Other Expenses Dialog

Note: If Other was selected, enter an Other Description.

- 4. Enter who the expense is **Owed To** if applicable.
- 5. Enter a **Description** if applicable.
- 6. Enter the remaining payments (Payments Remaining).
- 7. Enter the Monthly Payment.
- 8. Select the **Omit** checkbox if applicable.
- 9. Select the Save & New or Save & Close.

#### **Editing Other Expenses**

To edit an expense:

- Expand 
   • the Other Expenses section.
- 2. Select the desired expense.
- 3. Update the desired fields.
- 4. Click Save & Close.



#### **Deleting Other Expenses**

To delete an expense:

- Expand 
   • the Other Expenses section.
- 2. Select the **Delete** icon associated with the undesired expense.
- 3. Select **Delete** in the *Delete Confirmation* dialog.

### **Additional Information (Leads)**

Use the *Additional Information* field to add any notes about the lead. The expansion icon at the bottom-right corner can increase or decrease the size of the text box.

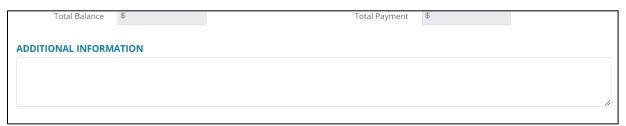


Figure 75: Additional Information

## **Contacts (Leads)**

The *Contacts* screen provides a location for entering information about people of interest (**Ex.**: *Appraiser*, *Broker*, *Doc Preparer*).

To add a contact:

1. Select the **Add** : icon.



Figure 76: Contacts (Leads)



2. Select a Contact Type.

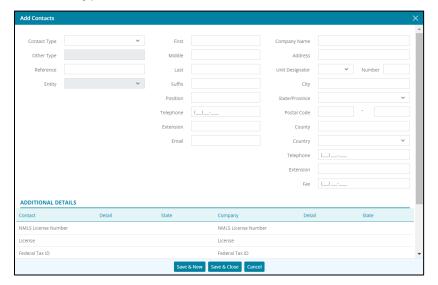


Figure 77: Add Contacts Dialog (Leads)

**Note:** If the *Other* was selected, enter a label for the *Other Type*.

- 3. If needed, enter a Reference.
- 4. If Seller #1, 2, 3, 4 are selected, ensure that an option is selected from the Entity dropdown menu.
- 5. Enter contact information of the individual or the entity.

#### **Additional Details**

Add additional information about the contact's licenses or identification.



Figure 78: Additional Details



Select a license/identification in the list to add details.

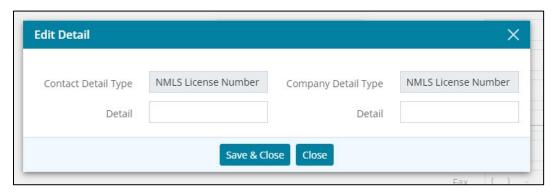


Figure 79: Edit Detail Dialog

## **Adding Contacts Using the Directory**

Use the *Directory* icon to add contacts from the *Directory*. For more information about the Directory see Directory.

To add contacts:

- 1. On the **Status** screen.
- 2. Select the **Directory** icon.
- 3. Choose the desired contact(s) or use the Search bar to enter a contact parameter.

**Note**: Only one of each *Contact Type* is allowed per *Lead* if multiple contacts are selected from the *Directory*.

**Note:** If a contact of the same type was selected, Zenly will prompt the user to overwrite the prior contact.

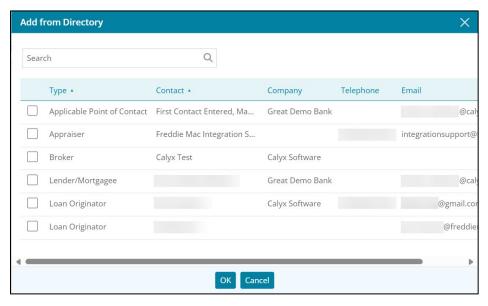


Figure 80: Add from Directory



#### 4. Click OK.



Figure 81: Contact Through Directory

**Note:** Contacts that are added from the *Contacts* screens can be added to the Zenly *Directory* by selecting the icon displayed next to the *Delete* in icon.

## **History**

The *History* table shows the loans initiated from the opened Lead file. Loans are manually linked by using the  $Link^{@}$  icon.

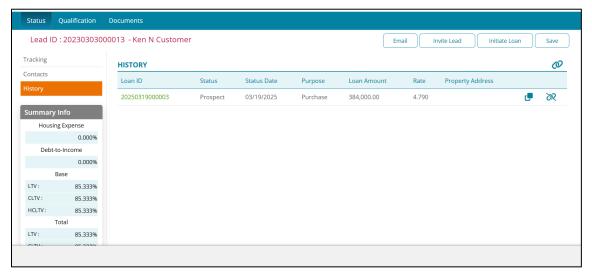


Figure 82: History

## Linking a Loan file

To manually link a loan to the Lead file:

1. Select the **Link** of icon.



2. Choose the desired loan file.

If needed, search for a specific Loan file using the *Search Bar*.

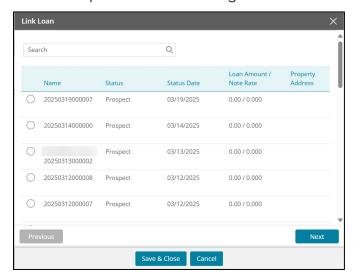


Figure 83: Link Loan

3. Click Save & Close.

## Copying a Loan from the History Table

The option to copy the Loan file is available if needed. Select the Copy ! icon.

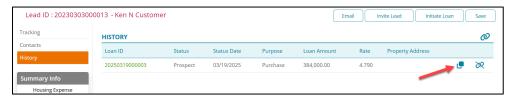


Figure 84: Copy History Entry

To copy a *History* entry:

- 1. Select the **Copy** button.
- 2. Choose **1003 Only** or **Full Loan** to copy.



Figure 85: Copy Loan



## **Unlinking Loan File**

To unlink any undesired Loan files to the Lead, click on the *Unlink*  $\bowtie$  icon to remove the loan from the *History* table.

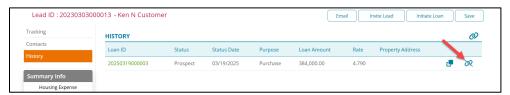


Figure 86: Unlink Loan

## Qualification

The Qualification screen allows the user to provide Loan Comparisons for the lead.

## **Loan Comparisons**

The Loan Comparisons screen allows the user to swiftly create loan scenarios and compare loan possibilities. Use the Loan Comparisons screen to create, copy, delete, and compare loan scenarios. Use the Loan Scenario tables to create and arrange loan scenarios.

A default loan scenario entry, containing the information from the Status screen, appears as the first loan scenario at the top of the table. This scenario CANNOT be deleted.

**Note:** Dragging and dropping a loan scenario to the top of the table will prompt Zenly to sync the scenario with the Lead file. Information contained in the scenario will transfer to the *Leads Status* screen.



Figure 87: Loan Comparison



To compare loan scenarios:

1. Select the desired 2 or 3 scenarios in the table.

**Note:** The user can select a *maximum* of three (3) loan scenarios to compare.

2. Enter how many months to compare.



Figure 88: Months to Compare

3. Click on the **Compare** button.



Figure 89: Compare Scenarios

**Note:** The scenarios are available in print form through the *Documents* tab.

## Copying a Loan Scenario

Select the *Copy* • icon to replicate the desired loan scenario. A maximum of one loan scenario can be copied.

To copy a loan scenario:

1. Select the desired loan scenario.



2. Select the **Copy** ! icon.

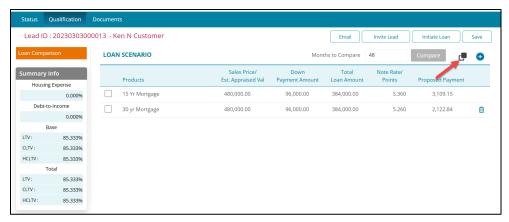


Figure 90: Copy Loan Scenario

## **Drag & Dropping Scenarios**

Users can arrange loan scenarios by dragging & dropping them in the desired order.

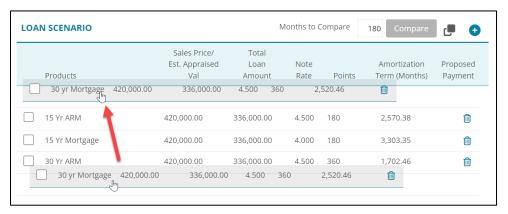


Figure 91: Drag & Drop Scenario



#### **Generated Loan Scenario Documents**

When generating a printable *Loan Comparison* document, ensure that the desired scenarios are selected. The selected loan scenarios appear in the printed Loan Comparison. A maximum of 3 scenarios will appear in the printed document.

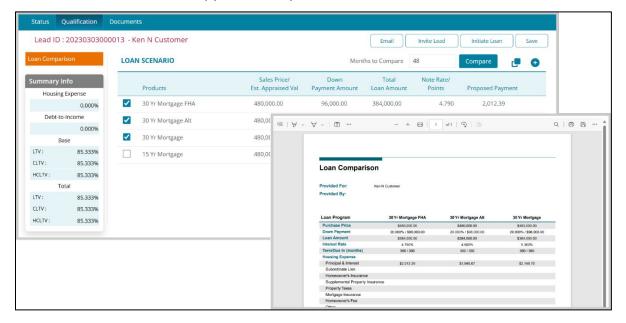


Figure 92: Scenarios

# **Creating Loan Scenarios**

Before loans can be compared, create, and add loan scenarios to the table.

To create a Loan Scenario:

1. Select the **Add** : icon.



Figure 93: Loan Scenario



2. Enter a Product name.

**Note:** A *Product* name is required before saving and exiting.

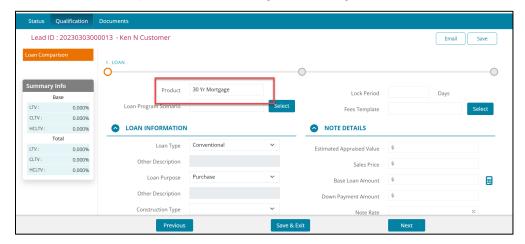


Figure 94: Create Scenario

3. If needed, click the **Select** button to choose a *Loan Program Scenario*.

**Note:** The tables will auto-populate based on the scenario selected.

4. If needed, click the **Select** button to choose a *Fees Template*.

**Note:** The tables will auto-populate based on the selected template.

5. Adjust the desired values in the *Loan Information* section.

### **Loan Information**

Use the *Loan Information* section to add or adjust the fields to the desired values. *Save* after adding or adjusting values before continuing to the next step. Fields will auto-populate if a *Loan Program* is chosen.

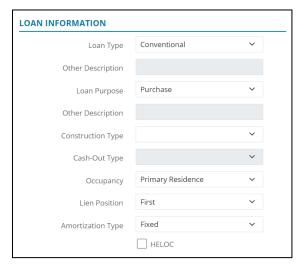


Figure 95: Loan Information



### **Note Details**

Enter *Note Details* to add the mortgage value and expected monthly payment to the scenario.

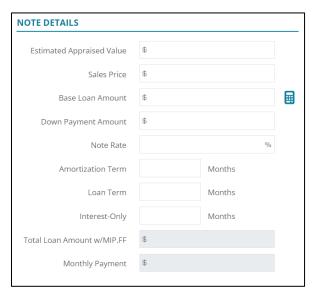


Figure 96: Note Details

#### PMI/MIP/VA/USDA

If needed, add information for mortgage insurance. Save after adding or adjusting values before continuing to the next step.

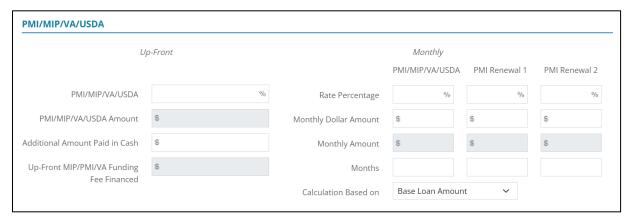


Figure 97: PMI/MIP/VA/USDA



### Subordinate Financing (Loan Scenario)

Select the coicon to add Subordinate Financing information if applicable.

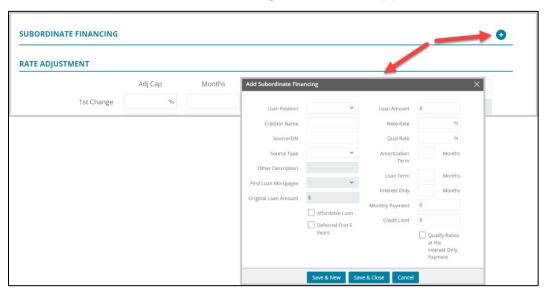


Figure 98: Subordinate Financing (Loan Scenario)

## Rate Adjustment

If needed add any rate adjustment to the scenario. Save after adding or adjusting values before continuing to the next step.

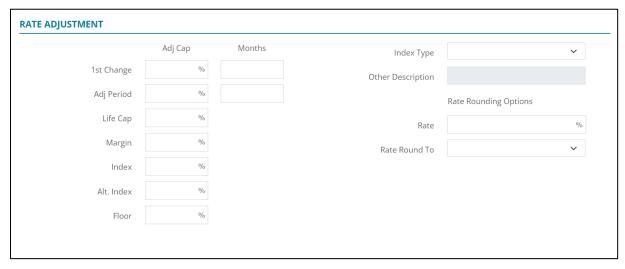


Figure 99: Rate Adjustment Scenario



## **Proposed Housing Expenses**

Use this section to include any housing expenses in the loan scenario. Once satisfied with the added expenses, click *Next*.

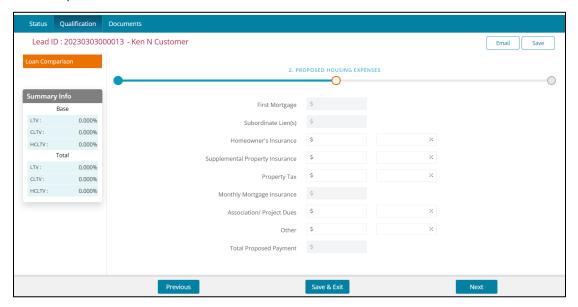


Figure 100: Housing Expenses Scenario

## **Estimated Closing Cost**

Use this section to include any closing costs to the scenario. Use the *Fee Template* dropdown menu to auto-populate the table. Adjust any desired value and select the *Save & Exit* button.

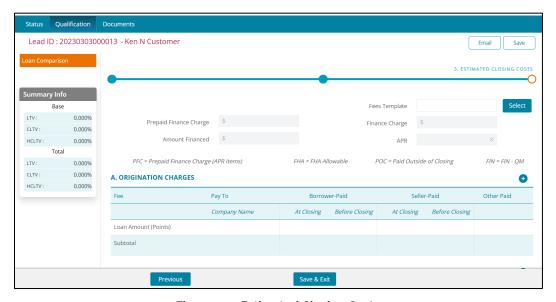


Figure 101: Estimated Closing Costs



# Deleting a Loan Scenario

To delete a loan scenario, select the in icon.



Figure 102: Deleting Loan Scenario

## **Documents Stored (Leads)**

The *Stored* screen allows the user to upload PDFs and store them. Use this screen to view any stored documents or delete unnecessary ones.

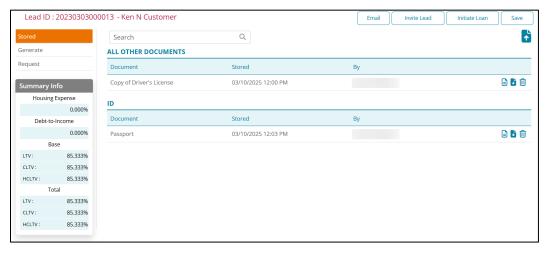


Figure 103: Lead Documents

## **Uploading a PDF**

To upload a PDF:

File Types allowed:

- TXT
- MSG
- PDF
- PNG

- JPEG
- JPG
- GIF
- DOCX



- BMP
- RTF
- HTML

- TIFF
- XML

- 1. Select the **Upload** icon.
- 2. Enter a **Document Name**.

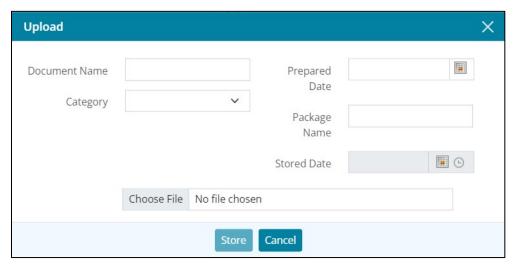


Figure 104: Upload Dialog

- 3. Choose a **Category** for the document.
- 4. Select a Prepared Date.
- 5. Enter a Package Name.
- 6. Click the **Choose File** button to browse for the desired PDF.
- 7. After the PDF is chosen, select **Open**.
- 8. Click on the **Store** button to complete the upload.

## **Searching for Lead Documents**

Use the Search Bar to locate a specific PDF.

To search for a PDF:

- 1. Click inside the text field.
- 2. Enter the name of the document.
- 3. Press **Enter** or click on the magnifying glass icon.



## Previewing, Downloading, and Deleting

The entries contain functions for each uploaded. The user can preview, download, or delete the desired PDF.

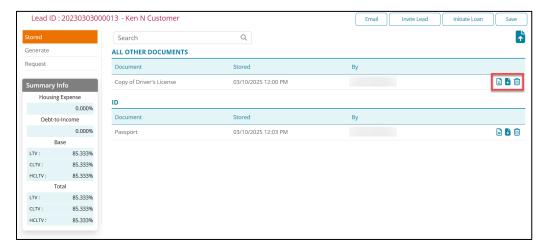


Figure 105: Table Functions

## **Documents Generate (Leads)**

Generate printed loan comparisons. *Preview* the generated document by selecting the associated icon when selecting *Loan Comparison*.

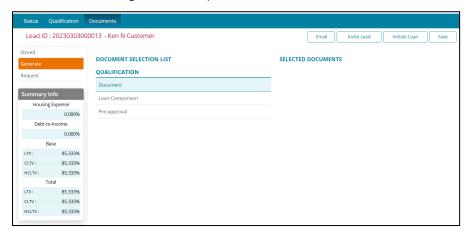


Figure 106: Documents Generate

To generate a printable loan comparison document:

- 1. Ensure that the desired loan scenarios are arranged at the top of the Loan Comparison table. See Generated Loan Scenario Documents.
- 2. Select **Documents** > **Generate**.
- 3. Select Loan Comparison.



4. Select Store.

**Note:** Stored loan comparisons are available in *Documents > Stored* for leads.

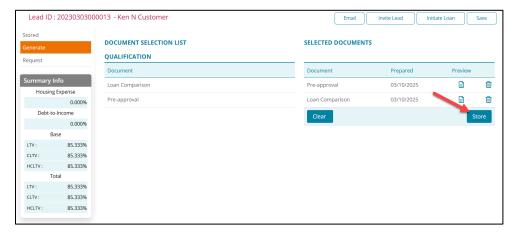


Figure 107: Store Document

- 5. Enter **Package Name** or use the *Skip* button to progress.
- 6. Click Set.

# **Document Request (Leads)**

The Document Request screen allows the user to request documents from the lead.

**Note:** Document request recipients must have a valid email address on file.

- Select Documents.
- 2. Select Request.



Figure 108: Documents Request (Leads)



# **Pending**

Use the *Pending* options to request missing documents from appropriate parties.

- 1. Click the Add button.
- 2. Select or enter the **Document Name**.

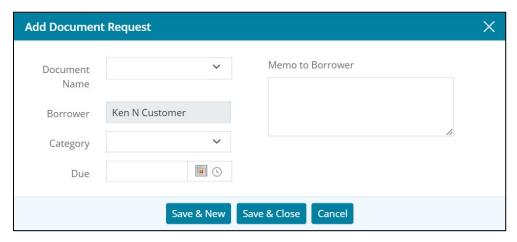


Figure 109: Add Document Request Dialog (Leads)

3. Select the document **Category** from the dropdown.

**Note:** Leave *Category* blank when the document category is not listed.

- 4. Use the Calendar to select the **Due** date and **Time**.
- 5. Enter a memo to the request recipient if **Memo to Borrower** does not auto populate.
- 6. Click Save & Close or Save & New.
- 7. Click **Send** when requested documents are listed.



Figure 110: Send Document Request (Leads)



#### 8. Click Send To.

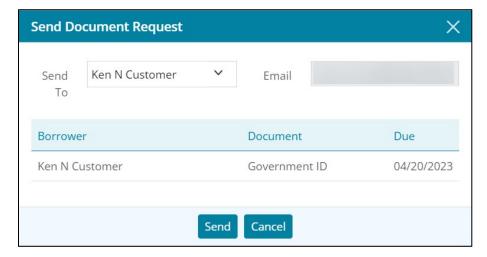


Figure 111: Send Document Request

### Review

Document requested appears in the *Review List* after return from requestor.

Click the Preview icon.



Figure 112: Review Received Documents

- 2. Click **Accept** to approve the received document.
- 3. Click **Reject** to reject the document.

**Note**: The rejected document moves back to the *Pending List* to return the document to the requestor.

## Completed

Accepted documents move to the Completed List.



Figure 113: Completed Document Requests



# **Run Pricing**

The Run Pricing function for leads works to find a suitable loan product for the lead. Use this screen to filter through the available loan products and select eligible products for the lead.

To use the Run Pricing function:

- 1. Open the desired **Lead** file.
- 2. Enter applicable information for the **Status** screen.
- 3. Select Run Pricing.

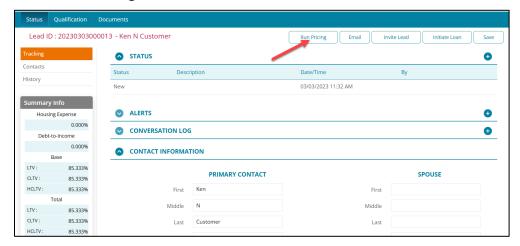


Figure 114: Run Pricing

# **Availability Screen**

1. Ensure that the **Availability Search** table contains the correct information.

**Note:** Values in the *Availability Search* table are auto-populated from the *Status* screen.

OR

2. Click on the **Select** button to choose a *Loan Program Scenario*. See Loan Program.

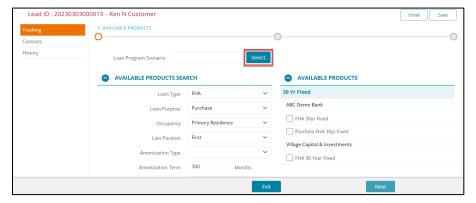


Figure 115: Choose a Loan Program



3. If needed, use the Advanced Search fields to enter more values.

**Note:** If no lead information is added to the *Availability Search* table, all loan products will appear on the *Available Products* table.

- 4. Select the desired **Group ID** from the dropdown menu. For more information about creating a *Group ID*, see Pricing Service.
- 5. Select the desired product(s) from the investor.
- 6. Click Save.
- 7. Click Next.

## **Eligibility Screen**

Review the information in the *Eligibility* screen.

1. Edit or enter **Loan Information** if applicable.

**Note:** Select a single product from the *Showing Eligibility for* dropdown menu to show eligibility parameters for that one product.

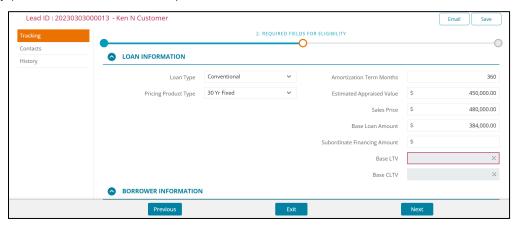


Figure 116: Select Products

- 2. Edit or enter Borrower Information if applicable.
- 3. If needed, select Product Features.
- 4. Edit or select **Property Information**.
- 5. Click Save.
- 6. Click Next.

## **Pricing Screen**

The Pricing screen will populate products that are eligible and ineligible for the lead. Expand the table to see all loan products that fit or don't fit the lead's criteria.



## **Eligible Product**

Expand the *Eligible Products* table to view all loan products to view all loan products that fit the lead's criteria.

Select the **Calendar** icon to view the *Interest Rate* table for the selected loan product. *Rate Adjustments* and *Price Adjustments* appear below the table.

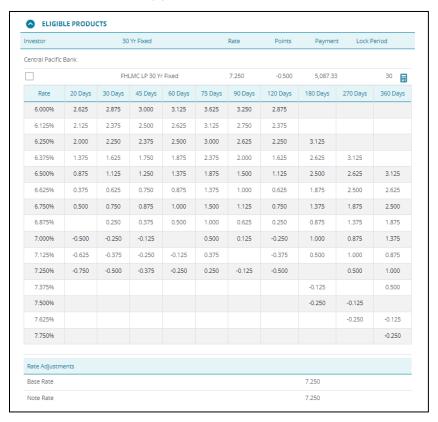


Figure 117: Eligible Products

To choose the *Eligible Products*:

- Expand the Eligible Products table.
- 2. Select the desired loan products.
- 3. Select Save Scenario.



4. Select either or both to save as a **New Loan Comparison Scenario(s)** and/or to the Lead's *Loan Information* table.

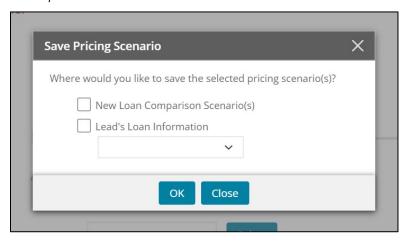


Figure 118: Save Pricing Scenario

- 5. Use the dropdown menu to select the desired product.
- 6. Click OK.

To view this *Pricing Scenario(s)*, see Loan Comparisons.

## **Ineligible Product**

Expand the *Ineligible Products* table to view all loan products that don't fit the lead's criteria. The table lists the ineligible products as well as the cause for ineligibility.



Figure 119: Ineligible Products



# **Sending an Email**

Use the Email button to send emails through Zenly.

**Note:** Email Settings must be configured before using this function. See Global Email Settings.



Figure 120: Email Button

If needed, select the *Send Individually* checkbox or choose a template. Attach documents to the email by selecting the Upload icon (Upload PDF) or by linking a stored document in Zenly.

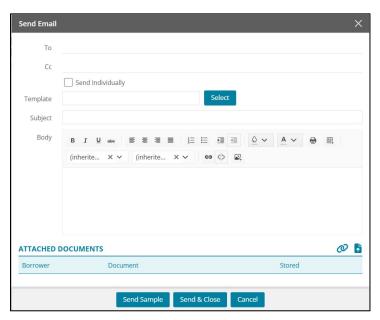


Figure 121: Send Email

# **Creating a Lead Invite**

Use the *Lead Invite* option to send an existing or potential customer a link. The link provides customers with access to a personal Point of Sale (POS) website.

1. Open or create a new *Lead*. See Creating a New Lead.



2. Click the **Lead Invite** button.



Figure 122: Invite Lead Button

3. Select the invitation **Type** from the dropdown.

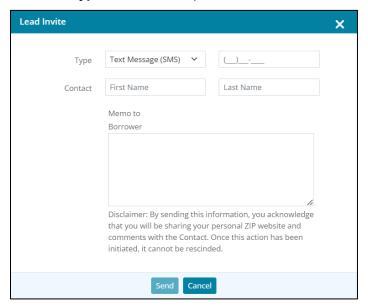


Figure 123: Lead Invite Dialog

- 4. Enter contact details. (phone number or email address).
- 5. Enter the Contact First and Last Names.
- 6. Enter a memo to introduce the borrower to the link for the Interview portal.



## **Initiate Loan**

The *Initiate Loan* button allows the user to start the loan process by creating a loan file from the lead. Zenly will use the available information in the lead.



Figure 124: Initiate Loan Button

#### To initiate a loan:

- 1. Select the **Initiate Loan** button.
- 2. Select **File Contact** or **Import Data from ZIP Interview** if applicable. Borrower information will import from *Zip* if the Import Data option is selected.

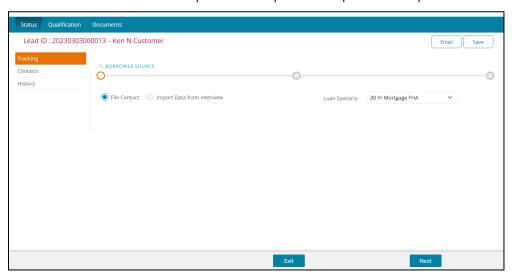


Figure 125: Initiate Loan Screen

3. If needed, use the **Loan Scenario** drop-down menu to select a stored scenario.

**Note:** If there are no documents uploaded for the lead, the *Select Document* step will not appear.



4. If documents are stored, select the desired PDFs to copy over to the loan file. Use the icons associated with the documents to preview or delete the selected PDF.

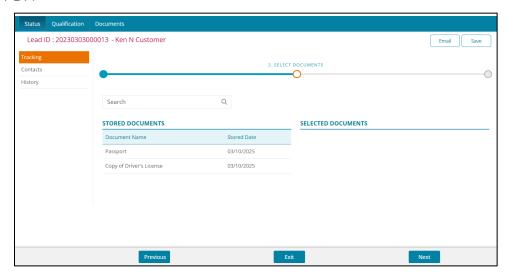


Figure 126: Selected Documents

- 5. Click Next.
- 6. Review the **Summary**.
- 7. Click on the Create Loan button to complete the initialization.

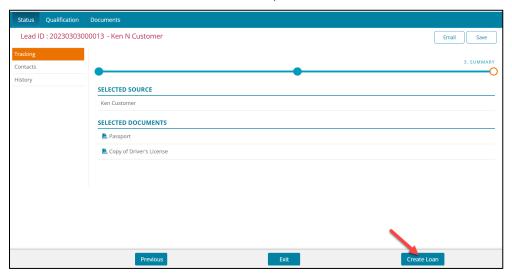


Figure 127: Summary



# **Chapter 4: LOANS**

Accessing Loan files are performed Home and the Leads/Loans contain the loan files the user has available. The user can identify a Loan file by the icon ③. Use either a screen to create a new loan file or open an existing loan.

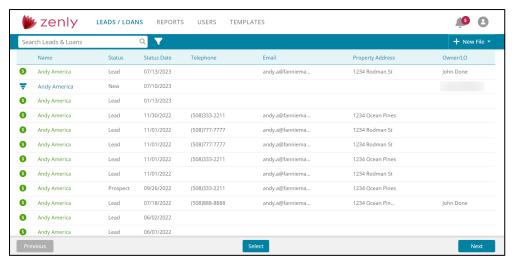


Figure 128: Leads/Loans

## **New Loans**

Create new loans by completing the Zenly screens during a borrower interview or using the import function. Users can import single or batch loan files.

# Creating a New Loan File

Use the New File button to create a new loan file during a borrower interview.

- 1. Click New File.
- 2. Select the **New Loan** option.

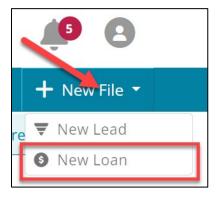


Figure 129: Create New Loan



- 3. Select the **Blank Loan** option.
- 4. Click Create.



Figure 130: Create Loan Dialog

5. Proceed to Application - Borrower.

# **Importing Loan Files**

Use the import function to import *Fannie Mae 3.2 (FNM)* and *Fannie Mae MISMO 3.4 (XML)* files.

To import loan files:

- 1. Select New File.
- 2. Select New Loan.

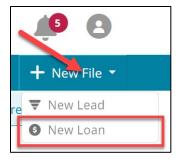


Figure 131: Create New Loan

- 3. Select the **Import** option.
- 4. Click Select Files.



Figure 132: Import Loans



- 5. Browse to the stored **FNM/XML** files.
- 6. Highlight the file.
- 7. Click Open.

## **Drag & Drop Import**

Use the drag and drop import feature to drag FNM/XML files to Zenly instead of browsing to the file(s).

- 1. Access the **Zenly Loan List**. (See Figure 7.)
- 2. Browse to the stored **FNM** and/or **XML** files.
- 3. Select the files.
- 4. Drag the files to the loan list.
- 5. Click Import.
- 6. Click **Close** when import is complete.

## **Run Pricing (Loans)**

The *Run Pricing* function allows the user to compare loan prices from different products. Zenly will display which loan products the borrower is eligible or ineligible for. Ensure that the information is correct, and the required fields are filled.

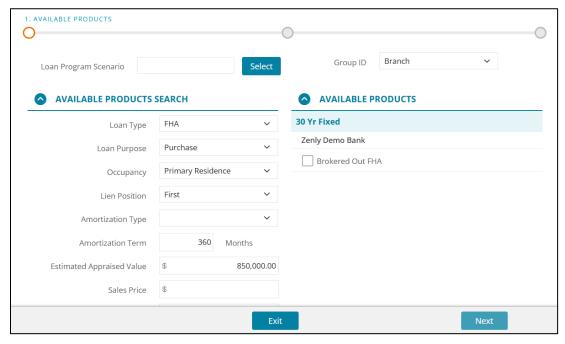


Figure 133: Run Pricing (Loans)

To run the pricing function:



1. Select the **Run Pricing** button.



Figure 134: Select Run Pricing

2. Review the information on the **Available Products Search** table. The table auto-populates borrower information from the *Loan Application* screen.

#### OR

Select a Loan Program Scenario.

3. If needed, use the **Advanced Search** table for a more detailed search.

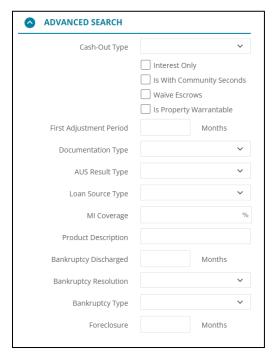


Figure 135: Advanced Search

- 4. If needed, select the desired branch from the **Group ID** drop-down menu.
- 5. Check the desired **Products** from the *Available Products* table.
- 6. Click Next.
- 7. If needed, use the **Show Eligibility** for the drop-down menu to select the desired product.
- 8. Review the **Loan Information** section.
- 9. Review the Borrower Information section.
- 10. Review the **Product Features** section.



- 11. Review Property Information.
- 12. If needed, add additional information.

Note: Red-bordered fields are required to be filled.

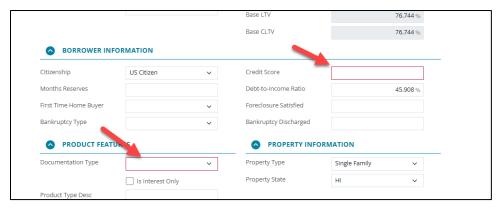


Figure 136: Required Fields

- 13. Click Next.
- 14. Review the **Eligible Products** from the table.

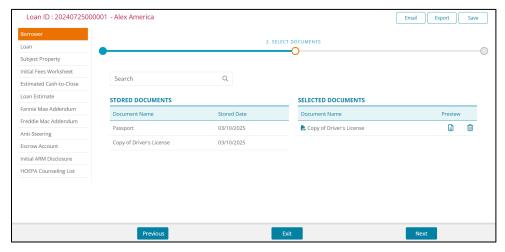


Figure 137: Eligible Loan Products

15. Click on the **Calculator** icon to open the calculation table to the loan product.





Figure 138: Calculation Table

- 16. Select an Eligible Product.
- 17. Click Save Scenario.
- 18. Read the Save Pricing Scenario dialog.

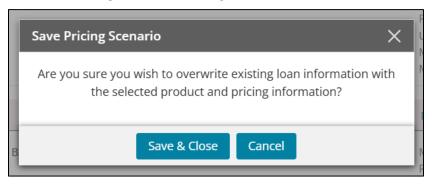


Figure 139: Save Pricing Scenario

Click Save & Close.

## **Ineligible Product**

All ineligible products will appear on this table with the reason for the products ineligibility.

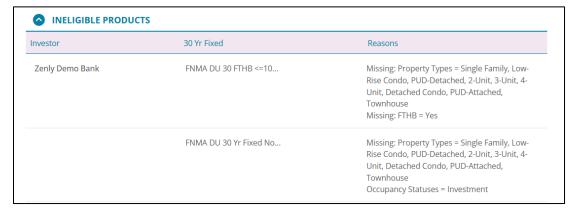


Figure 140: Ineligible Loan Products



## **Loan Status**

The *Status* tab enables loan progress tracking from prequalification to closing. The *Loans Status* screens provide status information for the selected loan. The following options are available for loan status.

# **Loan Export**

Use the loan *Export* option to select and export files from Zenly to a designated location. Zenly exports the loan application as an XML file.

Select a file.



Figure 141: Export File

- 2. Click Export.
- 3. Click **Open File** to view the exported file.
- 4. Click the **Ellipse** to view export options.

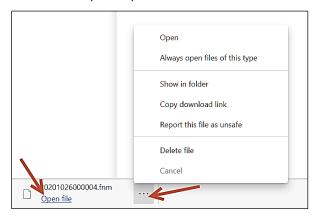


Figure 142: Export Options

**Note**: The exported file is an XML file when exporting the *Loan Application*.

- 5. Select the appropriate **Export** option.
- 6. Browse to the appropriate folder and save the export.

**Note:** See Industry Connect for sending exported files to third-party vendors.



# **Status Tracking**

The *Status Tracking* screen opens by default after selecting a loan. Use the **Tracking** options to track and update loan application/processing status.

### **Track Loan Status**

Review and update loan status information. Only the *Status Description* can be updated from the *Status List*. The Status as well as the Date/Time synch with the *Closed Date* and the *Application Date* for the *Mortgage Call Report*. See Mortgage Call Report 2024.

**Note:** See Add Status to enter a new loan status.

- 1. Select the **Status**.
- 2. Select **Tracking**. (See Figure 140.)
- 3. Click current Status to edit.
- 4. Update the **Description**.

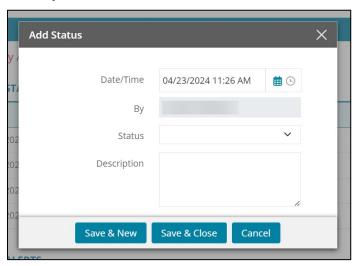


Figure 143: Update Status

5. Click Save & Close.

#### **Add Status**

Add new loan statuses as the application progresses. The new status populates in the Status list without overwriting existing statuses.

**Note**: To change the Status of the loan file, use *Add Status* to change a loan "*Lead*" to a loan "*Application*".



#### 1. Click Add.

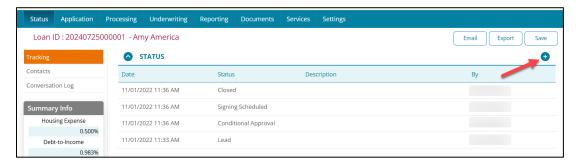


Figure 144: Add Loan Status

2. Select the appropriate status from the dropdown.

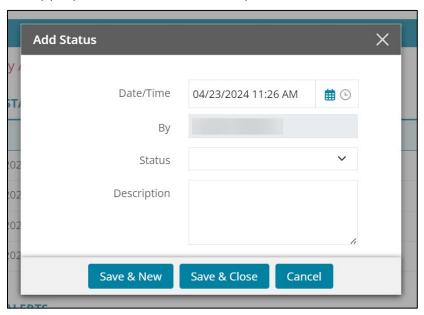


Figure 145: Add Status Dialog

- 3. Enter status **Description**.
- 4. Click Save & Close to add the status to the Status List.



Figure 146: New Application Status

Note: Use Save & New to add another status.



### **Edit Loan Status**

To edit a status entry:

- 1. Select the desired entry from the Status table to open the Edit Tracking dialog.
- 2. Select the **Calendar** icon to change the date or the **Clock** icon to change the time.
- 3. Click on the **Status** dropdown menu to change the status.
- 4. Use the **Description** textbox to edit any text.

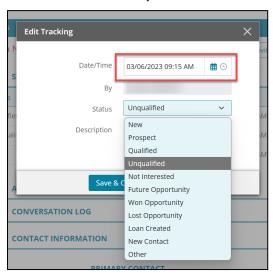


Figure 147: Edit Status

5. Click Save & Close.

### **Alerts**

The *Alerts* section allows the user to view active and cleared alerts for the loan. Users can view the alert by selecting an item from the table. Use the • button to add an alert for the loan.

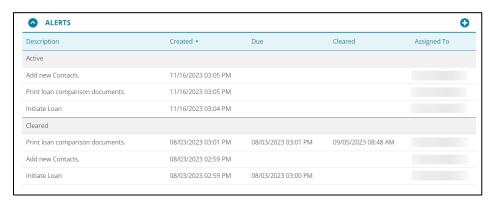


Figure 148: Alerts (Loans)

**Note:** Alerts CANNOT be deleted.



#### **Add Alerts**

To add an alert for the loan file:

- 1. Click on the cicon.
- 2. Enter a **Description**.

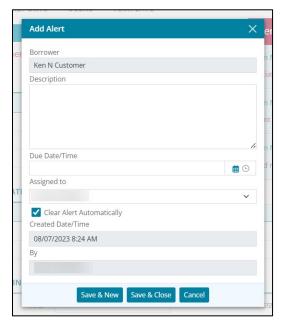


Figure 149: Add Alerts

- 3. Select a **Due Date/Time** for the alert to notify.
- 4. Select Save & Close to close the window.

#### **Edit Alerts**

Only *Active* alerts are editable. Select an alert from the *Active* side of the table to open the *Edit Alerts* screen.

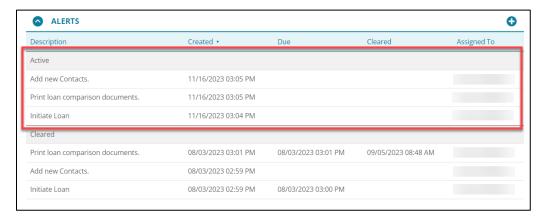


Figure 150: Edit Active Alerts



### **Clearing Alerts**

Even if Alerts can't be deleted, alerts can be cleared.

To clear an alert:

1. Select the checkbox for the undesired alert.

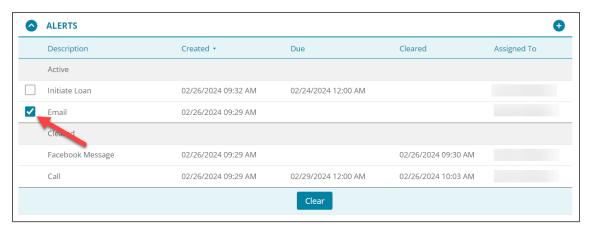


Figure 151: Clearing Alerts

2. Select the Clear button.

The undesired alerts will move to the *Cleared* section of the table.

### **Status Contacts**

The **Status Contacts List** provides a location to save contact information for relevant loan contacts.

### **Add Contact**

Add additional loan Contacts to the Contact List.

1. Select the **Add** • button.



Figure 152: Add Contact



2. Enter Contact details.

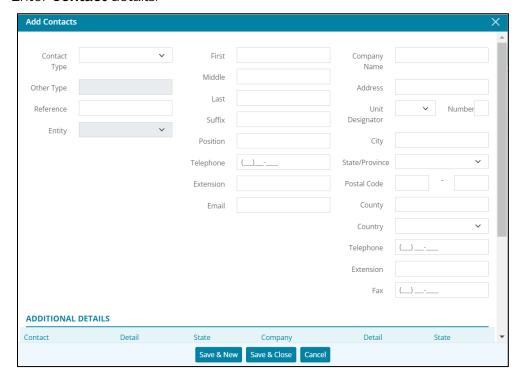


Figure 153: Add Contacts Dialog

3. Select Additional Details fields to add information if required.

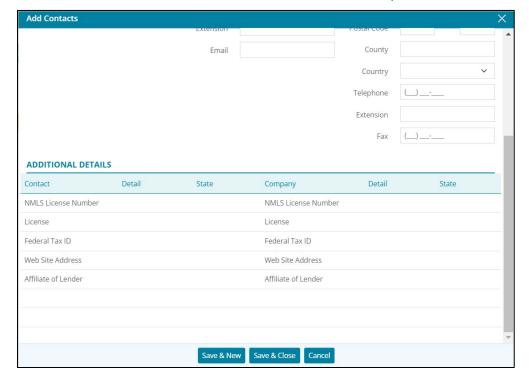


Figure 154: Additional Contacts Details



4. Click Save & Close.

**Note:** Click *Save & New* to add another contact.

### **Edit Contacts List**

Use the following steps to edit the loan **Contacts List**.

- Select the Status.
- 2. Select the Contacts tab.
- 3. Click a Contact entry to edit.



Figure 155: Loan Contacts List

4. Make appropriate contact information changes.

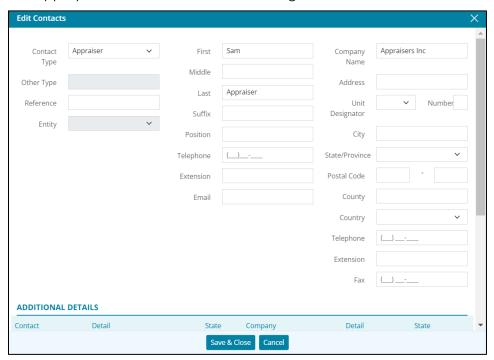


Figure 156: Edit Contacts Dialog

- 5. Select Additional Details fields to edit information if required. (See Figure 153.)
- 6. Click Save & Close.



### **Delete Contact**

Delete contacts that are no longer required.

1. Click the **Delete** icon for the contact to delete.



Figure 157: Delete Contact

2. Click **Delete** on the *Delete Confirmation* dialog.

## **Adding Contact Using the Directory**

Use the *Directory* icon to add contacts from the *Directory*. For more information about the Directory see Directory.

To add contacts:

- 1. On the Status screen.
- 2. Select the **Directory** icon.
- 3. Choose the desired contact(s) or use the Search bar to enter a contact parameter.

**Note**: Only one of each *Contact Type* is allowed per *Loan* if multiple contacts are selected from the *Directory*.

**Note:** If a contact of the same type was selected, Zenly will prompt the user to overwrite the prior contact.

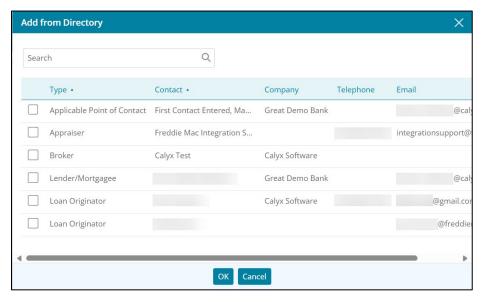


Figure 158: Add from Directory



#### 4. Click OK.



Figure 159: Contact Through Directory

**Note:** Contacts that are added from the *Contacts* screens can be added to the Zenly *Directory* by selecting the icon displayed next to the *Delete* in icon.

### **Status Conversations**

Use Status Conversations to track communications with borrowers and loan contacts.

**Note:** Conversation Log entries cannot be altered or deleted after saving.

- 1. Select the **Status** tab.
- 2. Select Conversation Log.

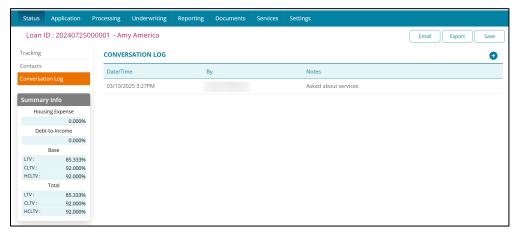


Figure 160: Loan Conversations

3. Click Add.



Enter conversation details.

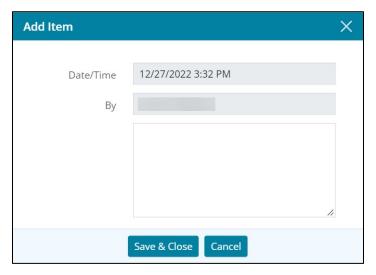


Figure 161: Add Item Dialog

5. Click **Save & Close** to add the item to the *Conversation Log*.

# **Loan Application**

Use the Loan Application screens to enter/update borrower and loan information details.

## **Application - Borrower**

The *Application > Borrower* screen contains options for capturing borrower details. Enter initial borrower information and return to update as additional information is provided.

1. Select the **Application** tab.

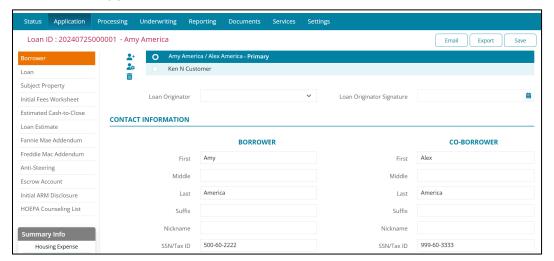


Figure 162: Application Borrowers



2. Select Borrower.

**Note:** The *Borrower* radio button title populates with the primary borrower's name after completing the *Borrower Information*. (See Borrowers for details.)

- 3. Select the radio button for a listed borrower to view an overview of the selected borrower.
- 4. Drag and drop the desired borrower to the top of the table to make them the Primary borrower.
- 5. Use the **Loan Originator** dropdown menu to select the desired contact.

**Note:** The selected loan originator will auto-populate on the screen. Selecting a new loan originator from the dropdown menu will replace the existing one.

6. Select the Loan Originator Signature Date.

#### **Borrowers**

Borrowers may be added to the loan throughout the loan process.

### **Add Borrower**

Use the following steps to add a borrower other than co-borrower to the loan.

1. Click the Add Borrower icon.



Figure 163: Add Borrower

2. Proceed to Borrower/Co-Borrower Information to complete the borrower details.

#### **Import From Leads**

The user can import a borrower by using leads.

To Import from Leads:

1. Select the Add Borrower icon.



Figure 164: Adding a Borrower



2. Choose Import from Leads.



Figure 165: Import from Leads

- 3. Click Next.
- 4. Search for the desired **Lead Contact** using the search bar.

**Note**: If the Lead contains no stored documents, the screen will skip to the *Summary* step.

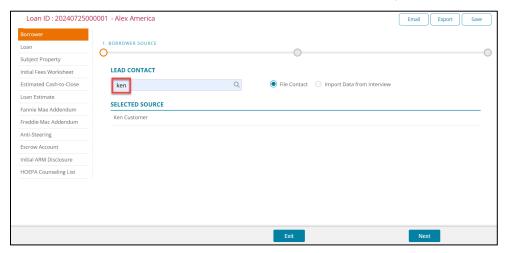


Figure 166: Searching Leads

- 5. Click on the magnifying glass icon or press Enter.
- 6. Select a lead from the results table.
- 7. Select either File Contact or Import Data from Interview.
- 8. Click Next.



Select the desired stored documents to move the items to the **Selected Documents** table.

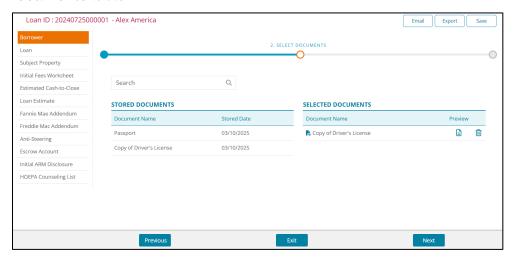


Figure 167: Select Documents

- 10. Click Next.
- 11. Review the **Summary**.



Figure 168: Summary

12. Click Import.

#### **Delete Borrower**

Use the following steps to delete a borrower from the loan.

**Note:** The primary borrower cannot be deleted if other borrowers are not listed on the loan.



Select the borrower to delete.

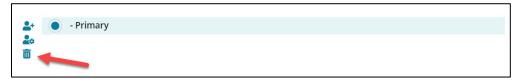


Figure 169: Delete Borrower

- 2. Click Delete Borrower.
- 3. Click **Delete** on the *Delete Confirmation* dialog.

## **Swap Primary Borrower**

Use the following steps to swap the primary borrower and co-borrower. Information automatically updates to match the new primary borrower when the swap is complete.

1. Click the **Primary Borrower** set.



Figure 170: Edit Borrower

- 2. Click the **Edit Borrower** icon.
- 3. Select the **Swap** radio button.

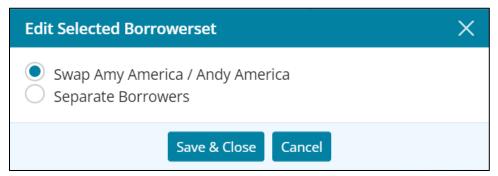


Figure 171: Swap Primary Borrower

- 4. Click Save & Close.
- 5. Proceed to Borrower/Co-Borrower Information to complete the borrower details.

#### Separate Borrowers

Use the following steps to separate borrowers into the same borrower set. Separate borrowers become single borrowers in the Borrower List.

**Note:** Separate a borrower set to enable deleting a borrower from the loan.

1. Select the **Borrower Set**. (See Figure 169.)



- 2. Click the Edit Borrower icon.
- 3. Select the **Separate Borrower** radio button.

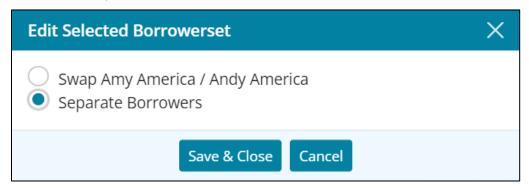


Figure 172: Separate Borrowers

4. Click Save & Close.

## **Merge Borrowers**

Use the following steps to merge borrowers.

- 1. Select one of the borrowers to Merge. (See Figure 169.)
- 2. Click Edit Borrower.
- 3. Select the appropriate **Merge As** option.

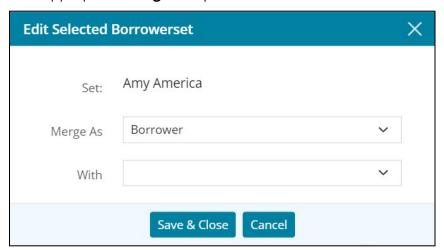


Figure 173: Merge Borrowers

- 4. Select the borrower to merge **With**.
- 5. Click Save & Close.

## **Borrower/Co-Borrower Information**

Complete the screen details with as much information as possible. Return to the **Borrower** and **Co-Borrower** fields to update as additional information becomes available.



Select Borrower from the Application tab.

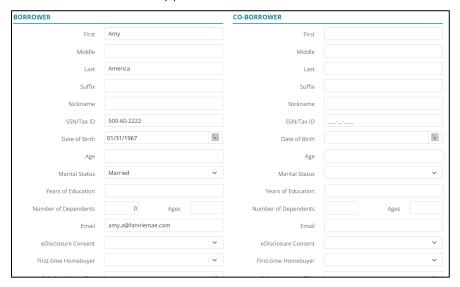


Figure 174: Borrower/Co-Borrower Information

**Note**: Select *Unmarried* from the *Marital Status* dropdown to enable the *Unmarried Addendum* fields.

2. Complete the **Borrower** and **Co-Borrower** fields with available information.

#### **Unmarried Addendum**

Use the **Unmarried Addendum** when the borrower resides in a state that recognizes civil unions, domestic partnerships, or registered reciprocal beneficiary relationships.

1. Select the appropriate **Shared Property Rights** option.

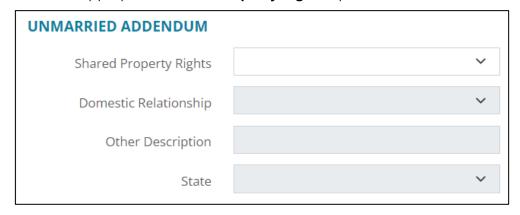


Figure 175: Unmarried Addendum

Note: Proceed to Telephone if answering No in Step 1.

- 2. Select the appropriate **Domestic Relationship** option.
- 3. Enter Other Description when selecting Other for Domestic Relationship.



4. Select the appropriate **State**.

# **Telephone**

Contact telephone numbers are required for all borrowers.

## Add Telephone

Use the following steps to complete the borrower/co-borrower *Telephone* fields.

1. Click the **Borrower Telephone Add** button.



Figure 176: Add/Edit Telephone Number

2. Select Telephone Type.

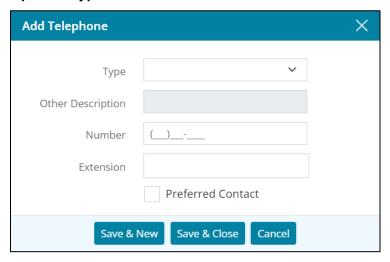


Figure 177: Add Telephone Dialog

- 3. Enter the **Other Description** when **Other** is selected from the **Type** dropdown.
- 4. Enter the **Telephone Number**.
- 5. Enter an **Extension** when appropriate.
- 6. Select the **Preferred Contact** checkbox if the entered number is the preferred contact type.
- 7. Click Save & Close.

**Note:** Click **Save & New** to add another telephone number.



8. Repeat Steps 1 – 7 for the **Co-Borrower**.

## Edit Telephone

Use the following steps to edit a listed telephone number.

- 1. Click the phone **Number** to edit. (See Figure 175.)
- 2. Update the **Telephone Information** on the *Edit Telephone* dialog. (See Add Telephone for details.)
- 3. Click Save & Close.

## Delete Telephone

Use the following steps to delete a listed telephone number.

1. Click the **Delete** icon. (See Figure 175.)

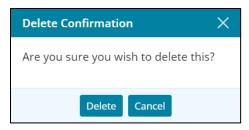


Figure 178: Delete Confirmation

2. Click **Delete** on the *Delete Confirmation* dialog.

#### **Addresses**

Enter borrower/co-borrower current address information. Important selections for the **Add Address** dialog entries include:

- Select Previous from the Type dropdown list and add addresses to cover the required timeframe.
- Select **Current** from the **Type** dropdown list where the address listed is also the mailing address.
- Enter the Postal Code to auto-populate the City and State/Providence fields.

#### Add Address

Use the following steps to add borrower addresses.

1. Click the Borrower Address Add button.



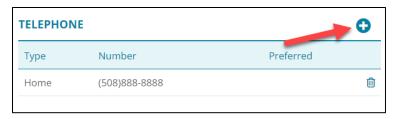


Figure 179: Add/Edit Current Address

2. Select the appropriate **Type** from the dropdown.

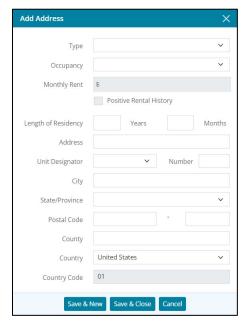


Figure 180: Add Address Dialog

3. Select the **Occupancy** from the dropdown.

**Note:** Monthly rent amount is added from the *Monthly Housing Expenses* section. If the borrower has a *Positive Rental History*, select the checkbox.

- 4. Enter Length of Residency.
- 5. Enter the borrower Address Information.

**Note**: The *Country Code* auto-populates based on the *Country* selected.

6. Click Save & Close.

Note: Click Save & New to add another address.

7. Repeat Steps 1 – 6 for the co-borrower when appropriate.

## **Edit Address**

Use the following steps to edit a listed address.

1. Click the **Borrower Address** to edit. (See Figure 178.)



- 2. Update the **Address Information** on the *Edit Address* dialog. (See Add Address for details.)
- 3. Click Save & Close.

#### **Delete Address**

Use the following steps to delete a listed address.

- 1. Click the **Delete** icon. (See Figure 178.)
- 2. Click **Delete** on the *Delete Confirmation* dialog.

# **Employment**

A minimum of two years' employment history is required.

## Add Employment

Enter employment information for the borrower/co-borrower.

1. Click the **Borrower Add** button.



Figure 181: Add/Edit Employment History

2. Enter Employer name.

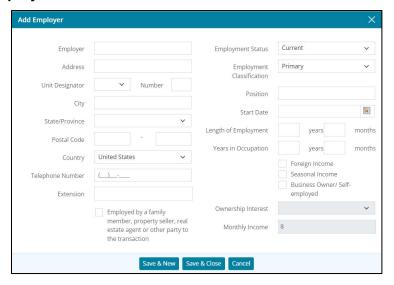


Figure 182: Add Employer Dialog

3. Complete the **Employer Address** fields.



**Note:** Enter the *Postal Code* to auto-populate the *City and State* fields.

- 4. Select the Country.
- 5. Enter employer contact **Telephone Number**.
- 6. Enter an **Extension** if appropriate.
- 7. Select the **Employed by family** checkbox when appropriate.
- 8. Select the appropriate **Employment Status**.
- 9. Select the **Employment Classification**.
- 10. Enter the **Employer Position**.
- 11. Use the Calendar to select the Start Date.
- 12. Complete the **Length of Employment** fields.
- 13. Complete the **Years in Occupation** fields.
- 14. Select the **Foreign Income** checkbox if applicable.
- 15. Select the **Seasonal Income** checkbox if applicable.
- 16. Select the **Business Owner/Self-employed** checkbox if appropriate.
- 17. Complete the **Ownership Interest** and **Monthly Income** fields when selecting the checkbox.
- 18. Click Save & Close.

**Note:** Click *Save & New* to add another employer's information.

19. Repeat Steps 1 – 13 for co-borrower **Employment History**.

## Edit Employment

Use the following steps to edit a listed employer.

- 1. Click the **Employer** name. (See Figure 180.)
- 2. Update the **Employer Information** on the *Edit Employer* dialog. (See Add Employment for details.)
- 3. Click Save & Close.

#### Delete Employment

Use the following steps to delete a listed employer.

- 1. Click the **Delete** icon. (See Figure 180.)
- 2. Click **Delete** on the *Delete Confirmation* dialog.

#### **Income**

Individual gross income details are required for the borrower/co-borrower.



## Add Income

Use the following steps to add income.



1. Click the **Borrower Add** button.



Figure 183: Gross Monthly Income

2. Select the appropriate **Section**.

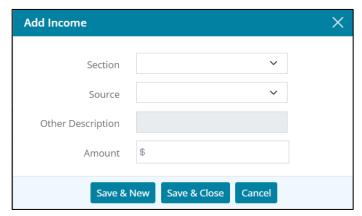


Figure 184: Add Income Dialog

- 3. Select the appropriate **Source**.
- 4. Enter **Other Description** when **Other** is selected from the **Source** dropdown.
- 5. Enter the **Amount**.
- 6. Click Save & Close.

**Note:** Click *Save & New* to add another income source.

7. Repeat Steps 1 – 6 for co-borrower.

#### **Edit Income**

Use the following steps to edit a listed income.

- 1. Click the **income** to **edit**. (See Figure 182.)
- 2. Update the **Income Information** on the *Edit Income* dialog. (See Add Income for details.)
- 3. Click Save & Close.



#### Delete Income

Use the following steps to delete a listed income.

- 1. Click the income to delete. (See Figure 182.)
- 2. Click **Delete** on the *Delete Confirmation*.

## **Assets**

Borrower/co-borrower assets are combined.

## Add Assets

Use the following steps to add assets.

1. Click the **Assets Add** button.

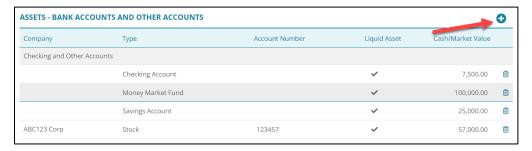


Figure 185: Combined Borrower/Co-Borrower Assets

2. Enter **Company Name** for the asset.

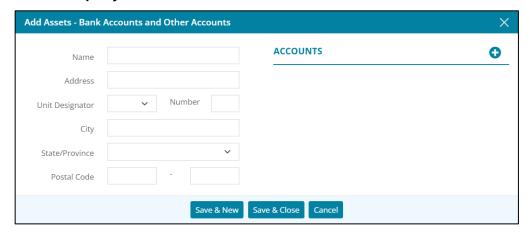


Figure 186: Add Asset Dialog

- 3. Complete the remaining Add Asset dialog fields.
- 4. Click the **Add** button to add a new account on the *Add Account* dialog.



5. Select the **Account Type** from the dropdown.



Figure 187: Add New Account Dialog

- 6. Enter Other Description if applicable.
- 7. Select **Owner** from the dropdown.
- 8. Enter Account Number.
- 9. Enter Cash/Market Value.
- 10. Complete the remaining Add Account dialog fields as applicable.
- 11. Click **Save & Close** on the *Add New Account* dialog to list the account on the *Add Asset* dialog.

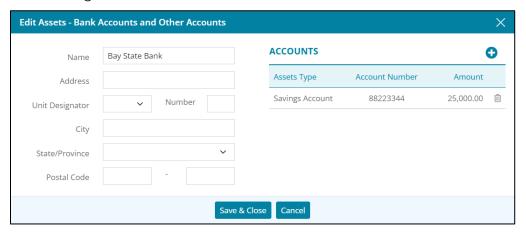


Figure 188: Added Asset Account

Note: Click Save & New to add another new account.

12. Click **Save & Close** on the *Add Asset* dialog.

Note: Click Save & New to add another new account.

#### **Edit Assets**

Use the following steps to edit a listed asset.

1. Select the **Asset** to edit. (See Figure 184.)



- 2. Update the **Assets Information** on the *Edit Assets* dialog. (See Add Assets for details.)
- 3. Click Save & Close.

## **Edit Asset Account**

Use the following steps to edit a listed asset account.

- 1. Select the Asset with the account to edit. (See Figure 184.)
- 2. Select the Account to edit. (See Figure 187.)
- 3. Update the account information. (See Figure 185.)
- 4. Click **Save & Close** on the *Add New Account* dialog.
- 5. Click **Save & Close** on the *Add Asset* dialog.

#### **Delete Assets**

Use the following steps to delete a listed asset.

- 1. Select the **Delete** icon next to the desired Asset. (See Figure 184.)
- 2. Click **Delete** on the *Delete Confirmation* dialog.

#### **Delete Asset Account**

Use the following steps to delete a listed asset account.

- 1. Select the asset with the account to delete. (See Figure 184.)
- 2. Select the account to delete. (See Figure 187.)
- 3. Click **Delete** on the *Delete Confirmation* dialog.
- 4. Click **Save & Close** on the *Edit Asset* dialog.

#### **Gifts or Grants**

Enter all gifts or grants being applied to the loan.

#### **Add Gifts or Grants**

Use the following steps to complete the **Gifts or Grants Received** fields.

1. Click the Gifts or Grants Received Add button.



Figure 189: Gifts or Grants Received



2. Select the Type.

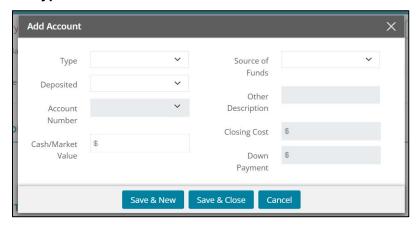


Figure 190: Add Account

3. Click **Yes** from the **Deposited** dropdown if the gift/grant is deposited.

**Note:** Click *No* if the gift/grant is not deposited.

- 4. Enter **Account Number** if deposited.
- 5. Select Source of Funds.
- 6. If *Lender* or *Non-Originating Lender* options are selected, add a **Closing Cost** and **Down Payment**.

**Note:** Closing Cost plus the Down Payment must equal the Cash/Market Value amount.

- 7. Enter **Other Description** when selecting *Other* from *Source of Funds* dropdown.
- 8. Enter Cash/Market Value.
- 9. Click Save & Close.

Note: Click Save & New to add another account.

## **Edit Gifts or Grants**

Use the following steps to edit a listed gift/grant.

Select the gift/grant to edit.



Figure 191: Gifts or Grants Received

- 2. Update the **Income Information** on the *Edit Account* dialog. (See Add Gifts or Grants details.)
- 3. Click Save & Close.



## **Delete Gifts or Grants**

Use the following steps to delete a listed gift/grant.

- 1. Click the **Delete** icon. (See Figure 190.)
- 2. Click **Delete** on the *Delete Confirmation* dialog.

## Liabilities

Enter the borrower/co-borrower combined liabilities. Entered mortgage liabilities populate the **Unmatched Mortgage Liabilities** table.

#### **Add Liabilities**

Use the following steps to add liabilities.

Click the Liabilities Add button.

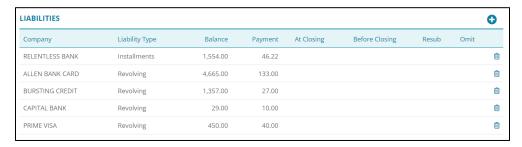


Figure 192: Liabilities List

Note: Click an existing liability and use the Edit Liability dialog to update.

2. Enter the **Company Name** and the company's *Address* information for the liability.

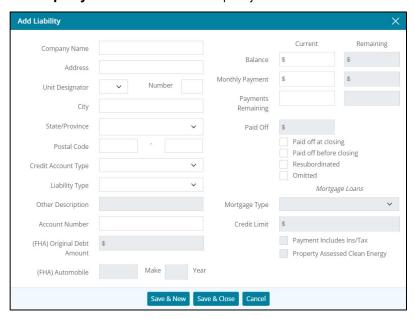


Figure 193: Add Liability Dialog



- 3. Select the **Credit Account Type** from the dropdown menu.
- 4. Select the **Liability Type** from the dropdown.
- 5. Enter Other Description when selecting Other from the Liability Type dropdown.
- 6. Enter the liability **Account Number**.
- 7. Enter (FHA) Original Debt Amount if appropriate.
- 8. Enter (FHA) Automobile information if appropriate.
- 9. Enter Current Balance and Payment details.
- 10. Enter **Remaining** amount if applicable.
- 11. Complete the **Paid Off** amount if applicable.
- 12. Check the appropriate checkbox.
- 13. Enter the Mortgage Type from the dropdown if applicable.
- 14. Enter the Credit Limit amount if applicable.
- 15. Check the appropriate checkbox if applicable.
- 16. Click Save & Close.

**Note:** Click *Save & New* to add another liability.

#### **Edit Liabilities**

Use the following steps to edit liabilities in one of the liability tables.

- 1. Click the liability to edit. (See Figure 191.)
- 2. Update the information for the liability as applicable. (See Add Liabilities for details.)
- 3. Click Save & Close.

**Note:** The *Real Estate* table updates automatically when changes are made to a real estate owned liability.

#### **Delete Liabilities**

Use the following steps to delete liabilities in one of the liability tables.

- 1. Click on the **Delete** icon to remove the liability. (See Figure 191.)
- 2. Click **Delete** on the *Delete Confirmation* dialog.

# Alimony, Child Support, Other Expenses

Enter alimony, child support, and other expenses for borrower/co-borrower.



## Add Expenses

Use the following steps to Add Alimony, Child Support, and Other Expenses.

1. Click the **Add** button.



Figure 194: Alimony, Child Support, Other Expenses

2. Select the expense **Type**.

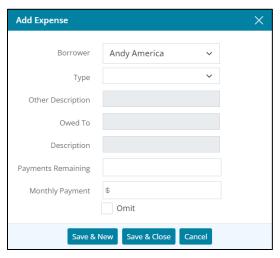


Figure 195: Add Expense Type

- 3. Enter Other Description when Other is selected from the Type dropdown.
- 4. Enter number of **Payments Remaining**.
- 5. Enter **Monthly Payment** amount.
- 6. Select the **Omit** checkbox if applicable.
- 7. Click Save & Close.

Note: Click Save & New to add another expense.

## Edit Alimony, Child Support, and Other Expenses

Use the following steps to Edit Alimony, Child Support, and Other Expenses.

- 1. Select the desired expense to **Edit**. (See Figure 193.)
- 2. In the *Edit Expense* dialog, update the desired information.
- 3. Click Save & Close.

# Delete Alimony, Child Support, and Other Expenses

Use the following steps to delete a listed expense.

1. Click the **Delete** icon on the desired expense. (See Figure 193.)



2. Click **Delete** on the *Delete Confirmation* dialog.

## **Real Estate**

Use the following sections to complete the **Real Estate** section.

## **Add Real Estate**

Use the following steps to add real estate.

1. Click the **Real Estate Add** button.

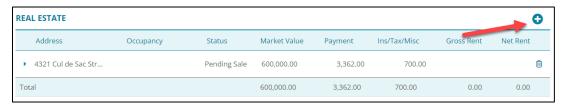


Figure 196: Existing Real Estate

2. Select the Subject Property checkbox if applicable.

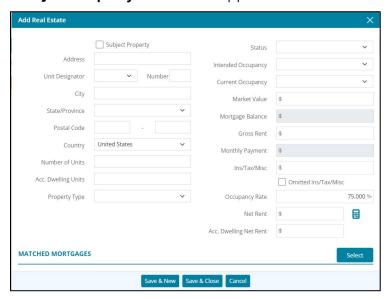


Figure 197: Add Real Estate Dialog

- 3. Complete the Address fields.
- 4. Enter the **Number of Units**.
- 5. Enter the Acc. (Accessory) Dwelling Units if applicable.
- 6. Select the Property Type.
- 7. Select the appropriate **Status** from the dropdown.
- 8. Select Intended Occupancy from the dropdown.
- 9. Select the **Current Occupancy** from the dropdown.



- 10. Enter the Market Value.
- 11. Enter the Mortgage Balance if applicable.
- 12. Enter the Gross Rent.
- 13. Enter **Monthly Payment** if applicable.
- 14. Enter Insurance/Tax/Miscellaneous expenses.
- 15. Select the **Omitted Ins/Tax/Misc** to omit the expense from the loan application.
- 16. Enter the **Occupancy Rate** percentage.
- 17. Click **Calculate** icon to calculate the *Net Rent*.
- 18. If needed, enter the Acc. (Accessory) Dwelling Net Rent.
- 19. Click Save & Close.

**Note:** Click *Save & New* to add another real estate property.

#### **Edit Real Estate**

Use the following steps to edit **Real Estate** section.

- 1. Click the **Real Estate** to edit. (See Figure 195.)
- 2. Update the desired information on the *Edit Real Estate* dialog. (See Add Real Estate for details.)
- 3. Click Save & Close.

#### **Delete Real Estate**

Use the following steps to delete a listed real estate item.

- 1. Click the **Delete** icon. (See Figure 195.)
- 2. Click **Delete** on the *Delete Confirmation* dialog.

# **Unmatched Mortgage Liabilities**

Use the following steps to match the table items to the **Real Estate** table items. This table populates when a Liability is an unmatched mortgage. See Liabilities.



Select the Unmatched Mortgage Liability.

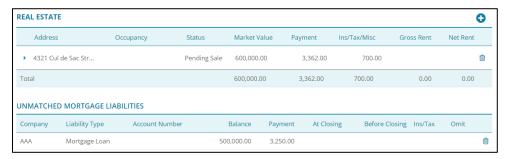


Figure 198: Unmatched Mortgage Liabilities

2. Drag and drop the liability to the matching item on the **Real Estate** table item.

**Note:** The selected item is removed from the **Unmatched Mortgage Liabilities** table. Matched liabilities can be updated on either the **Real Estate** table or the **Liabilities** table.

# **Primary Housing**

Complete the **Primary Housing** section with current housing expenses.

## **Add Primary Housing**

Use the following steps to add primary housing expenses.

1. Click the **Primary Housing Add** button.

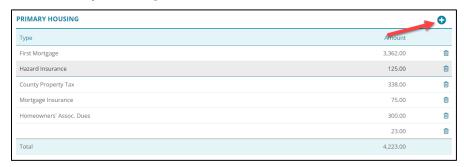


Figure 199: Primary Housing

**Note:** Click an existing expense and use the *Edit Primary Housing* dialog to update.



2. Select the expense Type.

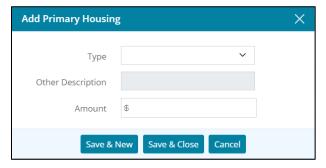


Figure 200: Add Primary Housing Dialog

- 3. Enter **Other Description** when **Other** is selected from the **Type** dropdown.
- 4. Enter expense Amount.
- 5. Click Save & Close.

Note: Click Save & New to add another expense.

6. Repeat Steps 8 – 12 for co-borrower.

## **Edit Primary Housing Expenses**

Use the following steps to edit a listed primary housing expense.

- 1. Click the **Expense** to edit. (See Figure 198.)
- 2. Update the **Address Information** on the *Edit Address* dialog. (See Add Primary Housing for details.)
- 3. Click Save & Close.

## **Delete Primary Housing Expenses**

- 1. Click the **Delete** icon. (See Figure 198.)
- 2. Click **Delete** on the *Delete Confirmation* dialog.

#### **Declarations**

Complete the *Declarations* for the borrower/co-borrower as appropriate.



1. Select **Yes** or **No** appropriately for each borrower question.

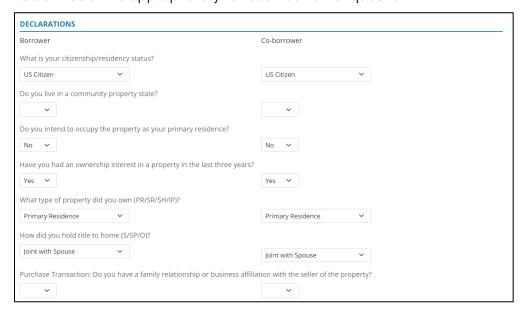


Figure 201: Borrower/Co-Borrower Declarations

- 2. Enter a **Description** when selecting **Yes**.
- 3. Click the **Bankruptcy Select** button when **Yes** is selected for the **Bankruptcy** question.



Figure 202: Bankruptcy Details

4. Select the appropriate **Bankruptcy** type.



Figure 203: Bankruptcy Dialog

5. Click Save & Close.



6. Select **Yes** or **No** appropriately for **Military Service**.



Figure 204: Military Service

- 7. Click **Select** when **Yes** is selected.
- 8. Select the appropriate **Military Service** checkbox.

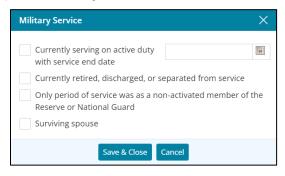


Figure 205: Military Service Dialog

- Use the Calendar to select the Active Duty Service End Date when the checkbox is selected.
- 10. Repeat Steps 1 9 for the co-borrower.

# **Ethnicity and Gender**

Ethnicity and gender information is optional. Use the checkboxes when borrower/co-borrower decline to provide the information.

- 1. Select the **Ethnicity Borrower does not wish to furnish this information** checkbox when the borrower declines to provide information.
- Select the Borrower Ethnicity Add button.

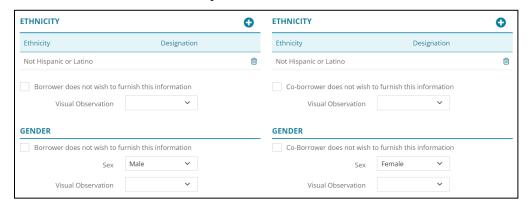


Figure 206: Add/Edit Ethnicity

Note: Click the displayed ethnicity and use the Edit Ethnicity dialog to update.



3. Select the borrower's **Ethnicity** from the dropdown.



Figure 207: Add Ethnicity Dialog

- 4. Select the **Designation** when appropriate.
- 5. Enter **Other Description** when **Other** is selected from the *Designation* dropdown.
- 6. Click Save & Close.

Note: Click Save & New to add another ethnicity.

- 7. Select the appropriate **Gender Visual Observation** option.
- 8. Select the **Gender Borrower does not wish to furnish this information** checkbox when the borrower declines to provide information.
- 9. Select the appropriate **Sex** option.
- 10. Select the appropriate **Visual Observation** option.
- 11. Select the appropriate Race Visual Observation option.
- 12. Repeat Steps 1 11 for the co-borrower.

# **Identifying Documentation**

Enter details for identifying documentation provided by the borrower/co-borrower.

1. Click the Borrower Identifying Documentation Add button.



2. Select the documentation **Type** from the dropdown.

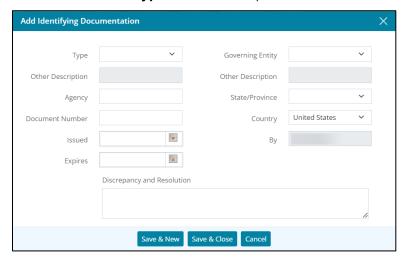


Figure 208: Add Identifying Documentation Dialog

- 3. Enter **Other Description** when **Other** is selected from the **Type** dropdown.
- 4. Select the **Governing Entity** for the documentation from the dropdown.
- 5. Enter **Other Description** when **Other** is selected from the **Governing Entity** dropdown.
- 6. Enter the identification issuing **Agency**.
- 7. Select the **State/Province**.
- 8. Enter the identifying **Document Number**.
- 9. Select the **Country** from which the document originated.
- 10. Use the **Calendar** to select the **Issued** date.
- 11. Enter the verifying party name in the **By** field.
- 12. Use the **Calendar** to select the **Expires** date.
- 13. Enter **Discrepancy and Resolution** details when the identification documentation contains discrepancies.
- 14. Click Save & Close.

**Note:** Click *Save & New* to add another identifying document.

15. Repeat Steps 1 – 14 for the co-borrower.

#### **Nearest Relative**

Nearest relative details are required for *Federal Housing Administration (FHA)* or *Veteran Affairs (VA)* loans.

**Note**: (FHA/VA) Nearest Relative fields are required when FHA or VA is selected for Loan Type on the Loan screen.



## **Add Nearest Relative**

1. Click the **Add** button.



Figure 209: FHA/VA Nearest Relative

2. Enter the **Relationship** status.

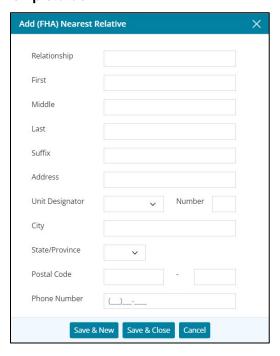


Figure 210: Add (FHA) Nearest Relative

3. Complete the **Name** and **Address** fields.

**Note:** Enter the **Postal Code** to auto-populate the **City** and **State** fields.

- 4. Enter the contact **Phone Number**.
- 5. Click Save & Close.

**Note:** Click *Save & New* to add another relative.

- 6. Click the **States Add** button.
- 7. Select the appropriate **State**.
- 8. Click Save & Close.

Note: Click Save & New to add another state.

9. Repeat Steps 1 – 8 for co-borrower.



#### **Edit Nearest Relative**

Use the following steps to edit a listed nearest relative.

- 1. Click the **Expense** to edit. (See Figure 208.)
- 2. Update the **Address Information** on the *Edit Address* dialog. (See Add Nearest Relative for details.)
- 3. Click Save & Close.

#### **Delete Nearest Relative**

- 1. Click the **Delete** icon. (See Figure 208.)
- 2. Click **Delete** on the *Delete Confirmation* dialog.

## **Additional Information**

Complete the remaining information fields if applicable.

- 1. Enter additional relevant **Borrower Information**.
- 2. Enter additional relevant **Co-Borrower Information**.

# **Application Loan**

The Application Loan screen contains options for capturing the loan details.

#### **Loan Overview**

Enter initial loan details or use **Select** to import a pre-defined template.

**Note:** Use *Loan Program* in the *Templates* tab to create loan templates. See *Loan Program* for details.

Options on the Application Loan screen vary depending on the initial loan details selected.

- 1. Select **Application** tab.
- 2. Select Loan.



3. Use the Calendar to select Application Date.

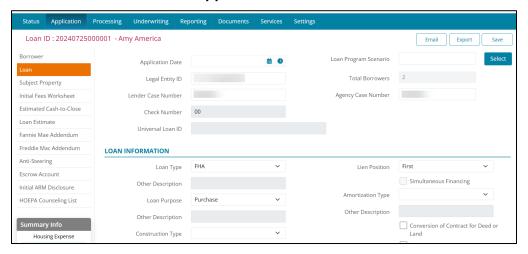


Figure 211: Loan Overview

- Enter the Legal Entity ID.
- 5. Click the Loan Program Scenario Select button.
- 6. Enter the number of **Total Borrowers**.
- 7. Enter Agency Case Number.

**Note:** The *Universal Loan Information* field is ungrayed for users that are operating as a Broker. This field functions the same for HMDA reporting.

## **Loan Information**

Complete the Loan Information options as they pertain to the loan.

Select the Loan Type.

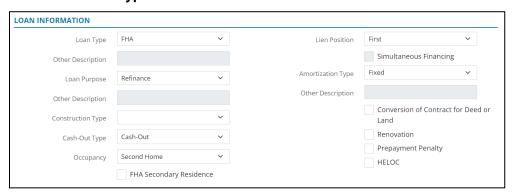


Figure 212: Loan Information

- 2. Enter Other Description when selecting Other Loan Type.
- Select the Loan Purpose.
- 4. Enter Other Description when selecting Other Loan Purpose.



- 5. Select the **Construction Type** option if applicable.
- 6. Select the **Cash-Out Type** when *Refinance* is selected for **Loan Purpose**.
- 7. Select the Occupancy.
- 8. Select the **FHA Secondary Residents** checkbox if applicable.
- 9. Select the Lien Position.
- 10. Select the Simultaneous Financing checkbox if applicable.

Note: Checkbox is not available for First Lien Position.

11. Select the **Amortization Type**.

Note: Enter the Other Amortization Description if applicable.

12. Select the appropriate **Loan Information** checkboxes.

#### **Note Details**

Use the following steps to complete the **Note Details** section.

1. Enter **Estimated Appraised Value a**mount.

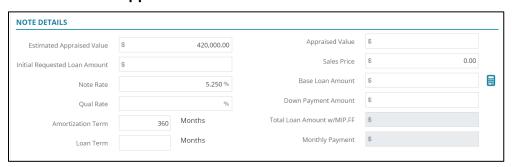


Figure 213: Note Details

- 2. Enter Initial Requested Loan amount.
- 3. Enter the **Note Rate** percentage.
- 4. Enter the **Qual Rate** percentage if different than **Note Rate**.
- 5. Enter the Amortization Term.
- 6. Enter **Loan Term** if different than **Amortization Term**.
- 7. Enter Appraised Value amount.
- 8. Enter Sales Price amount.
- Enter Base Loan Amount.
- 10. Enter Down Payment Amount.

**Note:** Click *%Cal* to calculate a percentage down payment.



# **Rental Income on Subject Property**

Complete the Rental Income on Subject Property if the property is a rental.

Enter Gross Rent amount.



Figure 214: Rental Income

- 2. Enter Occupancy Rate percentage.
- 3. Click Calculate to calculate Net Rent amount.

**Note:** The *Ratios* fields auto populate.

- 4. If needed, enter the Acc. (Accessory) Dwelling Net Rent.
- 5. Click on the **Save** button at the top of the screen.

## **If Construction Loan**

The *If Construction Loan* fields are required if a *Construction* option is selected from the **Construction Type** dropdown.

1. Enter the property **Original Cost**.

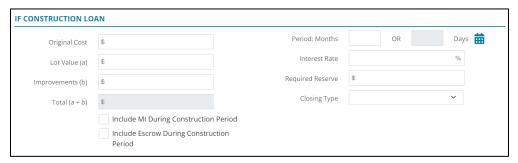


Figure 215: If Construction Loan

- 2. Enter the Lot Value.
- 3. Enter the **Improvements** estimate.

**Note:** Lot Value + Improvements = Total.

- 4. Select the Include MI During Construction Period checkbox if applicable.
- 5. Select the Include Escrow During Construction Period checkbox if applicable.
- 6. Enter the construction loan **Period**.
- 7. Enter the loan **Interest Rate** percentage.
- 8. Enter **Required Reserve** if applicable.



9. Select the **Closing Type** from the dropdown.

## PMI/MIP/VA/USDA

Complete the *PMI/MIP/VA/USDA* details for the loan when the following details are required:

- Private Mortgage Insurance (PMI)
- Mortgage Insurance Premium (MIP)
- Veterans Affairs (VA)
- United States Department of Agriculture (USDA)
  - 1. Enter the PMI/MIP/VA/USDA Up-Front percentage requirements.

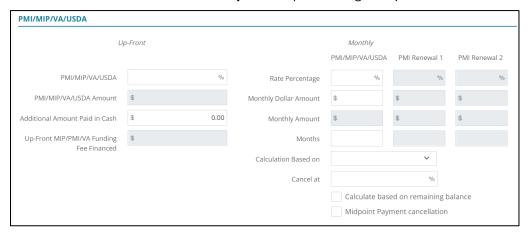


Figure 216: PMI/MIP/VA/USDA Section

- 2. Enter Additional Amount Paid in Cash.
- 3. Enter the **Monthly Percentage** rates.
- 4. Enter the Monthly Dollar Amount.
- 5. Enter the **Months** for the loan term.
- 6. Select the appropriate **Calculation Based on** option.
- 7. Enter the **Cancel at** percentage.
- 8. Select the **Calculate based on** the remaining balance checkbox if applicable.
- 9. Select the Midpoint Payment cancellation checkbox if applicable.

# **Rate Adjustment**

Complete the **Rate Adjustment** fields when the **Amortization Type** is ARM.



1. Enter the 1<sup>st</sup> Change Adjustable Cap percentage.

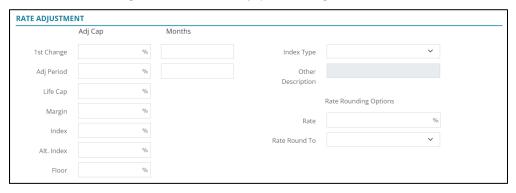


Figure 217: Rate Adjustment

- 2. Enter the 1st Change Months at which the percentage changes.
- 3. Enter the Adjustment Period percentage.
- 4. Enter the **Adjustment Period** months.
- 5. Complete the remaining percentages.
- 6. Select the appropriate **Index Type** from the dropdown.
- 7. Complete the **Other Description** when selecting **Other** for the **Index Type**.
- 8. Enter the Rate Percentage Rounding Options if appropriate.
- Select the appropriate Rate Round To option.

# **Payment Adjustment**

Enter payment adjustment information for loans.

Enter Interest-Only Months.

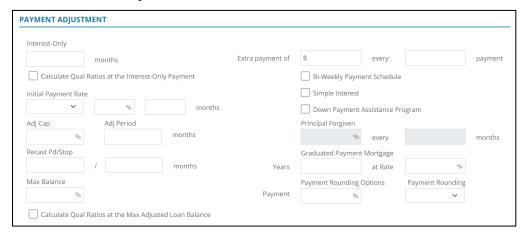


Figure 218: Payment Adjustments

2. Select the **Calculate Qual Ratios at the Interest-Only Payment** checkbox if applicable.



- 3. Select the appropriate **Initial Payment Rate** option.
- 4. Enter the **Initial Payment Rate** percentage.
- 5. Enter the **Adj Cap** percentage.
- 6. Enter the **Adj Period** months.
- 7. Enter the **Recast Pd/Stop** values.
- 8. Enter the **Max Balance** percentage.
- 9. Select the Calculate Qual Ratios at the Max Adjustment Loan Balance checkbox if applicable.
- 10. Enter extra payment amount.
- 11. Enter payment frequency.
- 12. Select the **Bi-Weekly Payment Schedule** checkbox if applicable.
- 13. Select the **Simple Interest** checkbox if applicable.
- 14. Select the **Down Payment Assistance Program** checkbox if applicable.
- 15. Enter the **Principal Forgive** amount and complete the months field.
- 16. Enter the Graduated Payment Mortgage details.
- 17. Enter the appropriate Payment Rounding %.
- 18. Select the appropriate **Payment Rounding** option.

# **Buydown Mortgage**

Complete the Buydown Mortgage dialog when the buydown mortgage option is available.

- 1. Use the **Paid By** dropdown menu to select the responsible party for the *Buydown*.
- 2. Select the desired option from the **Disclose LE/CD Product**.
- 3. Click on the **Type** dropdown menu and select the desired option.
- 4. If needed, select the **Temporary Subsidy** checkbox.
- Click Add.



Figure 219: Buydown Mortgage



6. Enter the buydown mortgage **Rate** percentage.

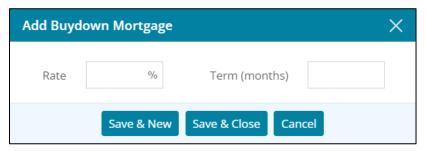


Figure 220: Add Buydown Mortgage Dialog

- 7. Enter the **Term** in months.
- 8. Click Save & Close.

**Note:** Click *Save & New* to add another buydown mortgage option.

#### **Loan Features**

A balloon payment is required when the Loan Term is lower than Amortization Term.

Click Add.



Figure 221: Loan Features

- 2. Select the appropriate **Loan Feature**.
- 3. Complete **Other Description** field when selecting **Other** from the *Loan Feature* dropdown.

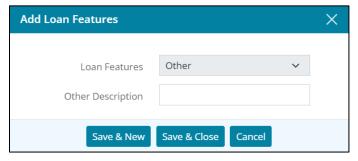


Figure 222: Add Loan Features Dialog

4. Click Save & Close.

**Note:** Click *Save & New* to add another loan feature.

# **Payment Schedule**

The **Payment Schedule** is automatically calculated.



1. Click Payment Schedule.



Figure 223: View Payment Schedule

2. Review Payment Schedule.

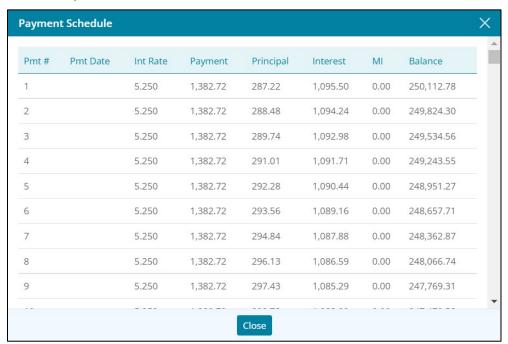


Figure 224: Payment Schedule

# **Subject Property**

Use the following sections to complete subject property details. Complete the *Subject Property* screen fields not auto populated from previous screens.

- 1. Select **Application** tab.
- 2. Select Subject Property.



## **Subject Property Address**

1. Verify the auto populated fields.

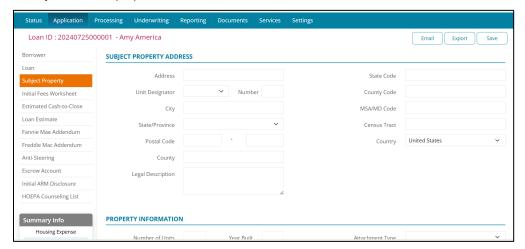


Figure 225: Subject Property Details

- 2. Enter the County if applicable.
- 3. If needed, enter a **Legal Description**.
- 4. Enter the following codes:
  - State Code
  - County Code
  - MSA/MD Code
- 5. If applicable, enter the **Census Tact**.

## **Property Information**

1. Enter the Number of Units and the Year Built.

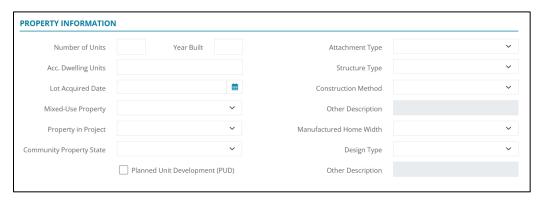


Figure 226: Property Information

- 2. If needed, enter the Acc. (Accessory) Dwelling Units.
- For classic loan applications, enter Year Acquired if refinancing.



- 4. Enter Lot Acquired Date if applicable.
- 5. Click on the Mixed-Use Property dropdown and select the appropriate option.
- 6. Click on the **Property in Project** dropdown and select the appropriate option.
- 7. Click on the **Community Property State** dropdown and select the appropriate option.
- 8. Select the **Planned Unit Development** checkbox if needed.
- 9. Select the **Attachment Type** from the dropdown.
- 10. Select **Structure Type** from the dropdown menu.
- 11. Select Construction Method if applicable.
- 12. Complete **Other Description** field when selecting **Other** from **Construction Method** option.
- 13. Select the **Manufactured Home Width** option.
- 14. Select **Design Type** option.
- 15. Complete **Other Description** field when selecting **Other** from the **Design Type** option.

## **Proposed Housing Expenses**

Enter the borrower/co-borrower disclosed housing expenses.

1. Click Add in Proposed Housing Expenses section.

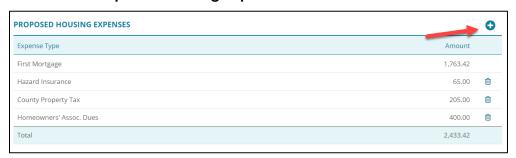


Figure 227:Proposed Housing Expenses



2. Select **Housing Expense Type** option.

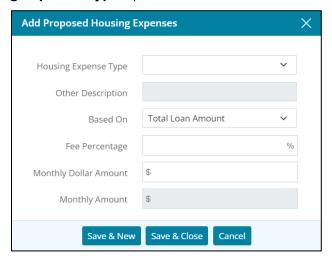


Figure 228: Add Proposed Housing Expenses Dialog

**Note:** Enter Other Description when selecting Other for Housing Expense Type.

- 3. Select appropriate **Based On** option.
- 4. Enter Fee Percentage.
- 5. Enter Monthly Dollar Amount.
- 6. Enter Monthly Amount if applicable.
- 7. Click Save & Close.

**Note:** Click **Save & New** to add other expenses.

# **Subordinate Financing**

Enter subordinate financing when the borrower/co-borrower is receiving subordinate financing.

1. Click Subordinate Financing Add button.



Figure 229: Subordinate Financing



2. Enter the desired information in the Add Subordinate Financing dialog.

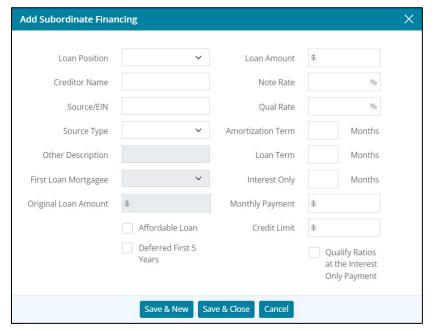


Figure 230: Add Subordinate Financing

### **Title**

Enter the information to include in the new title.

1. Select the appropriate **Title will be held as** option.



Figure 231: Property Title Details

- 2. Select the **Other Description** if applicable.
- 3. Select the appropriate **Estate will be held in** option.
- 4. Use the **Calendar** to select the title **Expiration Date**.
- 5. Select the appropriate **Trust Information** option.
- 6. Select the appropriate Indian Country Land Tenure option.
- 7. Select the appropriate **(VA) Type of Ownership** option.



## If Refinancing Loan

Select the appropriate option if the loan is being refinanced. Some fields may auto populate.

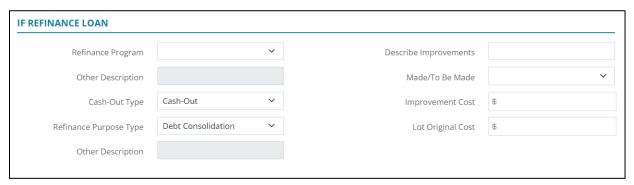


Figure 232: If Refinancing Loan

#### Names on Title

Use the following sections to add the names on the title.

### Copy Borrower

Use the following to add borrower name to the title.

**Note:** Copy borrower overwrites existing names.

1. Click Copy Borrower.



Figure 233: Names on Title

2. Click **Delete** on the *Delete Confirmation* dialog.

#### **Add Name**

1. Click the **Add** button. (See Figure 232.)



Figure 234: Add Names on Title Dialog



- 2. Complete the Add Names on Title dialog.
- Click Save & Close.

Note: Click Save & New to add another name to the title.

#### **Edit Name**

Use the following steps to edit a name.

- 1. Click the name to edit. (See Figure 232.)
- 2. Update the Edit Names on Title dialog as applicable. (See Add Name for details.)
- 3. Click Save & Close.

#### **Delete Name**

Use the following steps to delete a name.

- 1. Click the name to **Delete** icon. (See Figure 232.)
- 2. Click **Delete** on the *Delete Confirmation* dialog.

## **Energy Improvements**

Select the appropriate energy improvements.

1. Click Select.



Figure 235: Energy Improvements

2. Select the appropriate checkbox.

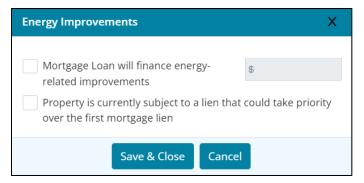


Figure 236: Energy Improvements Dialog

3. Click Save & Close.

**Note**: Checking *Mortgage Loan will finance energy-related improvements* requires an amount.



4. Select the Loan Position option.

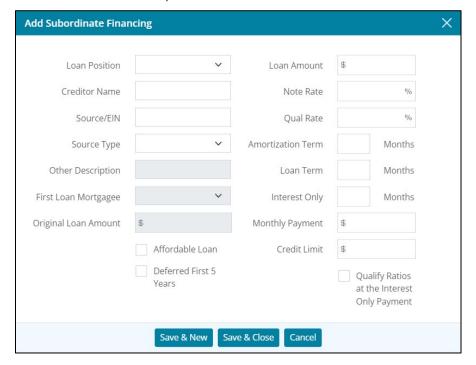


Figure 237: Add Subordinate Financing Dialog

- 5. Enter Creditor Name.
- 6. Enter Source/EIN.
- 7. Select **Source Type** option.

Note: Enter Other Description when selecting Other for Source Type.

- 8. Enter Loan Amount.
- 9. Enter **Note Rate** percentage.
- 10. Enter Qual Rate percentage.
- 11. Enter Amortization Term Months.
- 12. Enter Loan Term Months.
- 13. Enter Interest Only Months.
- 14. Enter Monthly Payment.
- 15. Enter Credit Limit.
- 16. Select the **Quality Ratios** checkbox if appropriate.
- 17. Click Save & Close.

**Note:** Use *Save & New* to add other subordinate financing.



## **Initial Fees Worksheet**

Complete the *Initial Fees Worksheet* fields not auto populated from previous screens.

- 1. Select **Application** tab.
- 2. Select Initial Fees Worksheet.
- 3. Use the Calendar to select the Estimated Close Date.
- 4. Use the Calendar to select the First Payment Date.

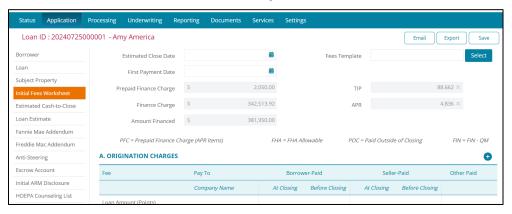


Figure 238: Initial Fees Worksheet

## **Fees Template**

. Use the *Fees Template* to populate the *Initial Fees Worksheet* screen or enter the values when not provided on the *Fees Template*. To import a *Fees Template*:

1. Click the **Select** button near the *Fees Template* field to browse templates.

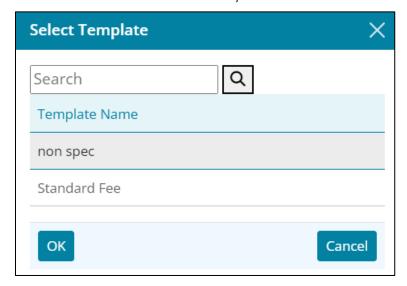


Figure 239: Select Template Dialog



2. Select the **Template Name**.

**Note:** Use *Search* to browse stored templates.

3. Click **OK** to import the **Template Fees**.

## **Origination Charges**

Use the fees template created on the **TEMPLATE** tab to populate the **Fee** fields in the worksheet when a template was created.

### **Add Origination Charges**

Use the following steps to add additional **Origination Charges** to the imported template or to manually build fees.

**Note:** See Dropdown Lists to build the Fees Template.

1. Click **Origination Charges Add** button.

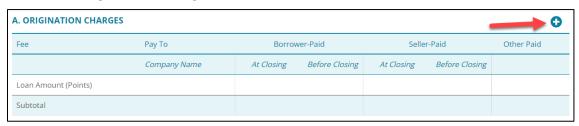


Figure 240: Origination Charges

2. Select the **Fee Name** to add a new fee type option.

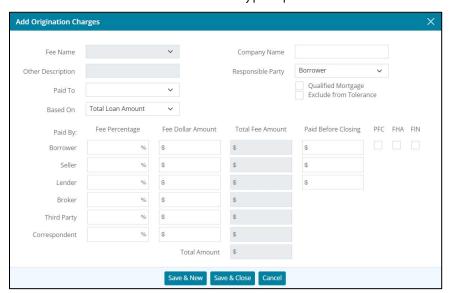


Figure 241: Edit Origination Charges Dialog

- 3. Enter **Other Description** if selecting *Other Fee Name*.
- 4. Select the **Paid To** option.



- 5. Select the **Based On** option.
- 6. Enter Company Name.
- 7. Select **Responsible Party** option.

**Note:** Select *Blank* and enter the fee distribution on the *Fees Distribution* table.

- 8. Select the **Qualified Mortgage** checkbox if applicable.
- 9. Select the **Exclude from Tolerance** checkbox if applicable.
- 10. Complete the **Fees Distribution** table to distribute fees as applicable if **Blank** is selected for **Responsible Party**.
- 11. Click Save & Close.

**Note:** Use *Save & New* to add other origination fees.

12. Select the **Print additional fees on addendum** checkbox if applicable.

### **Edit Origination Charges**

Use the following steps to complete the **Edit Origination** charges.

- 1. Select the charge to edit. (See Figure 239.)
- 2. Update the **Address Information** on the *Edit Address* dialog. (See Add Origination Charges for details.)
- 3. Click Save & Close.

### **Delete Origination Charges**

Use the following steps to delete a listed real estate item.

- 1. Click the **Delete** icon. (See Figure 239.)
- 2. Click **Delete** on the *Delete Confirmation* dialog.

## **Services Borrower Can't Shop For**

The **Origination Charges Services Borrower Can't Shop For** list contains the loan origination agents and services that are pre-selected and cannot be changed.

#### **Add Services**

Use the following steps to create the list.

1. Click the Service Providers Borrower Can't Shop for Add button.

B. SERVICES BORROWER CAN'T SHOP FOR

Figure 242: Non Shopped Services



- 2. Complete the **Add Services Borrower Can't Shop** for dialog fields. (See Add Origination Charges for details.)
- 3. Click Save & Close.

**Note:** Use *Save & New* to add other origination fees.

4. Select the **Print additional fees on addendum** checkbox if applicable.

See Edit Origination Charges for editing services.

See Delete Origination Charges for deleting services.

## **Services Borrower Can Shop For**

The **Origination Charges Services Borrower Can Shop For** list contains the loan origination services that have multiple providers from which the borrower can select. Use the following steps to create the list.

- Use the steps in Services Borrower Can't Shop For to build the Services Borrower Can Shop For list.
- 2. Select the **Print Confirm Receipt** checkbox to request a **Confirmation Receipt** when the Borrower receives the list.

See Edit Origination Charges for editing services.

See Delete Origination Charges for deleting services.

#### **Total Loan Costs**

**Total Loan Costs** fields populate from:

- Origination Charges
- Services Borrower Can't Shop For
- Services Borrower Can Shop For

#### **Additional Fee Tables**

Use the steps provided in Add Origination Charges\_for assistance with completing appropriate the sections under **Total Loan Costs**. Sections include:

- Taxes and Other Government Fees
- Prepaids
- Initial Escrow payment at Closing
- Other

#### **Total Other Costs**

Total Other Costs fields populate from the Additional Fee Tables.



## **Total Closing Costs**

The *Total Closing Costs* table populates based upon the *Fees* selected while completing the above *Fees* tables. Use the following steps to add *Lender Credits*.

Click Lender Credit.

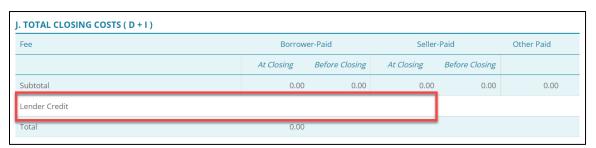


Figure 243: Total Closing Costs

Update the fields as required.

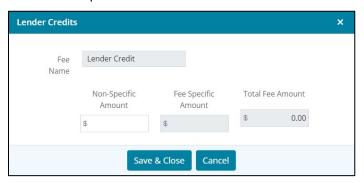


Figure 244: Update Closing Cost Total Dialog

Click Save & Close.

## **Closing Costs Service Providers Borrower Can't Shop For**

The Closing Costs Service Providers Borrower Can't Shop For list contains the closing costs agents and services that are pre-selected and cannot be changed. Use the following steps to create the list. See Services Borrower Can't Shop For details about building the list.

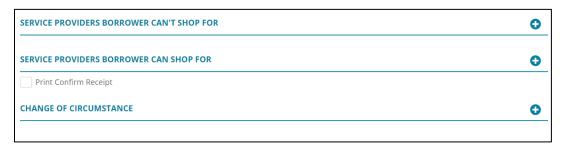


Figure 245: Closing Cost Services

**Note:** See Edit Origination Charges for details on editing a listed fee.



## **Closing Costs Service Providers Borrower Can Shop For**

The Closing Costs Services Providers Borrower Can Shop For list contains the closing costs services that have multiple providers from which the Borrower can select. Use the following steps to create the list. See Services Borrower Can Shop For details about building the list. (See Figure 244.)

Note: See Edit Origination Charges for details on editing a listed fee.

Select the **Print Confirmation Receipt** checkbox to request confirmation when Borrower receives the information.

## **Change of Circumstance**

Complete the Change of Circumstance fields when the Borrower experiences a change of circumstance the impacts the loan process.

- 1. Click the **Change of Circumstance Add** button. See Figure 244.
- 2. Select the Changed Date.

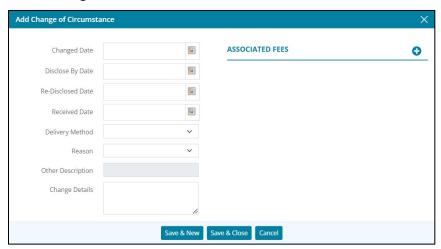


Figure 246: Add Changed Date Dialog

- Enter the Disclose By Date.
- 4. Enter the **Re-Disclosed Date** if applicable.
- 5. Enter the **Received Date**.
- 6. Select the **Delivery Method**.
- 7. Select the **Reason**.
- 8. Enter the **Other Description** when selecting **Other Reason**.
- Enter Change Details.
- 10. Click Add.
- 11. Select the associated loan section from the **Select Section** dropdown.



- 12. Select the Fee Name.
- 13. Enter the Previous Fee Amount.
- 14. Enter the **New Fee Amount**.
- 15. Click Save & Close.

Note: Click Save & New to add another associated fee.

16. Click **Save & Close** on the *Add Change of Circumstance* dialog.

**Note:** Click *Save & New* to add another change of circumstance.

## **Estimated Cash-to-Close**

The Loan Estimate/Closing Disclosure Form dropdown allows the user to select the **Standard** or an **Alternate** form to allow selecting the printed form. The fields depend on the selected form.

### **Standard Form**

Use the following steps to select the *Standard* print form output and the loan application type.

1. Select **Application** tab.

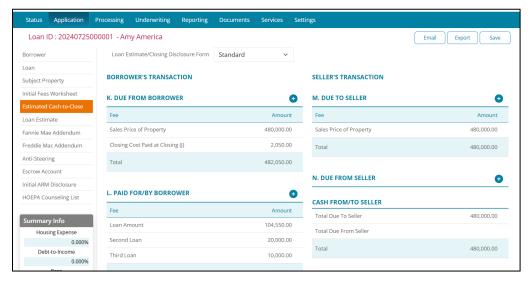


Figure 247: Standard Estimate/Closing Disclosure

- 2. Select Estimated Cash-to-Close.
- 3. Select the **Standard Loan Estimate/Closing Disclosure Form** from the dropdown.

### Add Due from Borrower

Use the following steps to add due from borrower fees.



- Click the Due from Borrower Add button to add additional fees. (See Figure 246.)
- 2. Select the appropriate **Section** from the dropdown.

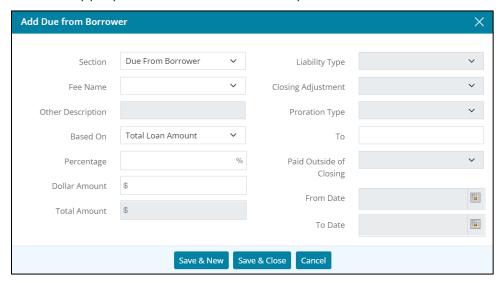


Figure 248: Add Due from Borrower Dialog

3. Select the appropriate **Fee Name** dropdown.

**Note:** Enter a description when selecting *Other* from *Fee Name*. The selected *Fee Name* populates the liability fields as required.

- 4. Select the appropriate **Based On** option.
- 5. Enter the **Percentage** or **Dollar Amount** as appropriate.
- 6. Complete the **To** field.

**Note**: The *To* field is not required when the *Adjustments for Items Paid by seller in Advance* is selected.

- 7. Select **Yes** from the *Paid Outside Closing* dropdown if applicable.
- 8. Enter the **From** and **To Dates** if applicable.
- 9. Click Save & Close.

Note: Select Save & New to add another fee.

### **Edit Due from Borrower**

Use the following steps to edit a listed due from borrower fee.

- 1. Click the fee to update. (See Figure 246.)
- 2. Complete the changes in the *Edit Due from Borrower* dialog. (See Add Due from Borrower for details.)
- 3. Click Save & Close.



### Add Due To Seller

Use the following steps to complete the **Due To Seller** section.

1. Click the **Due To Seller Add** button.



Figure 249: Due To Seller

2. Select the Fee Name.

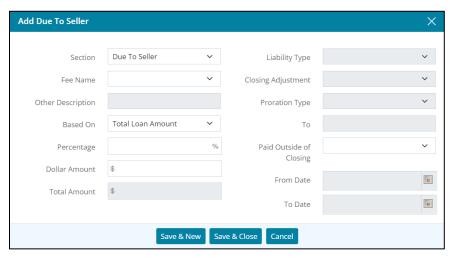


Figure 250: Add Due To Seller

- 3. Select **Other Description** when selecting **Other** for the **Fee Name**. See Add Due To Seller for details.
- 4. Enter the **Percentage**.
- 5. Enter the **Dollar Amount**.
- 6. Complete the remaining fields if available.
- 7. Click Save & Close.

Note: Click Save & New to add another fee due to seller.

#### Edit Due To Seller

Use the following steps to edit a listed due to seller fee.

- 1. Select the **Fee** to edit. (See Figure 248.)
- 2. Update the fee to edit on the *Edit Due To Seller* dialog. (See Add Due To Seller for details.)



#### Delete Due to Seller

Use the following steps to delete due to seller fee.

- 1. Click the **Delete** icon. (See Figure 255.)
- 2. Click **Delete** on the *Delete Confirmation* screen.

### Add Paid For/By Borrower

Use the following steps to complete the **Paid For/By Borrower** section.

1. Click the **Paid For/By Borrower Add** button.

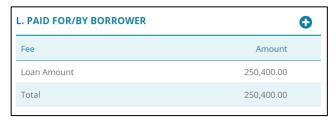


Figure 251: Paid For/By Borrower

2. Select the appropriate **Section** from the dropdown.

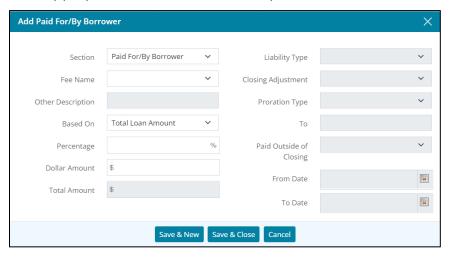


Figure 252: Add Paid For/By Borrower

3. Select the appropriate **Fee Name** from the dropdown.

**Note:** Enter a description when selecting *Other* from *Fee Name*. The selected *Fee Name* populates the liability fields as required.

- 4. Select the appropriate **Based On** option.
- 5. Enter the **Percentage** or **Dollar Amount** as appropriate.
- 6. Complete the **To** field.

**Note**: The *To* field is not required when the *Adjustments for Items Paid by seller in Advance* is selected.



- 7. Select **Yes** from the **Paid Outside Closing** dropdown if applicable.
- 8. Enter the **From** and **To Dates** if applicable.
- 9. Click Save & Close.

**Note:** Select **Save & New** to add another fee.

### Edit Paid For/By Borrower

Use the following steps to edit a listed **Paid For/By Borrower** fee.

- 1. Click the fee to update. (See Figure 250.)
- 2. Complete the changes in the *Edit Paid For/By Borrower* dialog. (See Add Paid For/By Borrower for details.)
- 3. Click Save & Close.

### Add Due From Seller

Use the following steps to complete the **Due To Seller** section.

- 1. Click the **Due To Seller Add** button. (See Figure 246.)
- 2. Select the appropriate **Section** from the dropdown.

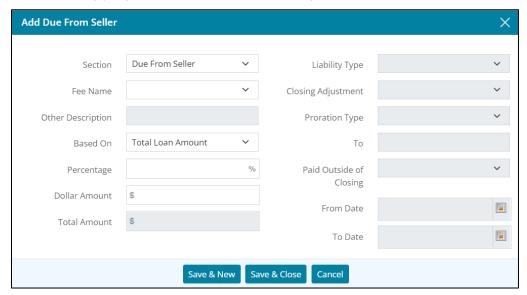


Figure 253: Add Due From Seller Dialog

3. Select the appropriate **Fee Name** from the dropdown.

**Note:** Enter a description when selecting *Other* from *Fee Name*. The selected *Fee Name* populates the liability fields as required.

- 4. Select the appropriate **Based On** option.
- 5. Enter the **Percentage** or **Dollar Amount** as appropriate.



6. Complete the **To** field.

**Note**: The *To* field is not required when the *Adjustments for Items Paid by seller in Advance* is selected.

- 7. Select Yes from the Paid Outside Closing dropdown if applicable.
- 8. Enter the **From** and **To Dates** if applicable.
- 9. Click Save & Close.

Note: Select Save & New to add another fee.

#### **Edit Due From Seller**

Use the following steps to edit a listed *Due from Seller* fee.

- 1. Click the fee to update. (See Figure 246.)
- 2. Complete the changes in the *Edit Due from Seller* dialog. (See Add Due From Seller for details.)
- 3. Click Save & Close.

#### **Delete Due From Seller**

Use the following steps to delete a listed due from seller fee.

- 1. Click the **Delete** icon. (See Figure 255.)
- 2. Click **Delete** on the *Delete Confirmation* screen.

### Add Source of Down Payment

Use the following steps to update the Source of Down Payment section when required.

1. Click the **Source of Down Payment Add** button.



Figure 254: Source of Down Payment



### 2. Select Funds Type.

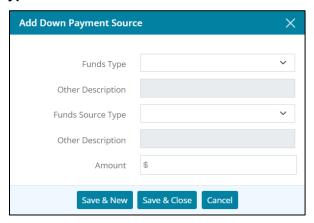


Figure 255: Add Down Payment Source

- 3. Enter Other Description when selecting Other Funds Type.
- 4. Select Funds Source Type.
- 5. Enter Other Description when selecting Funds Source Type.
- 6. Enter Amount.
- 7. Click Save & Close.

**Note:** Select *Save & New* to add another down payment source.

### Edit Source of Down Payment

Use the following steps to Edit Source of Down Payment.

- 1. Click the **Funds Type** to edit. (See Figure 253.)
- 2. Update the *Edit Down Payment Source* dialog. (See Add Source of Down Payment for details.)
- 3. Click Save & Close.

### Delete Source of Down Payment

Use the following steps to Delete Source of Down Payment.

- 1. Click the **Delete** Icon. (See Figure 253.)
- 2. Click **Delete** on the *Delete Confirmation* dialog.

#### **Add Cash From Borrower**

Use the following steps to complete the **Details of Transaction (1003)** section.



Click the Cash From Borrower Add button.

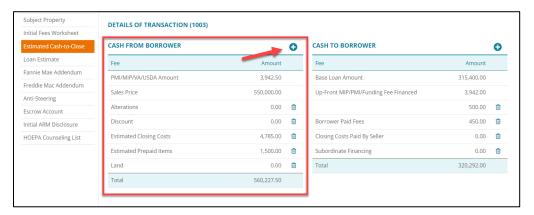


Figure 256: Details of Transaction

2. Select the **Cash From Borrower Type** option.



Figure 257: Cash From Borrower Dialog

- 3. Enter the Amount.
- 4. Click Save & Close.

**Note:** Select *Save & New* to add another down payment source.

#### **Edit Cash From Borrower**

Use the following steps to edit cash from borrower.

- 1. Select the **Fee** to edit. (See Figure 255.)
- 2. Update the Edit Cash From Borrower dialog. (See Add Cash To Borrower for details.)
- 3. Click Save & Close.

### **Delete Cash From Borrower**

Use the following steps to delete cash from borrower.

- 1. Click the **Delete** icon. (See Figure 255.)
- 2. Click the **Delete** on the *Delete Confirmation* dialog.

#### Add Cash To Borrower

1. Click the Cash to Borrower Add button. (See Figure 255.)



2. Select the **Cash To Borrower Type** from the dropdown.

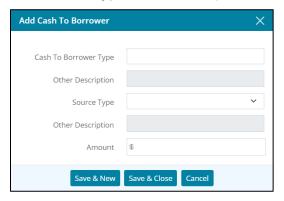


Figure 258: Add Cash To Borrower Dialog

- 3. Enter Other Description when selecting Other Cash To Borrower Type.
- 4. Enter the Amount.
- 5. Click Save & Close.

**Note:** Select *Save & New* to add another down payment source.

#### **Edit Cash To Borrower**

Use the following steps to edit cash to borrower.

- 1. Select the **Fee** to edit. (See Figure 255.)
- 2. Complete the changes in the *Edit Cash To Borrower* dialog. (See Add Cash To Borrower for details.)
- 3. Click Save & Close.

#### **Delete Cash To Borrower**

Use the following steps to delete cash to borrower entries.

- 1. Click the **Delete** icon. (See Figure 255.)
- 2. Click **Delete** on the *Delete Confirmation* dialog.

### **Alternative Form**

Use the following steps when completing the alternative Cash-to-Close form fields.

**Note:** The *Alternative* form is typically used for refinanced loans.



1. Select **Alternative** from the *Loan Estimate/Closing Disclosure Form* dropdown.

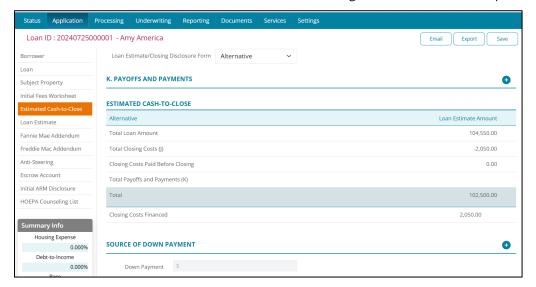


Figure 259: Alternate Estimate/Closing Disclosure

- 2. Click the Payoffs and Payment Add button.
- 3. Complete the Add Payoffs and Payment fields.

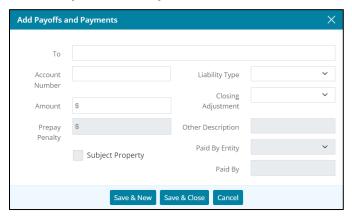


Figure 260: Add Payoffs and Payments Dialog

4. Click Save & Close.

Note: Select Save & New to add another down payment source.

- 5. Complete the **Source of Down Payment**. (See Add Source of Down Payment for details.)
- 6. Complete the Cash From Borrower fields. (See Add Cash From Borrower.)
- 7. Complete the Add Cash To Borrower fields. (See Add Cash To Borrower.)



## **Loan Estimate**

The *Loan Estimate* screen discloses the TRID 2.0 compliance requirements for the following loan types:

- Purchase
- Refinance
- Construction

Some screen fields are populated from the *Loan* screen and *Initial Fees Worksheet*. Use the following sections to complete the fields that are not populated.

**Note:** Make changes to populated fields on the *Loan* screen and *Initial Fees Worksheet*.

### **Initial Fields**

Use the following steps to complete the *Loan Estimate*. The initial fields are not auto populated.

- 1. Select the **Application** tab.
- Select Loan Estimate.

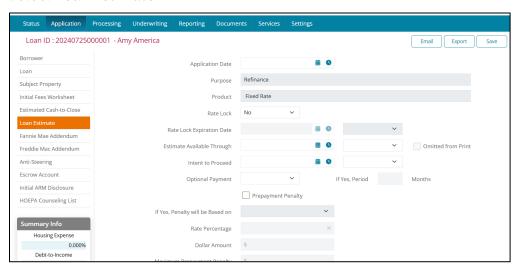


Figure 261: Loan Estimate Tab

- 3. Select **Yes** from the *Rate Lock* dropdown to lock the interest rate.
- 4. Use the **Calendar** to select the *Rate Lock Expiration Date* if applicable.
- 5. Use the **Clock** and **Time Zone** dropdown to set the *Rate Lock* time.
- 6. Use the **Calendar** to select the *Estimate Available Through* date.
- 7. Use the **Clock** and **Time Zone** dropdown to set the *Estimate Available Through* time.



- 8. Use the **Calendar** to select the **Intent to Proceed** date after receiving notification from the borrower to move forward with the loan.
- g. Use the **Clock** and **Time Zone** dropdown to set the **Intent to Proceed** time.
- 10. Select **Yes** from the **Optional Payment** dropdown if borrower elects to make optional payments.
- 11. Enter the **Months** value if selecting **Yes**.
- 12. Select the **Prepayment Penalty** checkbox if applicable.
- 13. Complete the **Prepayment Penalty** fields if applicable.

## **Remaining Fields**

Complete the remaining fields that are not populated from the *Loan Screen* and *Initial Fees Worksheet*.

1. Select the appropriate **Assumptions** radio button.

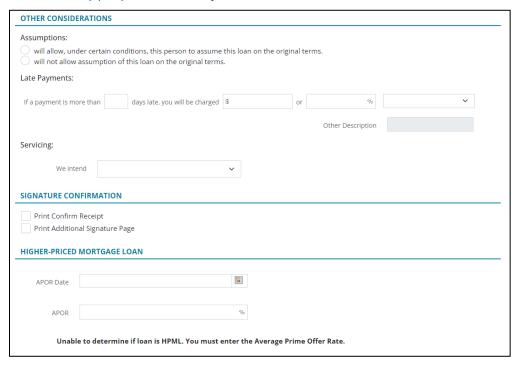


Figure 262: Remaining Loan Estimate Fields

- 2. Set the Late Payments Days Late value.
- 3. Enter the Late Fee Charge or Percentage.
- 4. Select the **Percentage Description** from the dropdown if applicable.
- 5. Enter **Other Description** if selecting **Other** from the **Percentage Description** dropdown.
- 6. Select the appropriate **Servicing** option.



- 7. Select the **Print Confirmation Receipt** checkbox to print the confirmation page.
- 8. Select the **Print Additional Signature Page** checkbox for co-borrower if applicable.
- 9. Complete the **Higher-Priced Mortgage Loan** fields if applicable.
- 10. Click Save.

## Fannie Mae Addendum

Fannie Mae requires specific addendums for financing mortgages.

## **Property**

Complete the Fannie Mae *Property Addendum* information not auto populated from other screens.

1. Select **Application** tab.

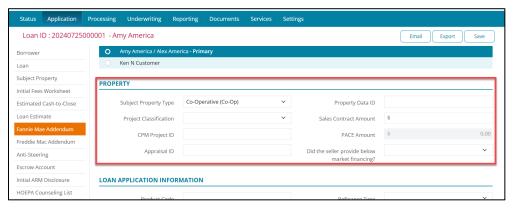


Figure 263: Fannie Mae Property Details

- 2. Select Fannie Mae Addendum.
- 3. Verify the **Subject Property Type** from the dropdown.
- 4. Select the **Project Classification** from the dropdown.
- 5. Enter the CPM Project ID.
- 6. Enter the Appraisal ID.
- 7. Enter Property Data ID.
- 8. Enter the Sales Contract Amount.
- g. Select the **Did seller provide below market financing?** checkbox if applicable.

## **Loan Application Information**

The **Loan Application Information Addendum** information includes loan application details required by Fannie Mae.



Verify the Product Code is correct.

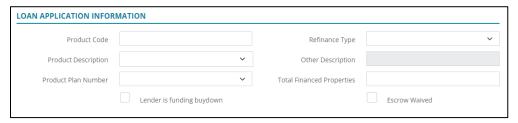


Figure 264: Loan Application Information

- 2. Select the **Product Description** option.
- 3. Select the **Product Plan Number** option.
- 4. Select the **Lender is funding buydown** checkbox if applicable.
- 5. Select the **ARM Index Type** option.
- 6. Select the **Refinance Type** option.
- 7. Enter Other **Description** if applicable.
- 8. Enter the Total Financed Properties.
- 9. Select the **Escrow Waived** checkbox if appropriate.

## **Community Lending**

The **Community Lending Addendum** information includes community details in which the property resides.

1. Select the **Enable Community Lending Yes** option to access the remaining **Community Lending** fields if applicable.

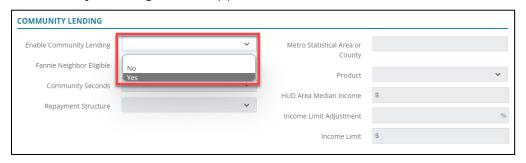


Figure 265: Community Lending

**Note:** Proceed to FHA when selecting **No**.

- 2. Select the appropriate **Fannie Neighbor Eligibility** option.
- 3. Select the appropriate **Community Seconds** option.
- 4. Select the appropriate **Repayment Structure** option if *Yes* is selected for **Community Seconds**.
- 5. Enter Metro Statistical Area or County if applicable.



- 6. Select the appropriate **Product**.
- 7. Enter Housing and Urban Development (HUD) Area Median Income if applicable.
- 8. Enter **Income Limit Adjustment** percentage if applicable.
- 9. Enter Income Limit amount if applicable.

#### FHA

The **FHA Addendum** information includes information required for FHA loans through Fannie Mae.

1. Select the **Section of the Act** to which the loan pertains to.

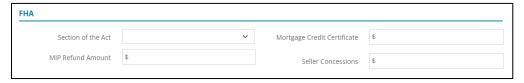


Figure 266: FHA Fields

- 2. Enter Mortgage Credit Certificate amount.
- 3. Enter Mortgage Insurance Premium (MIP) Refund Amount.
- 4. Enter Mortgage Credit Certificate amount.
- 5. Enter Sellers Concessions amount.

### VA

The **VA Addendum** information includes information required for VA loans through Fannie Mae.

1. Enter Monthly Maintenance amount.



Figure 267: VA Fields

- 2. Enter Entitlement Amount.
- 3. Enter **Monthly Utilities** amount.
- 4. Select Married to Borrower option.

### **Validation Service Providers**

Use the following sections for validation service providers.



#### Add Provider

Use the following to add a service provider.

1. Click the Borrower Validation Service Providers Add button.

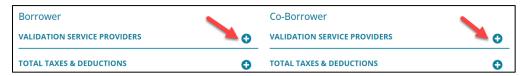


Figure 268: Borrower/Co-Borrower Fields

2. Select the **Verification Type** option.

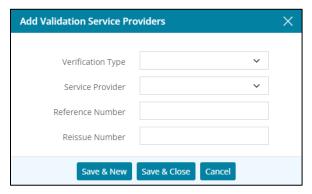


Figure 269: Add Validation Service Providers

- 3. Select the Service Provider option.
- 4. Enter Reference Number.
- 5. Enter Reissue Number.
- 6. Click Save & Close.

**Note:** Click **Save & New** to add another validation service provider.

7. Repeat Steps 1 – 6 to add **Co-Borrower Validation Service Providers**.

#### **Edit Provider**

Use the following steps to edit provider.

- 1. Select the **Service Provider** to edit. (See Figure 267.)
- 2. Update the Edit Validation Service Providers dialog. (See Add Provider for details.)
- 3. Click Save & Close.

#### Delete Provider

Use the following steps to delete cash to borrower.

- 1. Click the **Delete** icon. (See Figure 267.)
- 2. Click the **Delete** on the *Delete Confirmation* dialog.



### **Total Taxes and Deductions**

Use the following sections for validation service providers.

**Note:** Use the VA Loan Type to enable this section. See Loan Information.

#### **Add Deductions**

1. Click the **Total Taxes and Deductions Add** button.



Figure 270: Total Taxes and Deductions

2. Select the **Deductions Type** option.

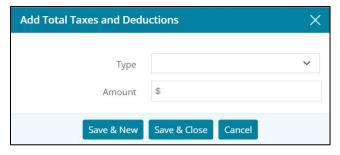


Figure 271: Add Total Taxes and Deductions

- 3. Select the **Amount**.
- 4. Click Save & Close.

Note: Click Save & New to add more taxes and deductions.

5. Repeat Steps 1 – 4 for Co-Borrower Total Taxes and Deductions.

#### **Edit Deductions**

Use the following steps to edit deductions.

- 1. Select the **Taxes and Deductions** to edit. (See Figure 269.)
- 2. Update the *Edit Total Taxes and Deductions* dialog. (See Add Deductions for details.)
- 3. Click Save & Close.

#### **Delete Deductions**

Use the following steps to delete deductions.

- 1. Click the **Delete** icon. (See Figure 269.)
- 2. Click the **Delete** on the *Delete Confirmation* dialog.



## Freddie Mac Addendum

Freddie Mac requires specific addendums for financing mortgages.

1. Enter the **Lender Registration Number** if applicable.

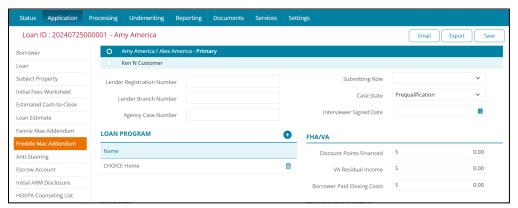


Figure 272: Freddie Mac Addendum

- 2. Enter the Lender Branch Number if applicable.
- 3. Enter the **Agency Case Number** if applicable.
- 4. Select the appropriate **Submitting Role** option from the dropdown menu.
- 5. Select the **Interviewer Signed Date**.
- 6. Select the **Save** button at the top of the screen.

## **Loan Program**

Choose the desired **Loan Program** if applicable for *Freddie Mac*.

1. Click the **Add** button.

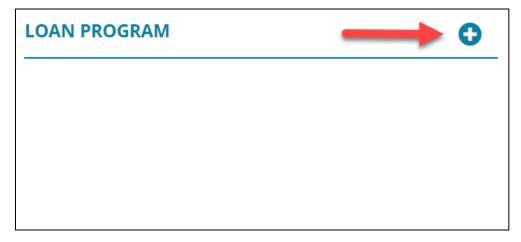


Figure 273: Loan Program (Freddie Mac)



2. Select the desired option from the **Loan Program** dropdown menu.



Figure 274: Add Loan Program

- 3. Select **Save & Close** or **Save & New** to add another *Loan Program*.
- 4. Select the **Save** button at the top of the screen.

### FHA/VA

1. Enter **Discount Points Financed** if applicable.



Figure 275: FHA/VA

- 2. Enter VA Residual Income if applicable.
- 3. Enter Borrower Paid Closing Costs if applicable.
- 4. Select the **Save** button at the top of the screen.

# **Property**

1. Select **Yes** or **No** whether the property is a *Manufactured Home*.

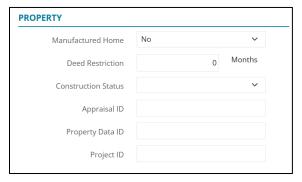


Figure 276: Property (Freddie Mac)



- 2. If needed, enter months of **Deed Restriction**.
- 3. If Construction was selected for Construction Type (Application > Loan > Loan Information), select the **Construction Status**.
- 4. Enter **Appraisal ID** if applicable.
- 5. Enter the **Property Data ID** if applicable.
- 6. Enter the **Project ID** if applicable.
- 7. Select the **Save** button at the top of the screen.

#### **Transaction Detail**

1. Enter **Sales Concessions** if applicable.

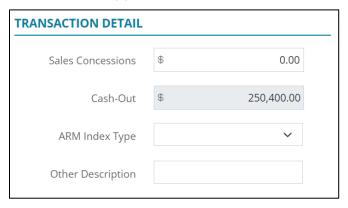


Figure 277: Transaction Detail

- 2. Enter a Cash-Out if applicable.
- 3. Select the **ARM Index Type** dropdown, choose the desired option.
- 4. If the **Other** option was selected for the ARM Index Type, enter an Other Description.
- 5. Select the **Save** button at the top of the screen.

### **Validation Service Providers**

Add Validation Service Providers for the Borrower/Co-Borrowers.

1. Click on the **Add** button.



Figure 278: Validation Service Providers



2. Select the desired option for the **Verification Type** dropdown menu.

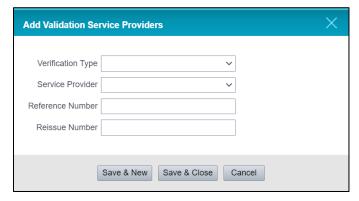


Figure 279: Add Validation Service Providers

- 3. Select the desired option for the **Service Provider** dropdown menu.
- 4. Enter the Reference Number.
- 5. Enter Reissue Number.
- 6. Select Save & Close or Save & New to another Validation Service Provider.

## **Negative Amortization**

These radio buttons are read only and will be automatically selected based on loan information that was entered on the loan file.

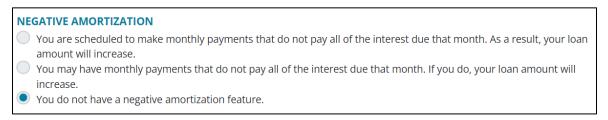


Figure 280: Negative Amortization

# **Anti-Steering Disclosure**

Loan originators are required to present an *Anti-Steering Disclosure* to borrowers to comply with the *Federal Truth-In-Lending Act (TILA)* and *Regulation Z (Reg Z)*. The disclosure includes the options available for each loan type in which the borrower has expressed an interest.



### 1. Select **Application** tab.

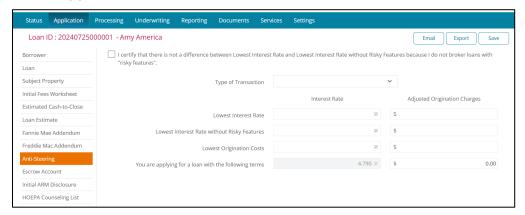


Figure 281: Anti-Steering

- 2. Select Anti-Steering.
- 3. Check the certification checkbox if applicable.
- 4. Select the **Type of Transaction** from the dropdown.
- 5. Enter the **Lowest Interest Rate** percentage available.
- 6. Enter the **Lowest Interest Rate without Risky Features** percentage available.
- 7. Enter the **Lowest Origination Costs** percentage available.
- 8. Enter Adjusted Origination Charges for each field as applicable.

## **Escrow Account**

Fees checked as Escrow in Section **G**. of the *Initial Fees Worksheet* will populate the *Escrow Account* section. The *Escrow Account* allows the user to calculate the disbursement for escrow fees.

To generate Escrow payments:

1. Enter a First Payment Date.



2. Select the Calculate button.

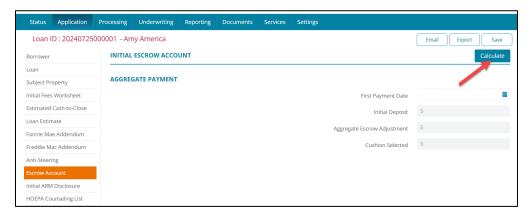


Figure 282: Escrow Account

3. Review the Escrow Account Setup.

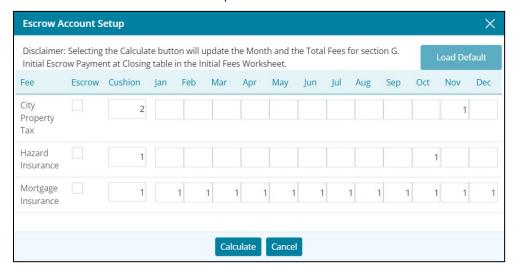


Figure 283: Escrow Account Setup

4. If needed, adjust the information.

**Note:** Selecting the *Calculate* button will update the Month, Escrow Indicator, and the Total Fees for section G. Initial Escrow Payment at Closing table in the Initial Fees Worksheets. The status of the Escrow indicator will determine whether a Fee is included in the calculation.



5. Select the Calculate button.

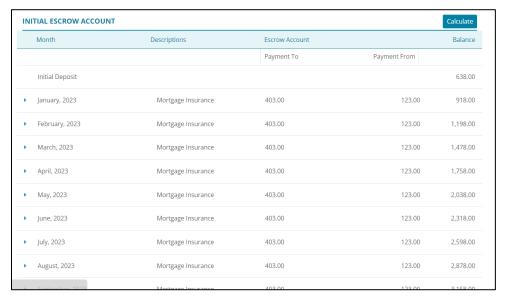


Figure 284: Escrow Disbursements

- 6. Review the disbursement and re-calculate if needed.
- 7. Click the **Save** button at the top of the screen after reviewing the generated information.

## **Initial ARM Disclosure**

Users may need to complete this screen to issue an initial Adjustable-Rate Mortgage Disclosure.

To navigate to this screen:

- 1. Click on the **Application** tab.
- 2. Click on Initial ARM Disclosure.

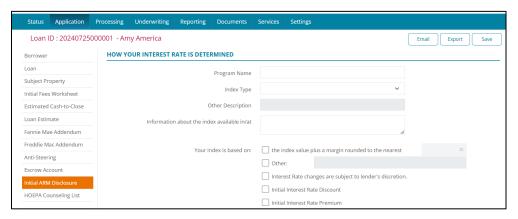


Figure 285: Initial ARM Disclosure



### **How Your Interest Rate is Determined**

- 1. Enter the **Program Name**.
- 2. Click on the **Index Type** dropdown menu and select an *Index*.

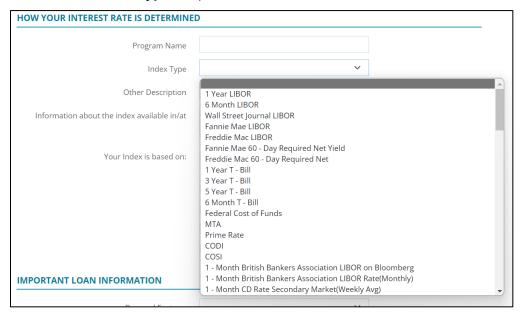


Figure 286: Index Type

- 3. If the user selects **Other**, enter the Index in the **Other Description** field.
- 4. If needed, enter information about the index availability.
- 5. Select an option that the *Index* is based on.

**Note:** Select all that apply.



Figure 287: Index Option



## **Important Loan Information**

1. Click on the dropdown menu to select if the loan has a **Demand Feature**.



Figure 288: Important Loan Information

- 2. If needed, select the **Prepayment Penalty** checkbox.
- 3. Click on the button.

#### **Worst Case Scenario**

This section explains how the ARM payments are calculated and the maximum payment the borrower might pay.

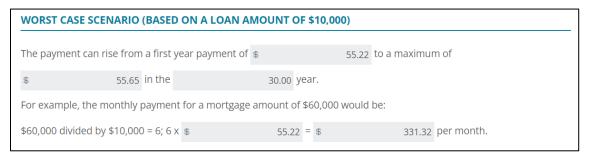


Figure 289: Worst Case Scenario

# **HOEPA Counseling List**

Complete *Homeownership and Equity Protection Act (HOEPA)* options when home ownership counseling is required.

## **Generate Counseling List**

Generate a list of available homeownership counselors.

1. Select **Application** tab.



2. Select HOEPA Counseling List.

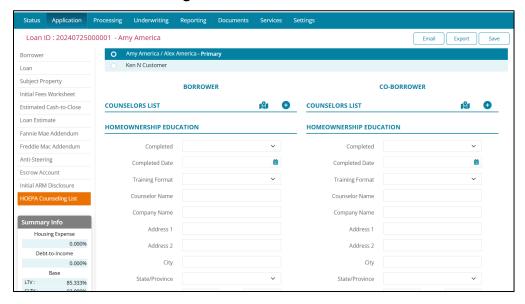


Figure 290: HOEPA Counseling List

3. Click **Generate List** to create the *Counselors List*.

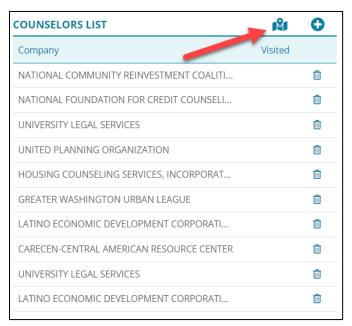


Figure 291: Counselor List

4. Repeat Steps 1 – 13 for the co-borrower.

#### Add HOEPA Counseling List

Use the Add option to create a HOEPA Counseling List or add to the generated list.

1. Click the Counselors List Add button. (See Figure 289.)



### 2. Enter the Company Name.

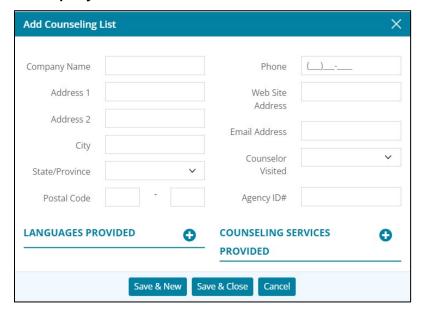


Figure 292: Add Counseling List

- 3. Enter Address information.
- 4. Enter Phone number.
- 5. Enter Web Site Address.
- 6. Enter Email Address.
- 7. Select **Counselor Visited** from the dropdown.
- 8. Enter Agency ID#.
- 9. Click the **Languages Provided Add** button to select the preferred language.



Figure 293: Add Languages Provided



10. Click the **Counseling Services Provided Add** button to select the service.



Figure 294: Add Counseling Services Provided

11. Click Save & Close.

### Edit HOEPA Counseling List

Use the following steps to edit a listed HOEPA counseling service provider.

- 1. Select the service provider to edit. (See Figure 290.)
- 2. Update the Edit Counseling List dialog. (See Add HOEPA Counseling List for details.)
- 3. Click Save & Close.

### **Delete HOEPA Counseling List**

Use the following steps to delete a listed HOEPA counseling service provider.

- 1. Select the service provider to delete. (See Figure 290.)
- 2. Click **Delete** on the *Delete Confirmation* dialog.

## **Homeownership Education**

Use the **Homeownership Education** section to track the completion status of the borrower/co-borrower homeownership education.

1. Select **Yes** from the *Completed* dropdown when borrower finishes the required education.

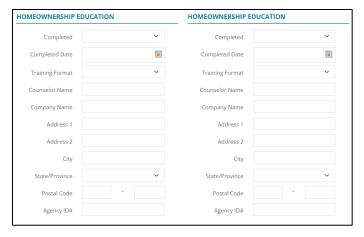


Figure 295: Homeownership Education



- 2. Select the Completion Date.
- 3. Select the **Training Format** option.
- 4. Enter Counselor Name.
- 5. Enter the Company Name and Address.

**Note:** Enter the **Postal Code** to auto-populate the **City** and **State**.

- 6. Enter **Agency ID#** the borrower received after education completion.
- 7. Repeat Steps 1 6 for the co-borrower.

### **Housing Counseling**

Use the **Housing Counseling** section to track the completion status of the borrower/co-borrower housing counseling.

- 1. Select **Yes** from the **Completed** dropdown when borrower finishes the required housing counseling.
- 2. See Homeownership Education for completion details.
- 3. Repeat Steps 1 2 for the co-borrower when appropriate.

# **Loan Processing**

Use the Loan Processing screens to prepare for form printing.

**Note:** Printing is performed from the *Documents* screen. (See <u>Documents</u> for additional information.)

## **Credit Information**

Use the Credit Information screen to prepare for Credit Report requests.

#### **Credit Scores**

Complete the following section to request Credit Reports.

- Select the Processing tab.
- 2. Select Credit Information.



3. Click the Borrower Credit Scores Add button.

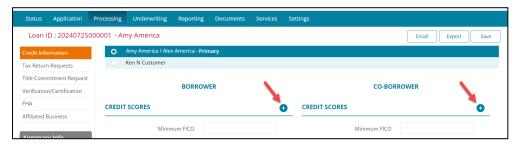


Figure 296: Add Credit Score

4. Select the **Credit Repository Type** from the dropdown menu.

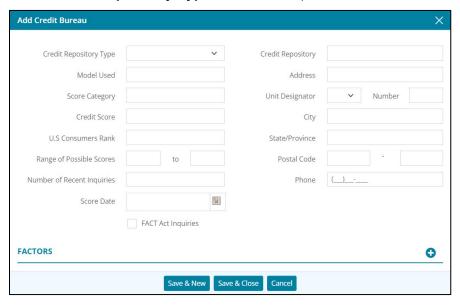


Figure 297: Add Credit Bureau Dialog

- Enter the Model Used.
- 6. Enter the Score Category.
- 7. Enter the **U.S Consumers Rank**.
- 8. Enter the Range of Possible Scores.
- 9. Enter the Number of Recent Inquiries.
- 10. Use the Calendar to enter the Score Date.
- 11. Select the **FACT Act Inquiries** checkbox if appropriate.
- 12. Enter the Credit Repository.
- 13. Complete the **Address** fields.



14. Click **Add** if additional factors are required.

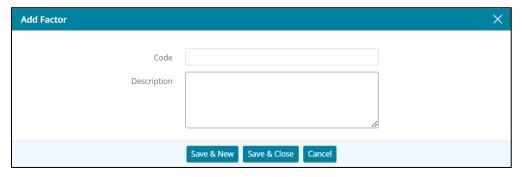


Figure 298: Add Factor Dialog

- 15. Enter the Code.
- 16. Enter code **Description**.
- 17. Click Save & Close on the Add Factor dialog.

Note: Click Save & New to add additional factors.

18. Click **Save & Close** on the *Add Credit Bureau* dialog.

**Note:** Click **Save & New** to add another credit bureau.

19. Enter Minimum FICO score.



Figure 299: Minimum FICO Score

20. Repeat steps 1 – 19 for co-borrower.

#### **Alternate Creditor Names**

Complete the following section when the borrower/co-borrower has obtained credit under a different name.

1. Click the **Borrower Alternate Creditor Names Add** button.



Figure 300: Add Alternate Creditor Names



2. Enter the name the **Borrower Name** previously used for credit.

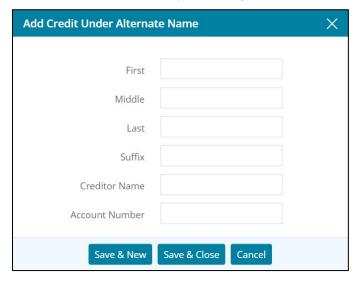


Figure 301: Add Credit Under Alternate Name

- 3. Enter Creditor Name.
- 4. Enter Account Number under which the credit was obtained.
- 5. Click Save & Close.

Note: Click Save & New to add another previous name.

6. Repeat Steps 1 – 5 for co-borrower.

#### **Credit Score Details**

Enter the credit score details for the borrower and co-borrower.

1. Select the appropriate borrower **Provided on Behalf of Lender** option.

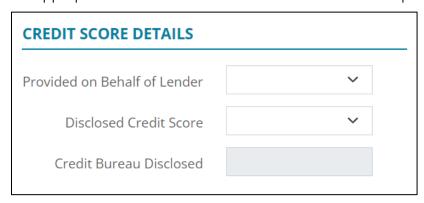


Figure 302: Credit Score Details

- 2. Select the appropriate borrower **Disclosed Credit Score** option.
- 3. Repeat Steps 1 2 for the co-borrower.



# **Tax Return Requests**

Use the **Tax Return Requests** tab to provide the borrower authorization to verify tax information with the Internal Revenue Service (IRS).

- Form 4506 orders copies of tax returns.
- Form 4506-T orders transcripts of tax returns.
- Form 4506-C enables Income Verification Express Service (IVES) participants to order tax transcript records electronically for a third-party.

**Note:** Zenly creates a clean version of Form 4506-C that is compatible with OCR (Optical Character Recognition) technology.

## **Request Transcript**

Use the following steps to request *Tax Return Transcripts*.

**Note:** Complete separate requests for each borrower.

- 1. Select the **Processing** tab.
- 2. Select Tax Return Requests.
- 3. Click Add.



Figure 303: Request Transcripts



4. Select the Tax Request Status option.

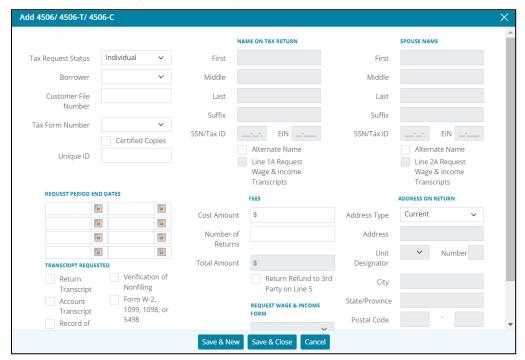


Figure 304: Add Transcript Details

5. Select the appropriate **Borrower** option.

**Note:** The **Borrower's** information auto-populates into the **Name on Tax Return** fields. The spouse's information auto-populates if the Borrower dropdown menu contains both the Borrower and Co-Borrower. See the figure below.

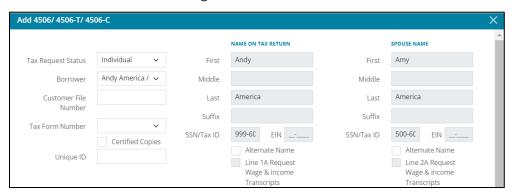


Figure 305: Borrower/Spouse Information

- 6. Enter the Customer File Number.
- Select the Tax Form Number option.
- 8. If needed, select the Certified Copies checkbox.
- 9. Enter a Unique ID.
- 10. Complete the **Request Period End Dates**.



11. Select the appropriate checkboxes for **Transcript Requested.**Selecting the *Form W-2, 1099, 1098, or 5498* checkbox will enable the **Request Wage & Income Form**.

- 12. Select the **Alternate Name** checkbox if applicable.
- 13. Select the **Line 1A Request Wage & Income Transcripts** if applicable. This checkbox is unavailable by default.
- 14. Enter the Cost Amount.
- 15. Enter Number of Returns.
- 16. Select the **Return Refund to 3<sup>rd</sup> Party on Line 5** if applicable.
- 17. Use the dropdown menus to select which forms to request in the **Request Wage & Income Form** section.

This section is unavailable by default.

- 18. For the **Spouse Name** section, select the **Alternate Name/Joint Return** checkbox if applicable.
- 19. Select the Line 2B Request Wage & Income Transcripts if applicable.
  This checkbox is unavailable by default. See step 11 of the Request Transcript section.
- 20. Select the Address Type.

**Note:** The *Address* fields populate for the selected address.

21. Click Save & Close.

**Note:** Click *Save & New* to request additional returns.

## Line 5a - IVES

Complete **IVES** fields to order tax transcript records for a third-party.

1. Enter Participant Name.



Figure 306: Line 5a - IVES Dialog

2. Complete the Address fields.



- 3. Enter Telephone number.
- 4. Enter **Extension** if applicable.
- 5. Enter **Fax** number.
- 6. Enter SOR Mailbox ID.
- 7. Enter Participants ID.

### Line 5d - Client

Use the fields in this section to enter the client's information.

1. If needed, select the **Same as IVES** checkbox.



Figure 307: Client

- 2. Enter the Client's name.
- 3. Complete the Address fields.
- 4. Enter **Telephone** number.
- 5. Enter telephone **Extension** if applicable.

## Line 5 - Return To

Use the **Return To** fields to indicate where the requested returns should be sent.



1. Enter the Company Name.



Figure 308: Return To Dialog

- 2. Complete the Company Address field.
- 3. Enter Company Telephone Number.
- 4. Enter Extension if applicable.

## Tax Request - ID Number & Certification (W-9)

Complete these fields to verify company ID and W-9 certification if applicable.

1. Select the **Borrower Alternate Name** checkbox if applicable.

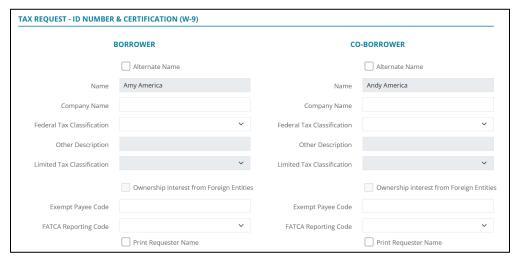


Figure 309: Tax Request - ID & Certification (W-9)

- 2. Enter Borrower Name.
- Enter the Company Name.



4. Select the **Federal Tax Classification** option.

**Note:** Enter *Other Description* when selecting *Other Federal Tax Classification*.

- 5. Select the appropriate **Limited Tax Classification** option if applicable.
- 6. Select the **Owner interest from Foreign Entities** checkbox if applicable.
- 7. Enter the **Exempt Payee Code** if applicable.
- 8. Select the **FATCA Reporting Code** option.
- 9. Select the **Print Requester Name** to include the requester name.
- 10. Repeat Steps 1 8 for the Co-Borrower if applicable.

#### Add Tax Account

Use the following steps to add a tax account.

1. Click the **Accounts (optional) Add** button to enter an **Account Number**.

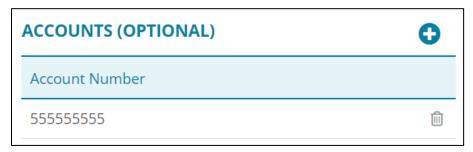


Figure 310: Accounts (optional)

2. Enter Account Number.



Figure 311: Add Accounts

3. Click Save & Close.

Note: Click Save & New to add another account.

#### **Edit Tax Account**

Use the following steps to edit a tax account.

- 1. Click the **Account Number** to edit. (See Figure 309.)
- 2. Change the Account Number as applicable. (See Add Tax Account for details.)



3. Click Save & Close.

#### **Delete Tax Account**

Use the following steps to delete a tax account.

- 1. Click the **Delete** icon. (See Figure 309.)
- 2. Click **Delete** on the *Delete Confirmation* dialog.

#### **Tax Authorization 8821**

Complete the **Tax Authorization (8821)** fields to provide taxpayer authorization for personal taxes to be reviewed.

1. Enter the **Borrower SSN/Tax ID** if applicable.

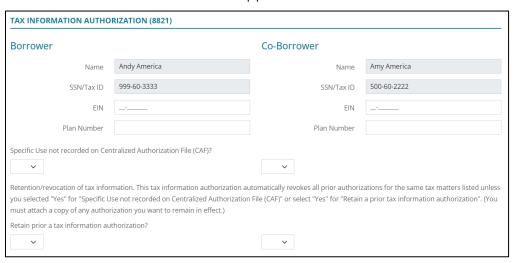


Figure 312: Tax Authorization (8821)

- 2. Enter the **Borrower EIN** if applicable.
- 3. Enter the Borrower Plan Number.
- 4. Select Yes or No appropriately for Centralized Authorization File (CAF) question.
- 5. Select **Yes** or **No** appropriately for prior tax information authorization question.
- 6. Repeat Steps 1 5 for co-borrower if applicable.

## Designees

Use the following sections to complete **Borrower/Co-Borrower Designees**.



### Add Designees

1. Click the Borrower Designees Add button.



Figure 313: Designees and Tax Matters

2. Complete the **Designee Name** fields.

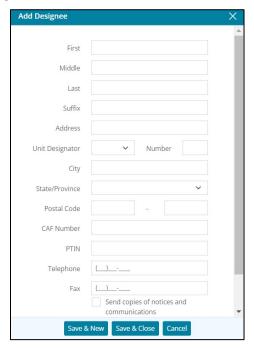


Figure 314:Add Designee Dialog

3. Complete the **Designee Address** fields.

**Note:** Entering **Postal Code** populates the **City & State/Province**.

- 4. Enter Designee CAF Number.
- 5. Enter **Designee PTIN**.
- 6. Enter **Designee Telephone**.
- 7. Enter **Designee Fax**.
- 8. Select the appropriate checkboxes.
- 9. Click Save & Close.

**Note:** Click *Save & New* to add another *Designee*.

10. Repeat Steps 1 - 9 for co-borrower if applicable.



### **Edit Designees**

Use the following steps to edit a designee.

- 1. Click the **Designee** to edit. (See Figure 312.)
- 2. Update the designee details on the *Edit Designee* dialog. (See Add Designees for details.)
- 3. Click Save & Close.

### **Delete Designees**

- 1. Click the **Delete** icon. (See Figure 312.)
- 2. Click **Delete** on the *Delete Confirmation* dialog.

#### **Tax Matters**

Use the following steps for borrower/co-borrower **Tax Matters** information.

#### **Add Tax Matters**

Use the following steps to add additional tax information.

- 1. Click the Borrower Tax Matters Add button. (See Figure 312.)
- 2. Enter Type of Tax.

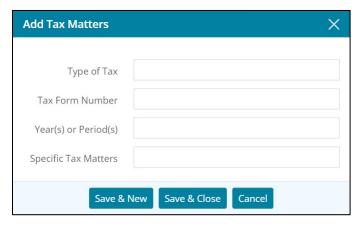


Figure 315:Add Tax Matters Dialog

- 3. Enter Tax Form Number.
- 4. Enter Year(s) or Period(s).
- 5. Enter Specific Tax Matters.
- 6. Click Save & Close.

**Note:** Click *Save & New* to add other *Tax Matters*.

7. Repeat Steps 1 – 6 for co-borrower if applicable.



#### **Edit Tax Matters**

Use the following steps to edit tax matters.

- 1. Click the Tax Matters to edit. (See Figure 312.)
- 2. Edit the **Designee** as applicable. (See Add Tax Matters for details.)
- 3. Click Save & Close.

#### **Delete Tax Matters**

- 4. Click the **Delete** icon. (See Figure 312.)
- 5. Click **Delete** on the *Delete Confirmation* dialog.

# **Title Commitment Request**

Use this screen to add information for title commitment requests.

1. Enter the name and address of the requester.

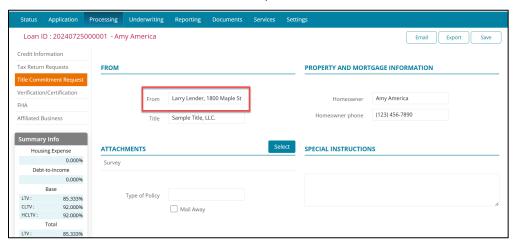


Figure 316: Request Title Commitment

- 2. Enter the name of the **Title** company.
- 3. Enter the name of the **Homeowner**.
- 4. Enter the homeowner's phone number.
- 5. Add any **Attachments** if applicable.
- 6. Enter the **Type of Policy**.
- 7. If needed, select the **Mail Away** option.
- 8. If needed, add Special Instructions.
- 9. Click Save. See Generate Processing Document List.



## **Verification Certification**

The **Verification Certification** options enable printing forms to verify borrower/co-borrower provided information. Verification must be completed for the borrower and co-borrower.

#### **Verification of Benefits**

Complete the **Verification of Benefits (VOB)** fields in preparation for printing.

### Copy VOB

Copy VOB before adding other income.

- 1. Select the **Processing** tab.
- 2. Select Verification/Certification.

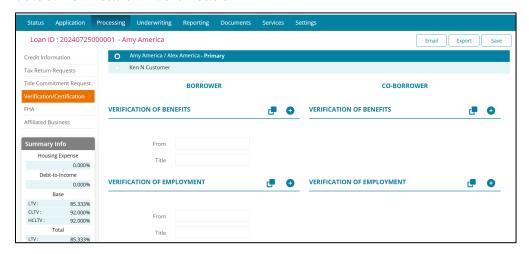


Figure 317: Verification/Certification

3. Click the **Borrower Copy Income** button to copy the income from the application.

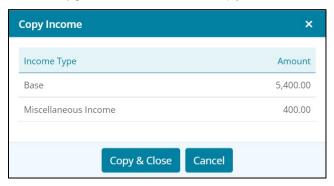


Figure 318: Copy Income

- 4. Select **Income Type** form(s) to print on the *Copy Income* dialog.
- 5. Click Copy & Close.



- 6. Enter the form requestor name in From field. (See Figure 316.)
- 7. Enter the form requestor Title.

#### Add VOB

Use the following steps to add a VOB.

1. Click the **Add** button to add another income source. (See Figure 316.)

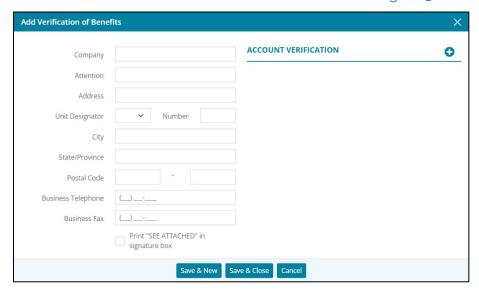


Figure 319: Add Verification of Benefits

- 2. Complete the Add Verification of Benefits dialog fields.
- 3. Click **Add** to add another account for new income source.

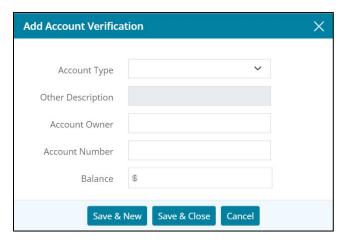


Figure 320: Add Account Verification Dialog

- 4. Complete the Add Account Verification dialog fields.
- 5. Click **Save & Close** on the *Add Account Verification* dialog.

Note: Click Save & New to add another account.



6. Click **Save & Close** on the *Add Verification of Benefits* dialog.

**Note:** Click **Save & New** to add another account.

- 7. Enter form requester name in **From** field.
- 8. Enter form requester Title.
- 9. Repeat Steps 1 8 for co-borrower.

#### **Edit VOB**

Use the following steps to edit a VOB.

- 1. Select the **VOB** to **Edit**. (See Figure 316.)
- 2. Edit the **VOB** as applicable. (See Add VOB for details.)
- 3. Click Save & Close.

#### Delete VOB

Use the following steps to delete a VOB.

- 1. Select the **Delete** icon. (See Figure 316.)
- 2. Click **Delete** on the *Delete Confirmation* dialog.

## **Verification of Employment**

Complete the **Verification of Employment** fields in preparation for printing.

### Copy VOE

Copy VOE before adding another employer.

1. Click Copy Employer.



Figure 321: Verification of Employment



2. Select Employment Verification form(s) to print.



Figure 322: Copy Employer Dialog

- 3. Click Copy & Close.
- 4. Enter form requester name in **From** field. (See Figure 320.)
- Enter form requester **Title**.

#### Add VOE

Use the following steps to add employment.

- 1. Click the **Add** button to add another employer. (See Figure 320.)
- 2. Complete the Add Employment Verification dialog fields.

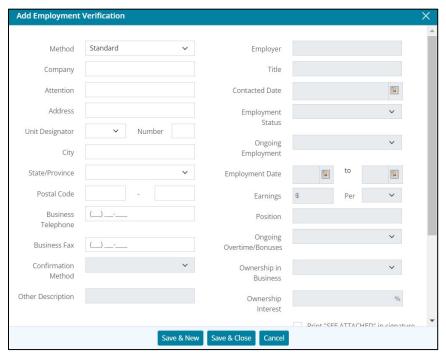


Figure 323: Add Employment Verification Dialog

3. Select the **Print "SEE ATTACHED" in signature box** checkbox to include the statement on the verification form.



4. Click **Save & Close** to add the employment verification information.

**Note:** Click *Save & New* to add another employment verification.

#### **Edit VOE**

Use the following steps to edit employment.

- 1. Select the **VOE** to edit. (See Figure 320.)
- 2. Edit the **VOE** as applicable. (See Add VOE\_for details.)
- 3. Click Save & Close.

#### Delete VOE

Use the following steps to delete employment.

- Select the VOE to Delete. (See Figure 320.)
- 2. Click **Delete** on the *Delete Confirmation* dialog.

## **Verification of Deposit**

Complete the **Verification of Deposit** fields in preparation for printing.

### Copy VOD

Copy VOD before adding other deposits.

1. Click Copy Assets.

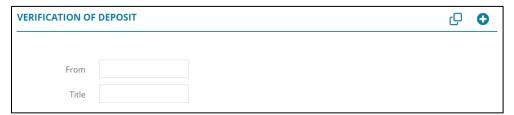


Figure 324: Verification of Deposit

2. Select the **Asset** to copy.



Figure 325: Copy Asset Dialog



- 3. Click Copy & Close.
- 4. Enter form requester name in **From** field. (See Figure 323.)
- 5. Enter form requester Title.

#### Add VOD

Use the following steps to add deposits.

- 1. Click the **Add** button to add another deposit. (See Figure 323.)
- 2. Complete the Add Verification Deposit dialog fields.

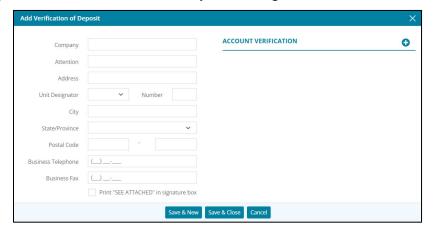


Figure 326: Add Verification of Deposit Dialog

- 3. Select the **Print "SEE ATTACHED" in signature box** checkbox to include the statement on the verification form.
- 4. Click **Add** to complete another account for the new deposit company.

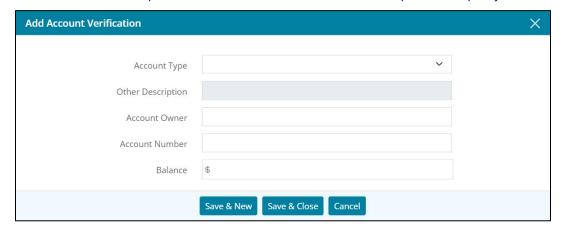


Figure 327: Add Account Verification Dialog

- 5. Complete the fields.
- 6. Click **Save & Close** on the *Add Account Verification* dialog.

**Note:** Click *Save & New* to add another deposit account.



7. Click Save & Close on the Add Verification of Deposit dialog.

Note: Click Save & New to add another deposit account.

- 8. Enter form requester name in **From** field. (See Figure 323.)
- 9. Enter form requester Title.

#### **Edit VOD**

Use the following steps to edit deposits.

- 1. Select the **VOD** to edit. (See Figure 323.)
- 2. Edit the **VOD** as applicable. (See Add VOD for details.)
- 3. Click Save & Close.

#### **Delete VOD**

Use the following steps to delete a deposit.

- 1. Select the **Delete** icon. (See Figure 323.)
- 2. Click **Delete** on the *Delete Confirmation* dialog.

### **Verification of Loan**

Complete the **Verification of Loan** (VOL) fields in preparation for printing.

## **Copy Liabilities**

1. Click Copy Liabilities.

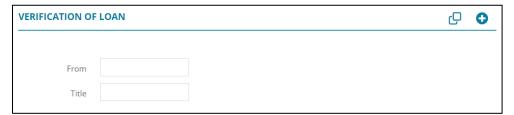


Figure 328: Verification of Loan

2. Select Liability form(s) to print.



Figure 329: Copy Liabilities Dialog



- 3. Click Copy & Close.
- 4. Enter form requester name in **From field**. (See Figure 327.)
- Enter form requester Title.

#### Add VOL

Use the following steps to add VOL.

- 1. Click **Add** to add another liability account. (See Figure 327.)
- 2. Complete the Add Loan Verification dialog fields.

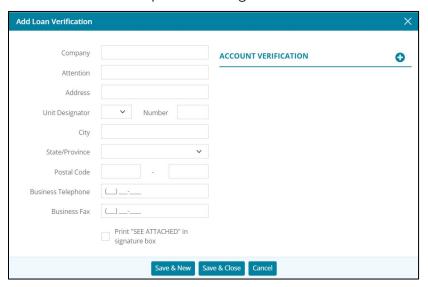


Figure 330: Add Loan Verification Dialog

- 3. Select the **Print "SEE ATTACHED" in signature box** checkbox to include the statement on the verification form.
- 4. Click **Add** to add another account to the new liability company.
- 5. Complete the Add Account Verification dialog fields.

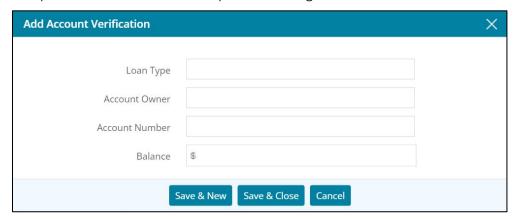


Figure 331: Add Account Verification Dialog



6. Click **Save & Close** on the *Add Account Verification* dialog.

**Note:** Click **Save & New** to add another liability account to the new liability company.

7. Click **Save & Close** on the *Add Loan Verification* dialog.

Note: Click Save & New to add another loan account.

- 8. Enter form requester name in **From** field. (See Figure 327.)
- 9. Enter form requester Title.

#### **Edit VOL**

Use the following steps to edit a loan.

- 1. Select the **VOL** to edit. (See Figure 327.)
- 2. Edit the **VOL** as applicable. (See Copy Liabilities for details.)
- 3. Click Save & Close.

#### Delete VOL

Use the following steps to delete a loan.

- 1. Select the **Delete** icon. (See Figure 327.)
- 2. Click **Delete** on the *Delete Confirmation* dialog.

### **Verification of Mortgage and Rent**

Complete the appropriate **Verification of Mortgage and Rent (VOM/R)** fields in preparation for printing.

## Rental Verification

Complete the **Rental Verification** fields if borrower/co-borrower currently rents.

1. Click Copy Rentals.

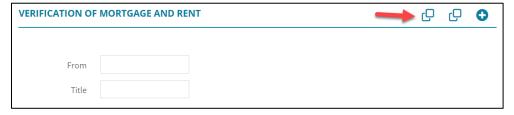


Figure 332: Rental Verification

**Note:** Proceed to step 4 if borrower/co-borrower currently owns property.



2. Select the Address checkbox.

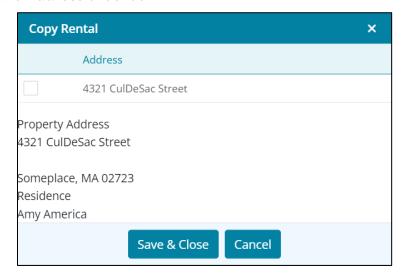


Figure 333: Copy Rental Dialog

- 3. Click Save & Close.
- 4. Click Copy REOs when borrower/co-borrower currently owns property.
- 5. Select the **Address** checkbox.

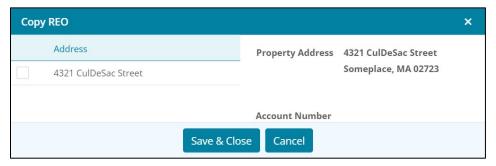


Figure 334: Copy REOs

- 6. Click Save & Close.
- 7. Enter requestor name in **From** field. (See Figure 331.)
- 8. Enter requestor Title.

**Note:** Use the *Delete* icon to remove table items.

### Mortgage Verification

Complete the **Mortgage Verification** fields if borrower/co-borrower currently falls into the Real Estate Owned (REO) category.

- 1. Click Copy REOs. (See Figure 331.)
- 2. Select the Address checkbox.
- 3. Click Save & Close.



4. Complete the From and Title fields. (See Figure 331.)

**Note:** Use the *Delete* icon to remove table items.

### Add Mortgage or Rent Account

Use the **Add** button to add the mortgage or rent details to the *Property List* if not present.

- 1. Click the Add button. (See Figure 331.)
- 2. Complete the **Add Mortgage or Rent Verification** dialog fields to verify landlord or mortgage holder details.

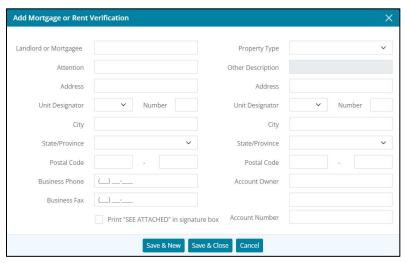


Figure 335: Add Mortgage or Rent Verification

3. Click Save & Close.

**Note:** Click *Save & New* to add another mortgage or rent verification.

4. Complete the **From** and **Title** fields. (See Figure 331.)

#### Edit VOM/R

Use the following steps to edit mortgage/rent.

- Select the VOM/R to edit. (See Figure 331.)
- 2. Edit the VOM/R as applicable. (See Add Mortgage or Rent Account for details.)
- 3. Click Save & Close.

#### Delete VOM/R

Use the following steps to delete a mortgage/rent.

- 1. Select the **Delete** icon. (See Figure 331.)
- 2. Click **Delete** on the *Delete Confirmation* dialog.



## **Social Security Number Verification (SSA-89)**

Complete the **Social Security Number Verification (SSA-89)** fields to verify the social security number matches the borrower/co-borrower providing the documentation.

Enter Information Released for the Business Transaction details.

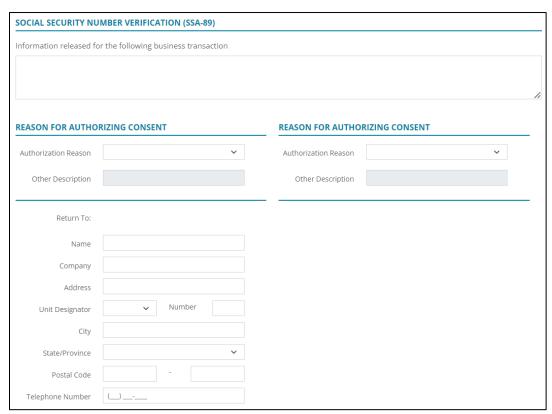


Figure 336: Social Security Number Verification

- 2. Select the Borrower Reason for Authorizing Consent.
- 3. Enter **Other Description** when selecting **Other** as the reason.
- 4. Repeat Steps 2 3 if applicable.
- 5. Enter the recipient **Name** for the returned SSA-89.
- 6. Enter the recipient Address Information.
- 7. Enter recipient **Telephone Number**.

#### **VA Verification and Certification**

Complete the **VA Verification and Certification** details to verify the borrower/co-borrower VA benefits.



1. Enter the borrower VA Claim Number.



Figure 337: VA Verification of Benefits

- 2. Select the appropriate VA benefit-related indebtedness option.
- 3. Select the appropriate VA disability benefits prior to discharge from active duty service option.
- 4. Complete the Certification of Eligibility and Status options.



Figure 338: VA Certification of Eligibility & Status

5. Repeat Steps 1 - 4 for co-borrower.

## **Military Service**

Complete the **Military Verification and Certification** details to verify the borrower/co-borrower military benefits.

1. Click the borrower **Add** button.



Figure 339: Military Service



2. Complete the **Add Military** Service dialog fields.

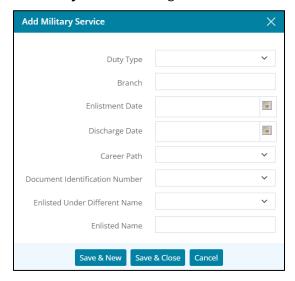


Figure 340: Add Military Service Dialog

3. Click Save & Close.

**Note:** Click *Save & New* to add additional military service.

## Indicate How You Will Use Your Certificate of Eligibility

Use this section to indicate how the Certificate of Eligibility will be used for either the borrower or the co-borrower.

1. Click on the **Select** button.



Figure 341: Certificate of Eligibility Indicator

2. Select the desired options.

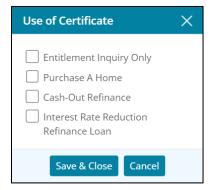


Figure 342: Use of Certificate



- 3. Click Save & Close.
- 4. Complete the Military Service options.

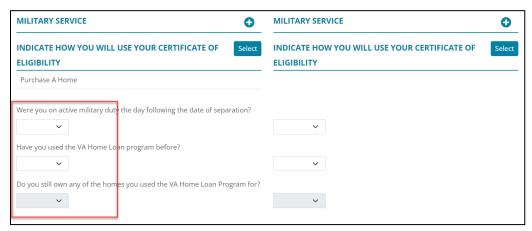


Figure 343: Military Service Options

4. Repeat Steps 1 – 4 for co-borrower.

## **VA Property Address**

The VA Property Address options are available when Yes is selected for the borrower or coborrower questions: Have you used the VA Home Loan program before?, Do you still own any of the homes you used the VA Home Loan Program for?. See Figure 342.

- 1. If applicable, use the **Copy REO** button to auto-populate property information.
- 2. Select the desired Address.



Figure 344: Copy REO (VA Property Address)

3. Click Save & Close.



4. Click the VA Property Address Add button.

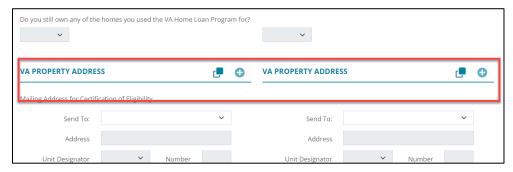


Figure 345: Add VA Property Address

5. Complete the **Add VA Property** dialog fields.

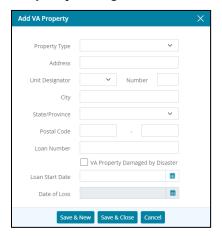


Figure 346: Add VA Property Dialog

6. Click Save & Close.

**Note:** Click *Save & New* to add another property.

7. Enter the Mailing Address details for the returned Certification of Eligibility.

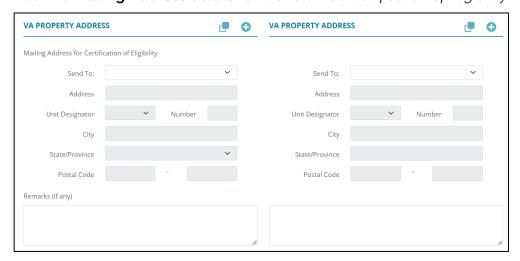


Figure 347: Certification of Eligibility Address



- 8. If needed, add any Remarks.
- 9. Repeat Steps 1 4 for Co-borrower.

#### **FHA**

Complete the **FHA** options for FHA loans.

#### FHA/VA Loan Purpose

Complete the **FHA/VA Loan Purpose** section for an FHA or VA loan.

- 1. Select the **Processing** tab.
- 2. Select FHA.

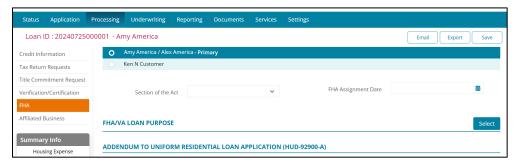


Figure 348: FHA/VA Loan Purpose

- 3. Select the appropriate **Section of the Act** option.
- 4. Use the Calendar to select the FHA Assignment Date.
- 5. Click the **Select** button.
- 6. Select the **FHA/VA Loan Purpose** from the dropdown.

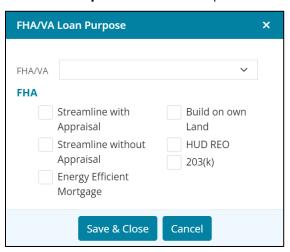


Figure 349: FHA/VA Loan Purpose Dialog

7. Select applicable checkboxes.



8. Click Save & Close to add to the FHA/VA Loan Purpose table.

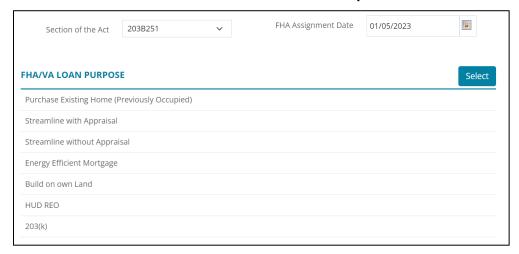


Figure 350: FHA/VA Loan Purpose Table

### **Addendum to Uniform Residential Loan Application**

Complete the **HUD-92900-A** fields for an FHA or VA loan.

1. Select the appropriate **(VA) Title Vested in** option.

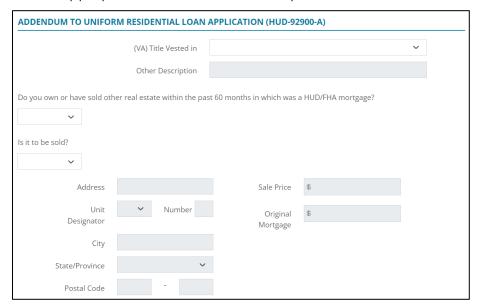


Figure 351: HUD-92900-A

- 2. Enter **Other Description** when selecting other as the **(VA) Title Vested in** option.
- Select the appropriate HUD/FHA mortgage option.
- 4. Select the appropriate **To be sold** option.
- Complete the To Be Sold fields when selecting Yes.



6. Complete the remaining **HUD-92900-A** fields appropriately.

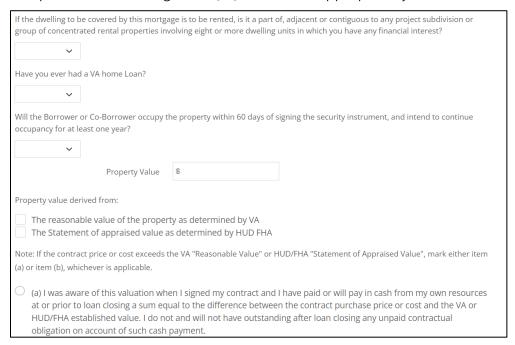


Figure 352: HUD-92900-A Fields

### **Property Improvements (HUD-56001)**

Complete the **Property Improvements** sections if appropriate.

1. Select the appropriate answers for **HUD-56001** options.

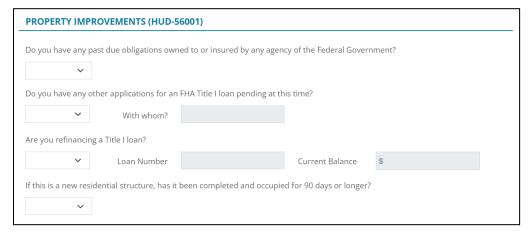


Figure 353: HUD-56001 Options



2. Click the **Property to be Improved Select** button.

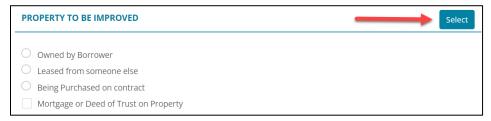


Figure 354: Select Property to be Improved

3. Select the appropriate checkboxes on the Property to be Improved dialog.

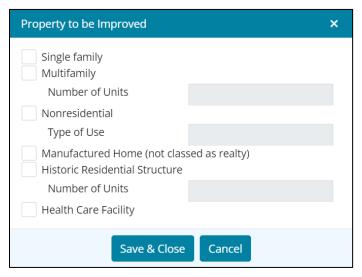


Figure 355: Property to be Improved Dialog

- 4. Click Save & Close.
- 5. Select the applicable radio button.

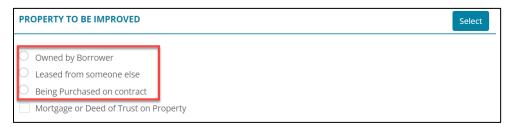


Figure 356: Property to be Improved Options



6. Select the Mortgage or Deed of Trust on Property checkbox if appropriate.

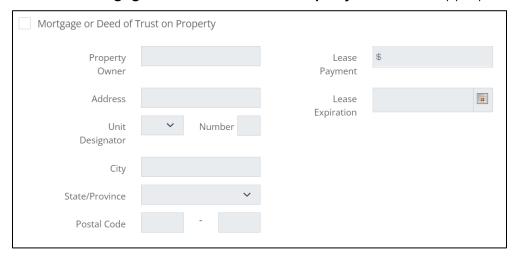


Figure 357: Mortgage or Deed of Trust Details

7. Complete the Mortgage or Deed of Trust details.

#### **Bank Accounts**

The displayed borrower/co-borrower Bank Account information is transferred from **Assets List** on the *Application Borrower* screen.

**Note:** Separate processing forms are required for each account.

- Select the Account Type to process for printing.
- 2. Enter missing borrower Bank Account details.

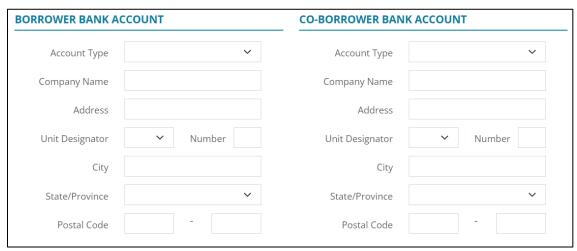


Figure 358: Bank Account Details

3. Enter the co-borrower Bank Account details.



### DE Statement of Appraised Value (HUD-92800.5B)

Complete the **HUD-92800.5B** fields to process the *Direct Endorsement (DE) Statement of Appraised Value* form for printing.

1. Select the **Conditional Commitment to Mortgage Insurance** checkbox when appropriate.

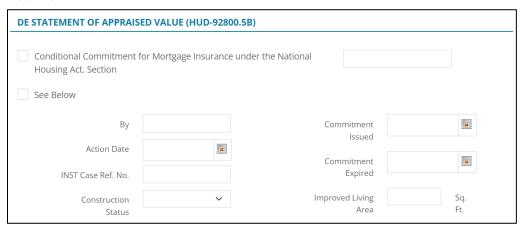


Figure 359: HUD-92800.5B Options

2. Select the **See Below** checkbox to mark the **See Below** checkbox on the printed *HUD-92800.5B* form.

**Note:** The *See Below* form checkbox indicates additional form fields to complete.

- 3. Enter the appraiser's name in the By field.
- 4. Use the **Calendars** to enter the appropriate appraisal dates.
- 5. Enter the assigned lender case number in the **INST Case Ref. No.** field.
- 6. Enter the home square footage value in the **Improved Living Area** field.
- 7. Select the appropriate **Construction Status**.



8. Complete the remaining selections.

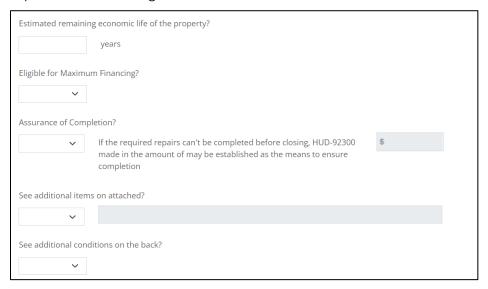


Figure 360: HUD-92800.5B Selections

- 9. Click **Select** to review the **Condition Statements** entered on the *Underwriting Conditions* screen. (See Underwriting for details.)
- 10. Select the **Conditions** to include on the form.



Figure 361: Conditions Dialog

11. Click Save & Close.



# **Energy-Efficient Mortgage Fact Sheet**

Enter the Maximum Mortgage Amount value in preparation for printing the *FHA Energy Efficient Mortgage Fact Sheet*.



Figure 362: Energy-Efficient Mortgage Fact Sheet

### **Housing Counseling Lender Certification of Completion**

Complete the fields in preparation for printing the verification of *Housing Counseling* form.

Select the appropriate **Delivery Method** party.



Figure 363: Counseling Cert. of Completion

2. Select the appropriate **Training Format**.

### **Affiliated Business**

Complete this screen if there are any business relationships with service provider(s) that offer services for the loan.



### **Option A**

1. Select option **A** if services are NOT required to be used.

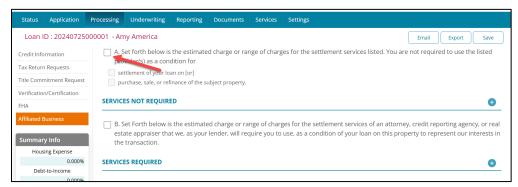


Figure 364: Affiliated Business

- 2. Select the appropriate condition.
- 3. Click on the **Add** button to list any affiliated business.

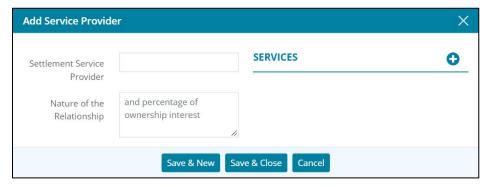


Figure 365: Add Service Provider

- 4. Enter the Settlement Service Provider.
- Enter the Nature of the Relationship.
- 6. Click the **Add** button to list the service(s).

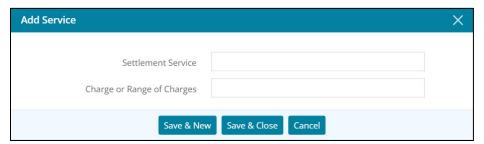


Figure 366: Add Service

- 7. Enter the Settlement Service.
- 8. Enter the Charge or Range of Charges.



g. Select **Save & Close** or **Save & New** for both the Service and the provider screens.

#### **Option B**

- 1. Select option **B** if a service is required to be used.
- 2. Click the **Add** button to list any affiliated businesses.
- 3. Repeat Option A steps 4-10 to list any affiliated businesses.

# **Underwriting**

Complete the required fields in preparation for printing the *Uniform Underwriting and Transmittal Summary* form and *Property Conditions* form.

# **Transmittal Summary**

Many of the *Underwriting Transmittal* screen fields are auto populated and non-editable.



Figure 367: Transmittal Summary

**Note**: The *Ratios, Stable Monthly Income*, and *Total Monthly Payments* tables are auto populated.

## **Project Classification**

The *Project Classification* fields are displayed on the *Project Classification* section of the *Uniform Underwriting and Transmittal Summary* form for Freddie Mac or Fannie Mae submittals.

1. Select the **Freddie Mac** option if appropriate.

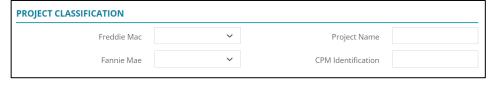


Figure 368: Project Classification

2. Select **Fannie Mae** option if appropriate.



- 3. Enter the assigned Project Name.
- 4. Enter the **Constant Payment Mortgage (CPM) Identification** number.

### **Qualifying Ratios**

Complete the fields for the *Uniform Underwriting and Transmittal Summary* form **Qualifying Ratios** fields.

1. Enter the **Qualifying Interest Rate**.

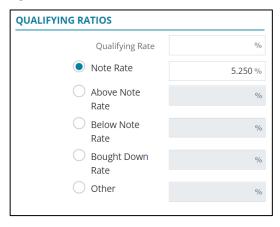


Figure 369: Qualifying Ratios

- 2. Select the **Note Rate** radio button if appropriate.
- 3. Enter the **Note Rate**.

### **Risk Management**

Complete the fields for the *Uniform Underwriting and Transmittal Summary* form **Risk Assessment** fields.

1. Select the **Underwriting Method** option.

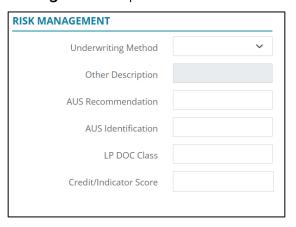


Figure 370: Risk Management



- 2. Enter **Other Description** when selecting **Other** from the **Underwriting Method** dropdown.
- 3. Enter the **Automated Underwriting System (AUS) Recommendation**.
- 4. Enter the AUS identifier in the AUS Identification field.
- 5. Enter the Loan Prospector (LP) document class in the LP DOC Class field.
- 6. Enter the Credit/Indicator Score.

#### **Escrow Account and Funds to Close**

Complete the fields for the *Uniform Underwriting and Transmittal Summary* form **Escrow** and **Borrower Funds to Close** fields.

1. Select the appropriate **Escrow Account** radio button.



Figure 371: Escrow Account and Funds to Close

- 2. Enter the **Funds Required** amount.
- 3. Enter the Verified Assets amount.
- 4. Enter the verified assets **Source**.
- 5. Enter the total Months in Reserve.
- 6. Enter the **Interested Party Contribution** percentage.

# Mortgage Originator and Level of Property

Use the following steps to complete the Mortgage Originator/Level of Property sections.



Select the Mortgage Originator from the dropdown.

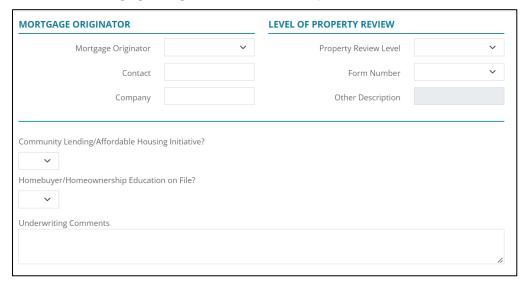


Figure 372: Mortgage Originator/Level of Property

- 2. Enter the **Mortgage Contact** name.
- 3. Enter the **Mortgage Company** name.
- 4. Select the **Property Review Level** from the dropdown.
- 5. Enter the **Form Number** from the dropdown.
- 6. Enter Other Description if selecting Other from Form Number option.
- 7. Select Yes or No for Community Lending/Affordable Housing Initiative?
- 8. Select Yes or No for Homebuyer/Homeownership Education on File?
- 9. Enter Underwriting Comments if applicable.
- 10. Click Save.

## **Conditions**

Add an *Underwriting* condition by selecting the *Add* button.



Figure 373: Conditions

# **Adding Conditions**

To add an *Underwriting* condition:



- Select the Add button.
- 2. Add a **Description** to the *Condition*.

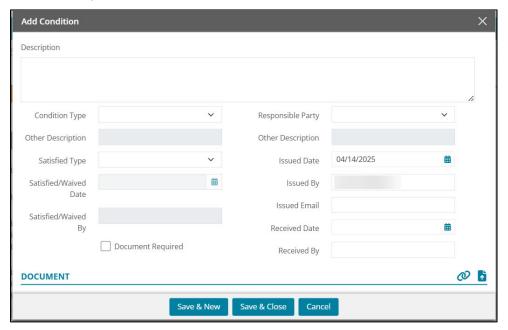


Figure 374: Add Condition

- 3. Enter the desired information in the fields on the Add Condition dialog.
- 4. If needed, select the paper clip icon to link stored documents.
- 5. If needed, select the upload icon to upload a PDF.
- 6. Select the **Save & Close** button to complete the Condition.

### **Notice of Action Taken**

The Notice of Action Taken allows the user to generate an action notice.

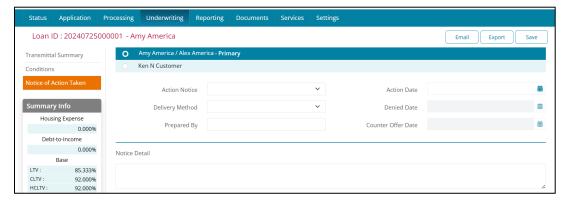


Figure 375: Notice of Action Taken

To fill out the notice:



- Select the Action Notice dropdown and select an appropriate option.
- 2. Select a **Delivery Method** for the dropdown menu.
- 3. Enter who the notice was Prepared By.
- 4. Select an Action Date.
- 5. If the Credit Denial action was selected, add a Denied Date.
- 6. If the Counter Offer action was selected, add the Counter Offer Date.
- 7. If the Incomplete Application was selected, add **Provide Missing Information By** date.
- 8. Type a **Notice Detail** to explain in-depth the reason for the notice.
- g. If needed, select the **If checked...** checkbox.

**Note:** The *If checked...* checkbox only applies to the Counter Offer Action.

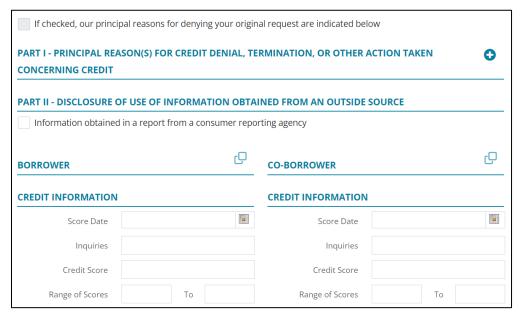


Figure 376: Principal Reasons of Action

#### **Add Reasons of Denial**

For Part 1 – Principal Reason(s) for Credit Denial, Termination, or Other Action Taken, to add a reason:



1. Click on the **Add** button.

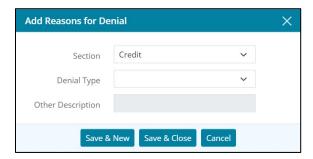


Figure 377: Add Reason of Denial

- 2. Click on the **Section** dropdown menu and select the desired option.
- 3. Click on the **Denial Type** dropdown menu and select the desired option.
- 4. If Other was selected, enter a description in the **Other Description** field.
- 5. Select Save & Close.

#### Part II

Select the check box if the information was obtained in a report from a consumer *Reporting* agency.

#### **Credit Information**

1. If needed, click the **Copy Credit Information** button for *Borrower* and/or *Co-Borrower*.

OR

2. Enter the Borrower's and, or Co-Borrower's Credit Information manually.

#### **Factors**

To add Factors:

1. Click on the **Add** button.

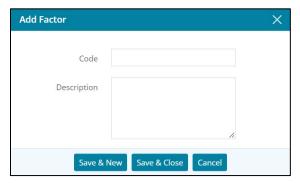


Figure 378: Factors



- 2. Enter a Code and a Description.
- 3. Click the **Save & Close** or the **Save & New** button.

### **Credit Agency**

Enter the *Credit Agency* information and select the checkboxes if the credit information was obtained externally and/or if adding more information. Click *Save* when this section is complete.

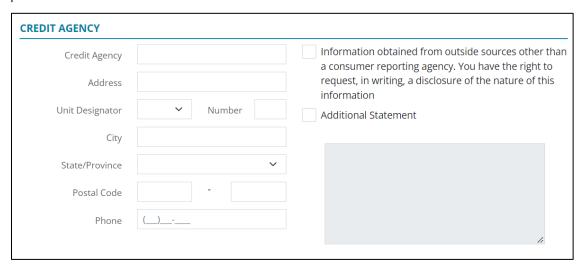


Figure 379: Credit Agency

# Reporting

Use the *Reporting* screens for entering the information that will appear on the yearly *Home Mortgage Disclosure Act (HMDA) Report*.



# Mortgage Call Report 2024

The Mortgage Call Report 2024 (MCR) screen allows the user to enter loan origination information required for the NMLS (Nationwide Mortgage Licensing System). The Reporting tab is hidden by default for new users. Ensure that the tab is enabled in the User Information screen. See Add User.

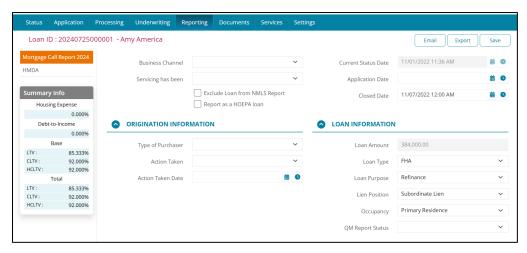


Figure 380: Mortgage Call Report

- Select a Business Channel.
- 2. Use the **Servicing has been** dropdown menu to select a service status.
- 3. Select the Exclude Loan from NMLS Report if applicable.
- 4. Select the Report as a HOEPA loan checkbox if applicable.
- 5. If needed, change the **Application Date**.
- 6. If needed, change the **Closed Date**.

**Note:** Setting a Closed Date will synch and update the Status in the *Status > Tracking* screen.

# **Origination Information**

- 1. Select the Type of Purchaser.
- 2. Select the Action Taken.
- Choose when the Action was taken (Action Taken Date).

#### **Loan Information**

The information in this section is auto-populated from the Loan Application screen. Edit the fields in this section if applicable.



# **Subject Property Information**

This section is auto-populated from the *Application > Subject Property* screen. Edit fields if applicable.

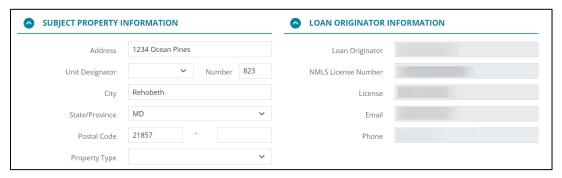


Figure 381: Subject Property/Loan Originator

### **Loan Originator Information**

This section auto-populates the assigned Loan Originators' information from the *Status* > *Contacts* screen.

#### **Profit & Loss Information**

Use this section to enter the Profit and loss information for the loan if applicable. If needed, follow these steps for both tables.

Enter the Lender Comp. (compensation).

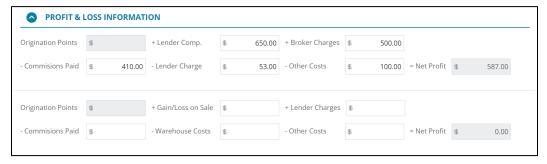


Figure 382: Profit & Loss Information

- 2. Enter the Broker Charges.
- 3. Enter the Commissions Paid.
- 4. Enter the **Lender Charge**.
- 5. If needed, enter Other Costs.
- 6. Select Save.



### **HMDA**

The *HMDA* screen contains application, underwriting, and closing information for the selected loan. Most screen fields are pre-populated with data entered on other Zenly screens.

Select the **Exclude Loan from HMDA Report** checkbox to exclude the loan from the *HMDA Report*.

Select HMDA.

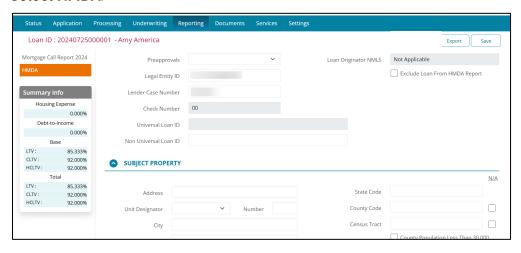


Figure 383: HMDA Application

- 2. Select Application.
- 3. Select the **Preapprovals** option from the dropdown.
- 4. Enter the Legal Entity ID.
- 5. Enter the Non Universal Loan ID.
- 6. Select the **Exclude Loan From HMDA Report** checkbox to exclude the selected loan from the yearly *HMDA Report*.

**Note:** The *Universal Loan Information* field is ungrayed for users that are operating as a Broker. This functions the same for Loan Application screen.

- 7. Verify the following information:
  - Subject Property
  - Applicant
  - Co-Applicant
  - Applicant & Co-Applicant Ethnicity
  - Applicant & Co-Gender
  - Race
- 8. Click Save.



## **Underwriting (HMDA)**

Most screen fields are pre-populated with data entered on other Zenly screens.

1. Select the **Application Submission** from the dropdown.

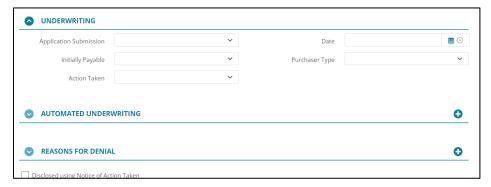


Figure 384: Underwriting (HMDA)

- 2. Select an **Initially Payable** option from the dropdown.
- 3. Select the **Action Taken** from the dropdown.
- 4. Select the **Date**.
- 5. Select the **Purchaser Type** from the dropdown.

#### **Automated Underwriting**

Use the automated underwriting options to select the *Automated Underwriting Service (AUS)* details.

#### Add AUS

1. Click the **Automated Underwriting Add** button to select the AUS options.



Figure 385: Automated Underwriting Section



2. Select the **Add Automated Underwriting** system from the *Type* dropdown.

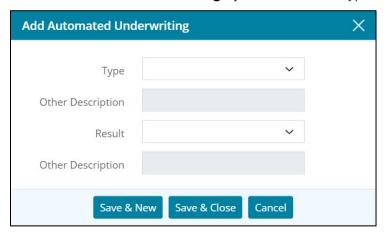


Figure 386: Add Automated Underwriting Dialog

**Note:** Enter *Other Description* when selecting *Other* from *Type* dropdown.

3. Select the appropriate Result.

**Note:** Enter *Other Description* when selecting *Other* from *Result* dropdown.

4. Click Save & Close.

#### **Edit AUS**

Use the following steps to edit an AUS.

- 1. Select the **AUS** to edit. (See Figure 384.)
- 2. Edit the AUS as applicable. (See Add AUS for details.)
- 3. Click Save & Close.

#### **Delete AUS**

Use the following steps to delete an AUS.

- 1. Select the **Delete** icon. (See Figure 384.)
- 2. Click **Delete** on the *Delete Confirmation* dialog.

#### **Reason for Denial**

Use the reason for denial to select the Reason for Denial Service (US) details.



#### Add Denial Reason

1. Click **Reasons for Denial Add** button to enter loan denial information.



Figure 387: Reasons for Denial Section

2. Select the **Denial Type** option from the dropdown.

**Note:** The *Date* field auto populates.

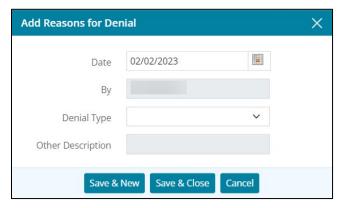


Figure 388: Add Reasons for Denial Dialog

**Note:** Enter *Other Description* when selecting *Other* from *Denial Type* dropdown.

3. Click Save & Close.

**Note:** Click *Save & New* to add another reason for denial.

4. Select the **Disclosed using Notice of Action Taken** checkbox if appropriate.

#### **Edit Denial Reason**

Use the following steps to edit denial reason.

- 1. Select the **Denial Reason** to edit. (See Figure 386.)
- 2. Edit the **Denial Reason** as applicable. (See Add Denial Reason for details.)
- 3. Click Save & Close.

#### **Delete Denial Reason**

Use the following steps to delete a denial reason.

- 1. Select the **Delete** icon. (See Figure 386.)
- 2. Click **Delete** on the *Delete Confirmation* dialog.



### Closing

Most screen fields are pre-populated with data entered on other Zenly screens.

1. Review the screen fields and add missing information.

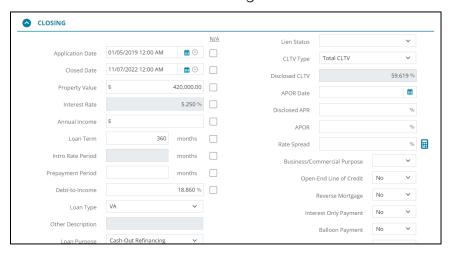


Figure 389: Closing

2. Enter the **Origination Charges** in the *Disclosed Fees* section.



Figure 390: Disclosed Fees

- 3. Enter the **Discount Points**.
- 4. Enter the Lender Credits.
- 5. Enter the Total Loan Cost.
- 6. Enter the Total Points and Fees.
- 7. Check **NA** checkbox when applicable.

# **Documents**

The Documents screens provide management options for loan associated documents.

### **Stored**

Generated documents are moved to the *Stored* page after clicking the **Generate Store** button.



#### **Document Search**

Use the Document Search feature to quickly locate stored documents in a long list.

- 1. Select **Documents**.
- 2. Select Stored.



Figure 391: Search Documents

- 3. Enter the **Search** criteria.
- 4. Press Enter.

## **Upload Documents**

Upload locally saved documents.

File Types allowed:

- TXT
- MSG
- PDF
- PNG
- JPEG
- JPG
- GIF

- DOCX
- BMP
- RTF
- HTML
- TIFF
- XML



1. Click the **Upload** icon.

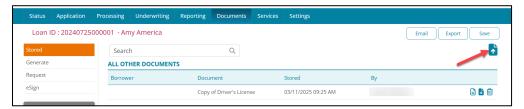


Figure 392: Upload Documents

2. Enter the **Document Name**.

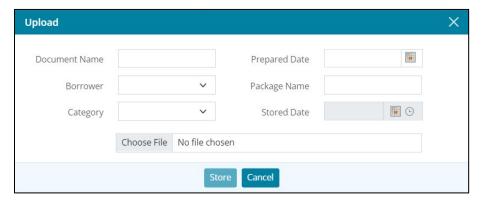


Figure 393: Upload Dialog

- 3. Select the appropriate **Borrower** when the document is received from a borrower.
- 4. Select the appropriate document type from the Category dropdown.
- 5. Click Choose File.
- 6. Use the **Calendar** to select the *Prepared Date*.
- 7. Enter the **Package Name** if the document is part of a package.
- 8. Use the *Calendar* to select the **Stored Date** if applicable.
- 9. Browse to the file location and upload.
- 10. Click Store.

#### **View Documents**

View stored documents for accuracy and details in the Zenly application prior to downloading. The document opens in PDF when PDF is installed on the computer.



Select the View icon for the document to view.



Figure 394: View Document

**Note:** The document opens in a *Browser* window.

2. Perform one of the following for the open document.

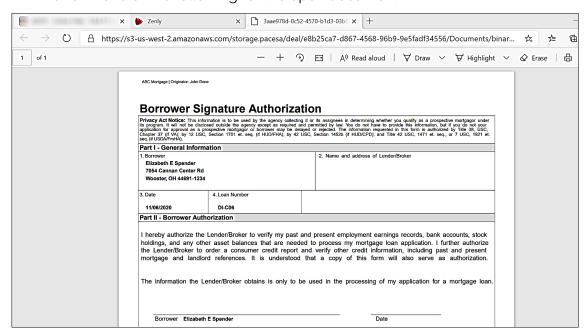


Figure 395: Document Browser View

- 3. Click **Save** to save the document locally.
- 4. Click **Print** to print the document.

#### **Download Documents**

Download multiple documents to perform batch printing.

1. Click the **Download** icon.



Figure 396: Download Document



2. Click Open File to view the document.



Figure 397: Open File

### Generate

Generate the files created on the following screens:

- Application
- Processing
- Underwriting

Generated documents display with a **DRAFT** watermark. Save them to **Storage** to remove the watermark in preparation for printing.

# **Generate Application**

Use the following steps to generate the Loan Application.

- 1. Select **Document**.
- 2. Select Generate.

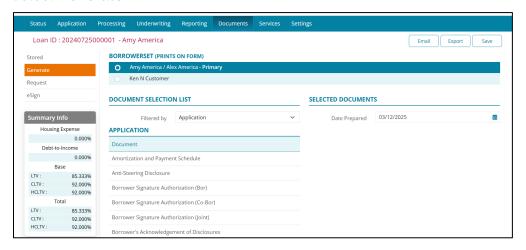


Figure 398: Generate Application

- 3. Select the **Borrower** radio button.
- 4. Select **Application** from the dropdown.
- 5. Enter **Date Prepared**.



- 6. Select the documents from the **Application List** to store for loan application submittal.
- 7. Click Store.

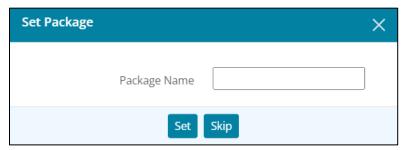


Figure 399: Set Package

- 8. Enter the **Package Name** when prompted.
- 9. Click **Set**. View document in the *Document > Stored* menu option.

#### **Generate Processing Document List**

Use the following steps to generate the processing document list.

- 1. Select the appropriate borrower radio button. (See Figure 397.)
- 2. Select the **Processing** from the dropdown.
- 3. Enter **Date Prepared**.
- 4. Select the processing documents to generate.
- 5. Click **Store**. View document in the *Document > Stored* menu option.

## **Generate Underwriting Documents**

Use the following steps to generate the processing document list.

- 1. Select the appropriate borrower radio button. (See Figure 397.)
- 2. Select the **Underwriting** from the dropdown.
- 3. Enter **Date Prepared**.
- 4. Select the processing documents to generate.
- 5. Click **Store**. View document in the *Document > Stored* menu option.

## Request

The Request screen has options to request and track requested documents.

Note: Document request recipients must have a valid email address on file.

1. Select **Document**.



#### 2. Select Request.

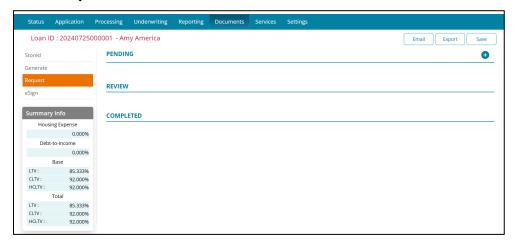


Figure 400: Document Request

# **Pending**

Use the **Pending** options to request missing documents from appropriate parties.

- 1. Click the Add button. (See Figure 399.)
- 2. Select or enter the **Document Name**.

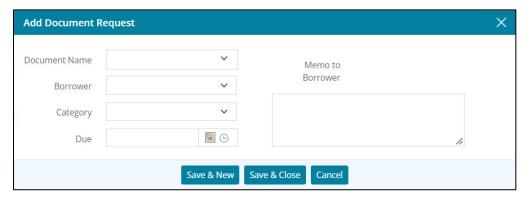


Figure 401: Add Document Request Dialog

- 3. Select the request recipient from the **Borrower** dropdown.
- 4. Select the document **Category** from the dropdown.

**Note:** Leave **Category** blank when the document category is not listed.

- 5. Use the Calendar to select the Due Date and Time.
- 6. Enter a memo to the request recipient if **Memo to Borrower** does not auto populate.
- 7. Click Save & Close.

Note: Click Save & New to add another document request.



8. Click **Send** when requested documents are listed.



Figure 402: Send Document Request

9. Click Send To.

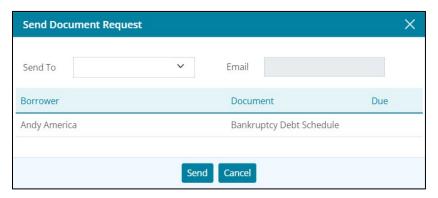


Figure 403: Send To

#### **Review**

Documents requested appear in the Review List after returning from requestor.

1. Click the **Preview** icon.



Figure 404: Review Received Document

- 2. Click **Accept** to approve the received document.
- 3. Click **Reject** to reject the document.

**Note:** The rejected document moves back to the *Pending List* and returns to the requestor.



## Completed

Accepted documents move to the **Completed List**.



Figure 405: Completed Document Requests

# eSign

eSign documents are available from the **Stored Documents List**. Upload documents not auto generated and save to the **Stored Documents List** that require eSignatures.

Use the *eSign* screen to request electronic signatures.

- 1. Select **Documents**.
- 2. Select eSign.
- 3. Click Request eSignatures.



Figure 406: eSign Application

- 4. Select the appropriate signee radio button.
- 5. Click Next.

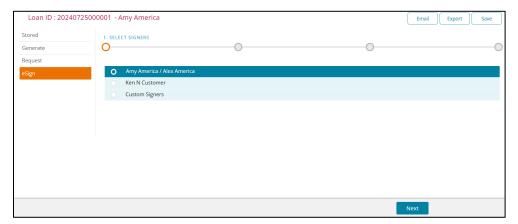


Figure 407: Retrieve Document List



6. Select the appropriate **Filtered by** option to return the appropriate **Stored Documents List**.

Note: Select the Uploaded PDF icon to display uploaded documents.

7. Select the document from the **Document Name List** to place in the *Selected Documents List*.

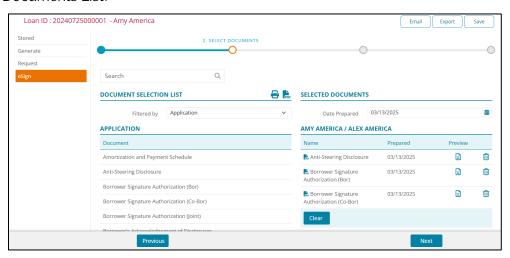


Figure 408: Selected Documents

- 8. Repeat Steps 7 8 until all documents requiring eSignatures are in the **Selected Documents List**.
- 9. If Document Packages is selected, choose the desired package.

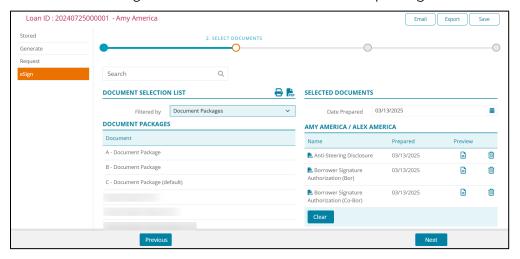


Figure 409: Document Packages

- 10. Click Next.
- 11. Select the appropriate link to continue:
  - Add Signature Fields
  - Request Signatures



## **Add Signature Fields**

Use the Add Signature option to add signature fields to upload documents.

 Select the **Read Receipt** checkbox to receive an email when the document is delivered.

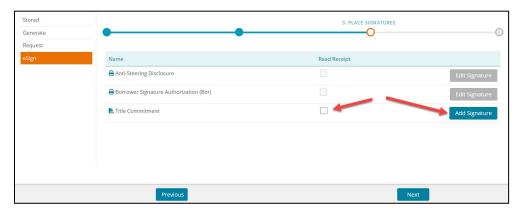


Figure 410: Add Signature

- 2. Click Add Signature.
- 3. Click the Add Signature Block icon.

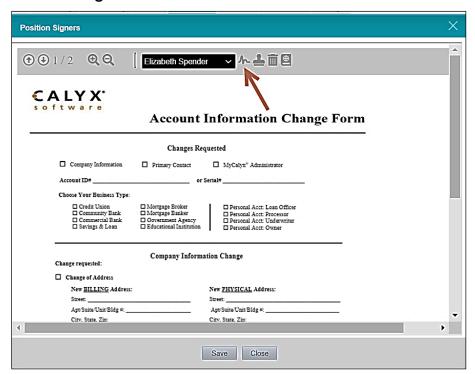


Figure 411: Position Signers Dialog



4. Drag the **Signature Block** to the appropriate location.

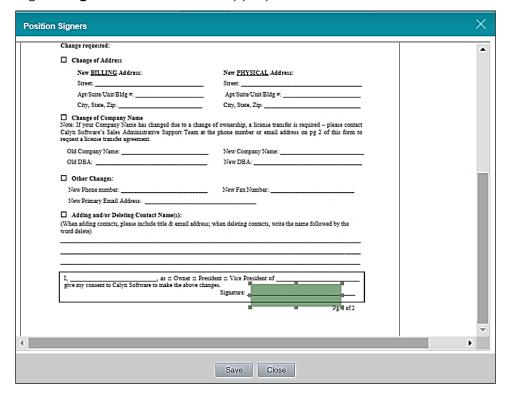


Figure 412: Position Signature Block

- 5. Resize the **Signature Block**.
- 6. Click Save.
- 7. Proceed to Request Signatures.

# **Request Signatures**

Use the following steps to complete the eSignature request.

1. Click Next.

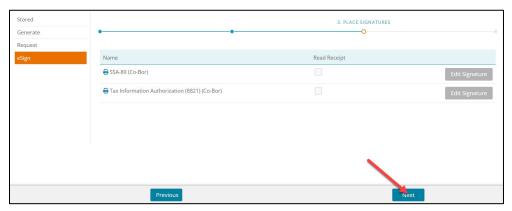


Figure 413: Complete eSignature Request



2. Enter a Package Name.

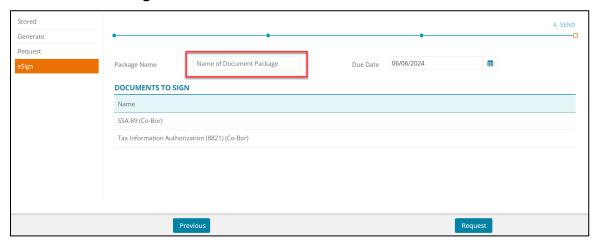


Figure 414: Send eSignature Request

- Use the Calendar to select the Due Date.
- 4. Click **Request** to submit.
- 5. Use the **Resend Email** option on the **eSign Pending List** to resend documents.

### **Services**

Use **Services** options order credit reports and Automated Underwriting Services (AUS).

## **Credit Reporting**

Use the Credit Reporting screen to order borrower/co-borrower credit reports.

#### **Credit Order**

Complete the individual credit report request for borrower and co-borrower.

- 1. Select Services.
- 2. Select Credit Reporting.

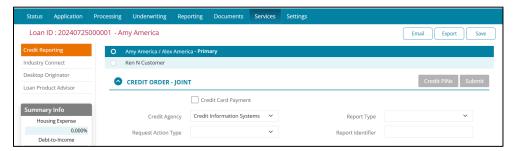


Figure 415: Borrower Credit Reporting



3. Check the Credit Card Payment checkbox if appropriate.

**Note**: Leave the **Credit Card Payment** checkbox blank to use credit card information stored on the *Services Settings* screen. (See Services Settings.)

- 4. Enter the **Credit Agency** from the dropdown.
- 5. Enter the **Request Action Type** from the dropdown.
- 6. Enter the **Report Type** from the dropdown.
- 7. Enter the **Report Identifier** if applicable.
- 8. Click Credit PINs to enter the borrower-provided credit report PIN number.
- 9. Enter the appropriate Credit PIN.

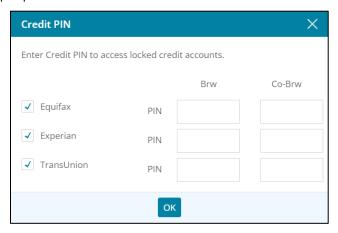


Figure 416: Credit PIN Dialog

- 10. Click **OK** on the *Credit PIN* dialog.
- 11. Click **Submit** to submit the *Credit Report Request*.

If the Credit Card Payment checkbox is selected the image below displays.

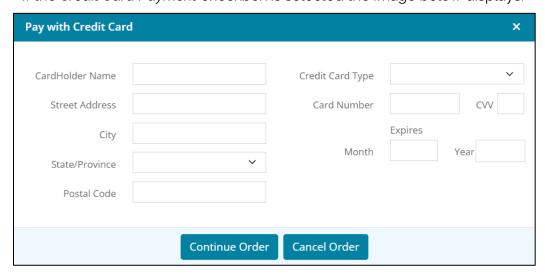


Figure 417: Pay with Credit Card Dialog



- 12. Enter credit card information in the Pay with Credit Card dialog.
- 13. Click Continue Order on the Pay with Credit Card dialog.
- 14. Enter credit agency **Login Information** in the *Login Information* dialog.

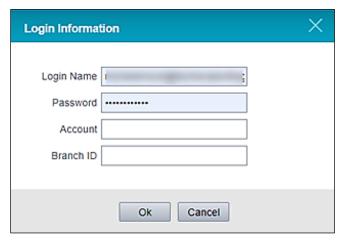


Figure 418: Credit Agency Login Information

- 15. Click **OK** on the *Login Information* dialog.
- 16. Repeat Steps 1 13 for co-borrower.

#### Results

The **Results List** auto populates when the requested credit report is returned.

1. Click **Credit Alerts** to review credit report alerts.



Figure 419: Credit Report Results List

2. Click **Report** to review the full credit report.



3. Click the **Import Liabilities** icon to copy credit liabilities to Zenly.

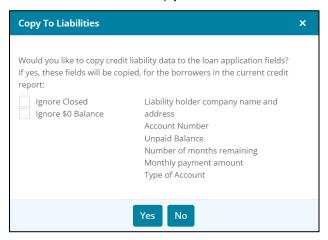


Figure 420: Copy to Liabilities Dialog

- 4. Select the appropriate checkboxes.
- 5. Click **Yes** to import the liabilities to the *Application Borrower* screen.

## **Industry Connect**

The *Industry Connect* allows the user to submit the loan to multiple available wholesalers. This screen displays the status of the loan submission and all documents sent by the mortgage wholesaler.

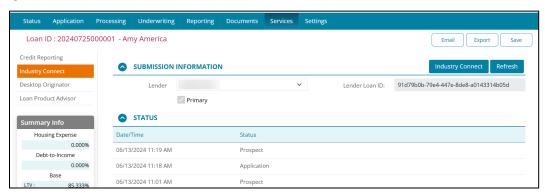


Figure 421: MME

To run pricing options:

- 1. Select the **Services** tab.
- 2. Select Industry Connect.
- 3. Select an option from the dropdown menu.



4. Select a wholesaler from the **Industry Connect**.

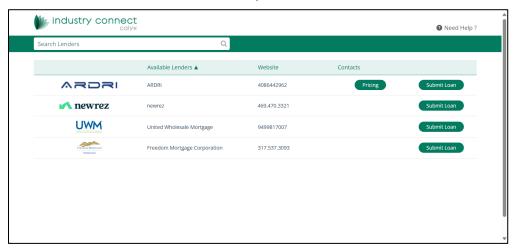


Figure 422: MME

5. Complete the wholesaler's requirements.

#### **Wholesaler Status and Received Documents**

After a new request submission, the user may receive a status or documents from the wholesale. Those items will appear in the tables below the *Submission Information* section.

To view the status or documents received:

1. In the *Submission Information* section, select the dropdown menu and select the wholesaler.

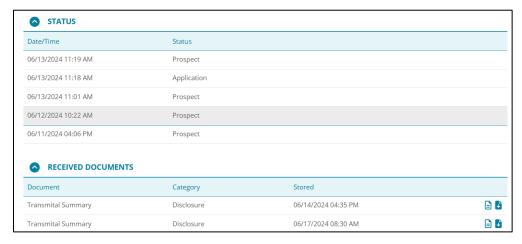


Figure 423: Status and Received Document

- 2. Preview or download any documents received by selecting the icons.
- 3. Click Save.



## **Run Market Pricing**

For New Requests, users have the option to select the Run Market Pricing. Selecting that button opens *LoanScoreCard*<sup>®</sup>. *LoanScoreCard*<sup>®</sup> is a service that allows for loan eligibility checking as well as searching for an available loan product.

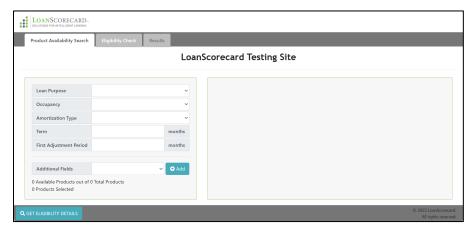


Figure 424: LoanScoreCard

## **Desktop Originator**

The **Desktop Originator** settings determine how Zenly interacts with Fannie Mae Desktop Originator.

Fannie Mae DO and Credit Logins must be set up to submit to Underwriting.

Note: Proceed to Services Settings to set up Fannie Mae credentials.

1. Select **Desktop Originator**.

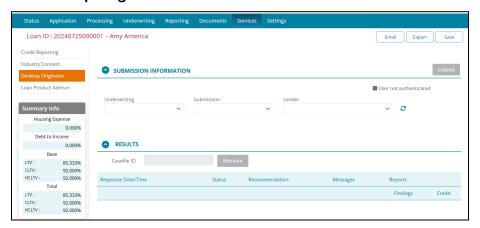


Figure 425: Desktop Originator Submission Info

2. Select **Credit & Underwriting** from the *Underwriting* dropdown.

**Note:** Select *Underwriting* from the *Underwriting* dropdown when re-submitting the loan to *Desktop Originator*.



- 3. Select the appropriate **Submission** option.
- 4. Select the appropriate **Lender** option.

**Note**: Selecting a *Lender* is not required when the *Preliminary Submission* option is selected.

- 5. Click the **Lender Refresh** icon to refresh the **Lender** dropdown.
- 6. Click Submit.

**Note:** A red warning displays by the *Submit* button when a *Credit Reissue* is not attached.

7. Click the **Remove** button to remove the Fannie Mae assigned **Casefile ID** and the **Results List** information to resubmit and receive a new **Casefile ID**.

Note: The Results List populates after submittal.

### **Loan Product Advisor**

Freddie Mac's *Loan Product Advisor* (LPA) allows the user to access Freddie Mac credit requirements and view credit risks as well as the loan's overall underwriting risk.

Before submitting an LPA request. Ensure that the following is completed:

- LPA credentials are added to Zenly.
- The borrower's credit is pulled through Zenly.
- The loan application is reviewed.

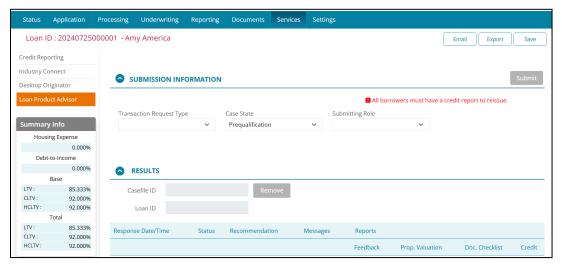


Figure 426: Loan Product Advisor

To submit an LPA request:

- 1. For the **Transaction Request Type** dropdown menu, select the desired option.
- 2. Enter the desired Case State option.
- 3. Enter the desired **Submitting Role**.
- 4. Click the Submit button.



The *Submit* button will change to a *Refresh* button after an *LPA* is *Processing* message appears.

5. To retrieve a result, select the **Refresh** button.

**Note:** Allow the screen a few seconds to process before selecting the *Refresh* button.

#### **Results Table**

The *Results* table contains LPA information for submitted requests. Errors messages are views by selecting the icon in the *Messages* column. The LPA report is viewed by selecting the icon in the *Reports* column.

#### **Error Messages Table**

The *Error Messages* table is a hidden table below the *Results* table and becomes visible if the LPA submission contains errors.

# **Settings**

Use the *Settings* tab to apply conditions for the selected loan. The *Settings* tab options override the *USER* tab selections.

### **User Access**

Apply **User Access** settings to the selected loan.

#### **Add User Access**

Use the following steps to add user access to the loan.

1. Select **User Access** from the *Settings* tab.

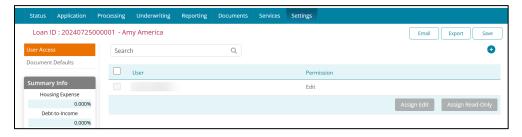


Figure 427: Loan User Access Settings

2. Click **Add** to add another user to the loan.



3. Enter the user in the **Search** field.

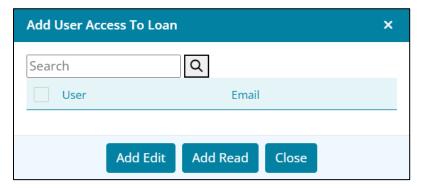


Figure 428: Set Loan User Access

- 4. Click the **Search** icon.
- 5. Click Add Edit to enable edit functionality.

**Note:** Click *Add Read* to enable read functionality.

6. Click Close.

#### **Edit User Access**

Use the following steps to edit loan user access.

- 1. Select **User Access** from the *Settings* tab. (See Figure 426.)
- 2. Update the Edit User Access To Loan dialog. (See Add User Access for details.)
- 3. Click Save & Close.

#### **Delete User Access**

Use the following steps to delete loan user access.

- 1. Select the **Delete** icon. (See Figure 426.)
- 2. Click **Delete** on the *Delete Confirmation* dialog.

### **Document Defaults**

Use *Document Defaults* settings to set up the default information for specific documents.

#### **Status Defaults**

Use the Status Defaults to set the company defaults to automatically print on forms.



1. Select **Document Defaults** from the *Settings* tab.

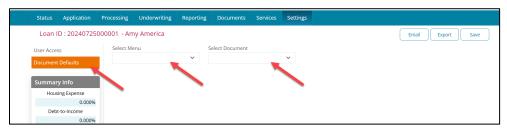


Figure 429: Document Defaults

- 2. Select **Status** from the *Select Menu* dropdown.
- 3. Select **Company Information** from the *Select Document* dropdown.
- 4. Enter Company Information.

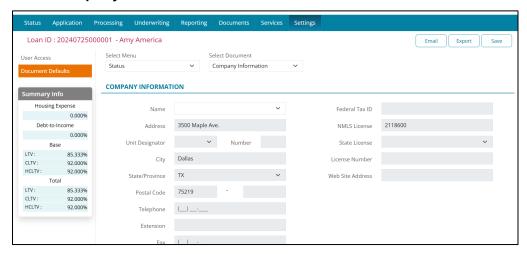


Figure 430: Default Company Information

- 5. Click the **State License Add** button to automatically add state license information to documents.
- 6. Enter the licensed **State** from the dropdown menu.

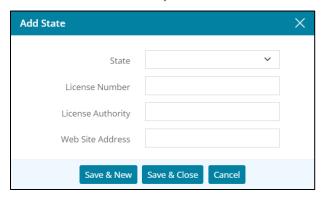


Figure 431: Add State Dialog

7. Enter License number.



- 8. Enter License Authority.
- 9. Enter Web Site Address.
- 10. Click Save & Close.

Note: Click Save & New to add additional licenses.

### **Application Privacy Settings**

Select the information to appear on the *Privacy Statement Form*.

1. Select **Application** from *Select Menu*.

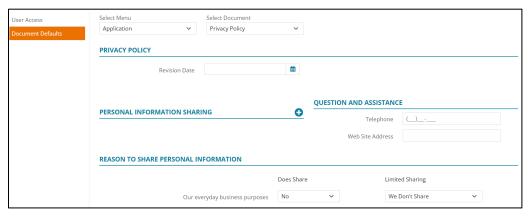


Figure 432: Loan Application Privacy Settings

- 2. Select **Privacy Policy** from *Select Document*.
- 3. Select the Calendar to set Privacy Policy Revision Date.
- 4. Click the **Personal Information Sharing Add** button to select document types impacted by personal sharing.

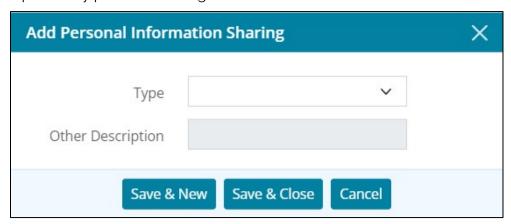


Figure 433: Add Personal Information Sharing

5. Select the appropriate **Type**.

Note: Enter Other Description when selecting Other from the Type dropdown.



6. Select Save & Close to add the document type to the Personal Information List.

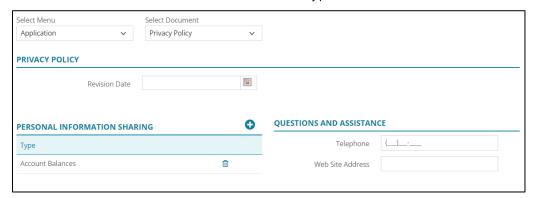


Figure 434: Document Type List

**Note:** Select *Save & New* to add another document type.

- 7. Enter **Questions** and **Assistance Telephone** and **Web Site Address** to which the borrower/co-borrower can refer when questions arise.
- 8. Select **Yes** for the **Reason to Share Personal Information** statements to appear on the form.

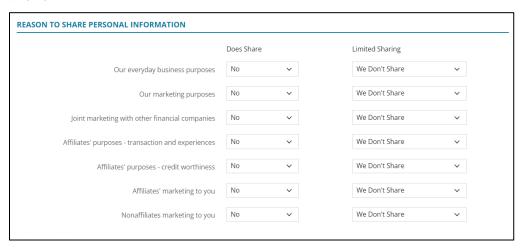


Figure 435: Reasons to Share Personal Info.

9. Select the appropriate corresponding **Limited Sharing** option.



10. Select the appropriate Opt-out Methods details.

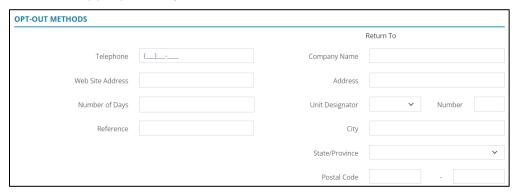


Figure 436: Opt-out Methods

- 11. Click **Select** to add **Opt-out Choices**.
- 12. Select the checkboxes to include the information on the form.

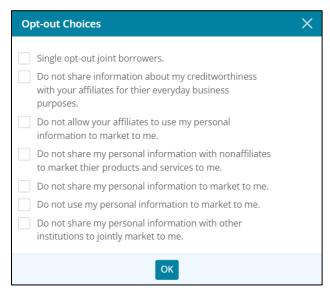


Figure 437: Opt-out Choices Dialog

- 13. Complete the remaining form fields.
- 14. Click **Save** to save the selections.

### **ECOA Processing Settings**

Select the statement to include in the Equal Credit Opportunity Act (ECOA) Form.



1. Select **Processing** from the *Select Menu* dropdown.



Figure 438: ECOA Form Statement

- 2. Select **ECOA** from the **Select Document** dropdown.
- 3. Select the appropriate **Federal Agency** from the dropdown.
- 4. Review the **Description** to ensure the correct one is selected.



# **Chapter 5: REPORTS TAB**

The *Reports* tab allows users to generate reports with loan data from loan files in Zenly. Each *Report* has the export function to let the user download a CSV file of the loan data.



Figure 439: Reports Tab

The reporting options available in this tab function similarly to each other. The difference is the data generated in the report. See the figure below.

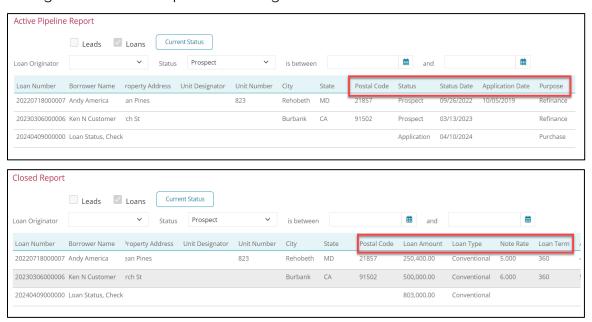


Figure 440: Active Pipeline/Closed



## Status Dropdown Menu

The user can use the *Status* dropdown menu to generate a report based on the *Status* of the loan files. Any loans labeled with the selected *Status* at any point will populate the table/report.

**Example:** The figure below shows that the loans are either currently a Lead or was Lead.

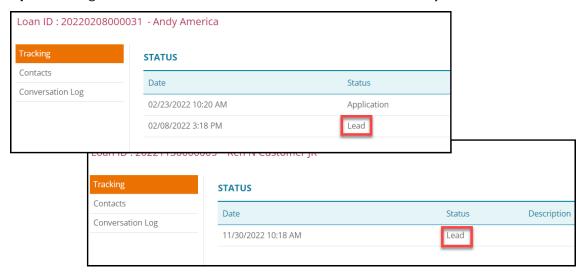


Figure 441: Status

# **Generating a Report**

Follow the steps below to generate a report. Use one or all the functions to specify which loans appear in the table.

To generate a report:

- 1. Select the **Reports** tab.
- 2. Select the desired report (**Example:** Active Pipeline Report). See Figure 438.
- 3. Click on the **Current Status** button.



4. Select or unselect desired **Statuses**. Click on the **All** checkbox to unselect the other checkboxes.

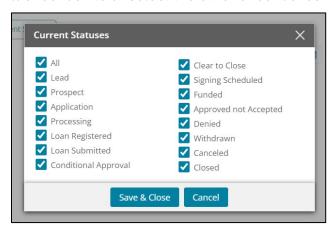


Figure 442: Status Dropdown

**Note:** Using both the *Status* dropdown menu and the *Statuses* button allows the user to pull loans that have had the same status and are at the same current *Status*. See the example below.

**Example:** Both loan files previously had the *Lead* status assigned, and both are currently *Closed*.

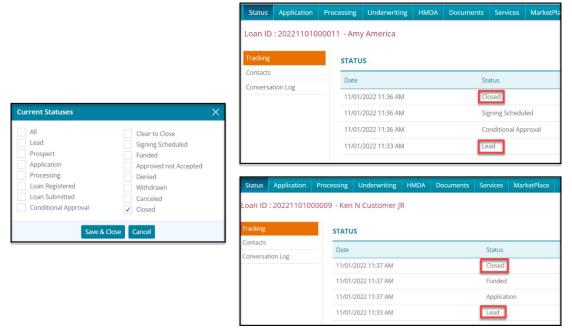


Figure 443: Status/Current Status



- 5. If needed, select the **Loan Originator** dropdown menu, and select the desired option.
- 6. Select a **Status** dropdown menu to select an option.
- 7. Select the **Calendar** icon to select the date interval.



Figure 444: Select Dates

8. Click the **Generate** button to populate the table.

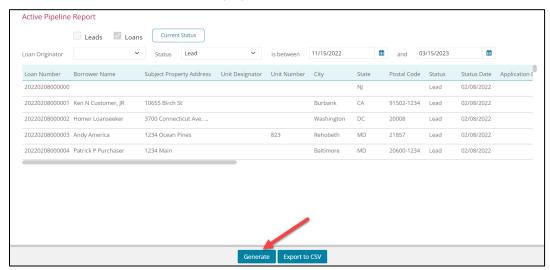


Figure 445: Generated Report

# **Exporting Generated Report**

Once generated, the user can export and download the report as a .csv file.

To export the report:



Select the Export to CSV button.

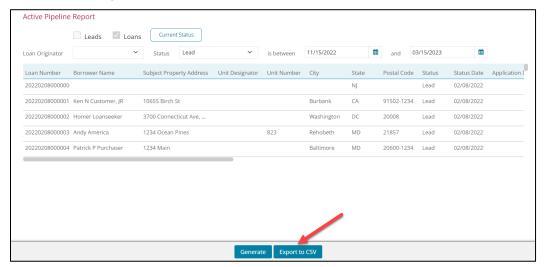


Figure 446: Export to CSV

- 2. Once the file is downloaded, click on Open File.
- 3. Save the report to the desired location.

# **Mortgage Call Report**

The Mortgage Call Report (MCR) contains features to generate a report for all the loan files. The data generated from the Mortgage Call Report 2024 screen, located in the Reporting tab within a loan file. The generated MCR report contains fields specific to this report with the ability to export to an XML file.

To generate the MCR:

- 1. Click the **Reports** tab.
- 2. Select Mortgage Call Report.
- 3. Choose a **State** from the dropdown menu.



Figure 447: Mortgage Call Report

4. Select a quarter from the **Report Period** dropdown.

**Note:** Using the *Report Period* dropdown auto-populates the dates fields with the correct quarter interval.



5. Click on the **Calendar** icon to choose a date interval.



Figure 448: MCR Date Interval

#### 6. Click Generate.

The report generated displays a familiar view to the user that can be exported.

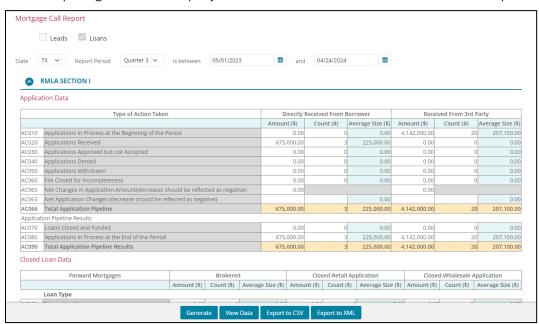


Figure 449: Generated MCR

To view the report's data, click on the **View Data** button at the bottom of the screen.

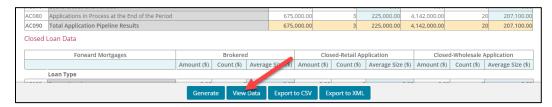


Figure 450: View Data

**Note:** Line items *AC063* and *AC1100* are user-defined. Those items are editable after the XML submission.



# **Exporting**

The Mortgage Call Report (MCR) allows the user to choose between two options; via CSV (See Exporting Generated Report), and via XML.

Use the CSV file to assist in cleaning up the data prior to submitting the report as an XML.

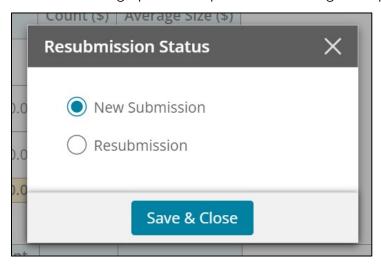


Figure 451: Resubmission Status



# **Chapter 6: USERS**

The USERS tab contains administrative options for Zenly user setup and maintenance.

## **User Information**

Access the *User Information* screen to view and update current user statuses.

### Add User

Use the following sections to create a new Zenly user.

#### **User Status and Contact**

Setup the user status and contact information.

- 1. Select the **USERS** tab.
- 2. Click New.



Figure 452: New User

3. Select the **Active** radio button to activate the new user.

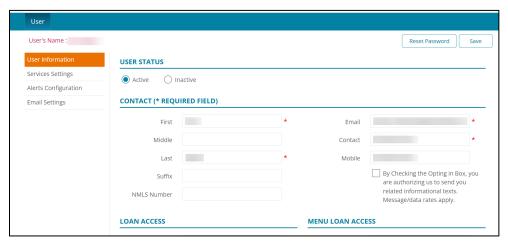


Figure 453: New User Contact Details

**Note:** Select Inactive to establish the user without activating user ability to access Zenly.

4. Enter First name.



- 5. Enter Last name.
- 6. Enter the **Loan Name** if applicable.
- 7. Enter **Email**.
- 8. Enter **Phone** number.
- 9. Enter **Mobile** number.
- 10. Enter **NMLS Number** if applicable.
- 11. If needed, select the By Checking the Opting in Box....

**Note**: By opting into the informational texts, the user is provided with an additional method for sending password change requests.

#### **Loan Access**

Set the options for determining which loans to which the user has access, and the type of access granted.

Select the appropriate Loan Access View option.

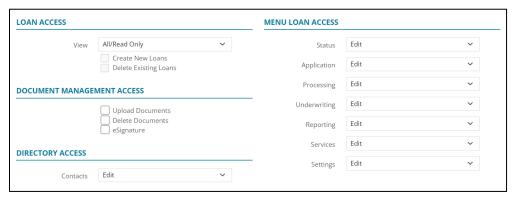


Figure 454: User Loan Access

- All/Edit: Select to enable user to view and edit all loans.
- All/Read Only: Select to enable user to view all loans.
- User's Only/Edit: Select to enable user to view and edit assigned loans.
- 2. Select the **Create New Loans** checkbox to enable the user to create new loans.
- 3. Select the **Delete Existing Loans** checkbox to enable users to delete loans from Zenly.

### **Document Management Access**

Set the user document management options.

1. Select the **Upload Documents** checkbox to enable the user to upload documents to Zenly.



- 1. Select the **Delete Uploaded Documents** to enable users to delete documents from Zenly.
- 2. Select the **eSignature** checkbox to enable users to capture borrower/co-borrower electronic signatures.

#### **Menu Loan Access**

The options selected for **Menu Loan Access** determine the Zenly tabs to which the user has access and the level of assigned access. Different access options may be set for different tabs. Options include:

**No Access:** Removes the tab from a user's view and prevents the user from performing the action.

**Read Only:** Enables information viewing without editing capabilities.

Edit: Enables user to make changes to tab information

- 1. Select the appropriate **Status** option. (See Figure 453.)
- 2. Select the appropriate **Application** option.
- 3. Select the appropriate **Processing** option.
- 4. Select the appropriate **Underwriting** option.
- 5. Select the appropriate **Reporting** option.
- 6. Select the appropriate **Services** option.
- 7. Select the appropriate **Settings** option.

### **Directory Access**

Enable or disable the user's ability to edit contacts.

- Read Only: Enables information viewing without editing capabilities.
- **Edit:** Enables user to make changes to tab information.

#### **User Profile**

Admins can configure User Profiles to allow or disallow functions in the menu and for the *Interview Portal*.

For the *User* dropdown menu:

- **No Access:** Users will not have access to the user profile.
- Read Only: Users can view the User Profile, but not the ability to edit.
- Edit: Users have full access to the User Profile.

For the Interview Portal dropdown menu:

• **Disable Site:** This option prevents the user from accessing the *Interview Portal*.



- Company Managed: This option disables the site for the user.
- **Read Only/Limited Access:** This option allows the user to only view the *Interview Portal*, but not have any editing access.
- Edit/User Configurable: This option allows the user to have full access to the site.

#### **Administrator Access**

**Administrator Access** options determine the administrative actions the user may access. Template options determine how the user interacts with the **TEMPLATE** tab.

#### User

Administrator User options include:

- No Access: Prevents user from seeing or interacting with administrative options.
- **Read Only:** Enables the user to see administrative options.
- Edit: Enables the user to modify administrative options

#### **Settings**

This permission is available only for specific accounts.

Settings option include:

- **No Access:** Prevents the user from seeing or interacting with the *Settings* option form the *User Profile* dropdown menu.
- Read Only: Enables the user to see Settings option.
- **Edit:** Enables the user to access the *Settings* option open the *Business Configuration* screen.

#### **Template**

Template options include:

- **No Access:** Prevents users from using templates.
- **Read Only:** Enables the user to access and use templates as-is.
- Edit: Enables the user to modify and use templates
  - 1. Select the appropriate **Administrator Users** option.
  - 2. Select the appropriate **Settings** option if applicable.
  - 3. Select the appropriate **Templates** option.

#### **State Licenses**

Use the **State License Add** option to upload and add state licenses by the user.

1. Click Add.



- 2. See Status Defaults for details.
- 3. Repeat Steps 1 2 for additional user state licenses.

## **Modify User**

Modify access levels for existing Zenly users.

1. Select a user from the **User** table.

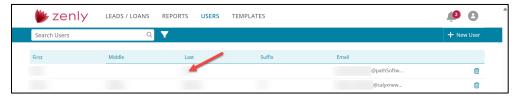


Figure 455: Select User

- 2. Update **User** fields as required.
- 3. Click Save.

### **Reset User Password**

Use the following steps to reset a user password.

- 1. Select a user from the **User** table. (See Figure 454.)
- 2. Click Reset Password.



Figure 456: Reset Password

### **Delete User**

Delete users that no longer require Zenly access.



1. Select the user to delete.

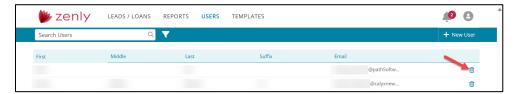


Figure 457: Delete User

2. Click the **Delete** icon.

### **User Search**

Enter search criteria to locate a Zenly user.

Enter the Search criteria.

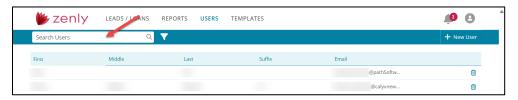


Figure 458: User Search

2. Press Enter to search.

### Activate/Inactivate User

Activate or deactivate users without removing them from Zenly.

1. Select the appropriate user from the **User List**.

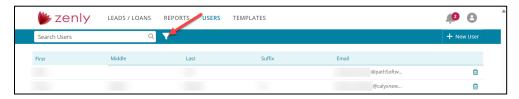


Figure 459: Activate/Deactivate User

- 2. Select **Active** User to enable *Zenly* access.
- 3. Select Inactive to remove Zenly access.

# **Services Settings**

Use the Services Settings screen to setup user credentials for selected service providers.



### **Add User Services Credentials**

Use the following steps to add user credentials to selected services.

- Select the USERS tab.
- 2. Select the User.



Figure 460: Select User

- Select Service Settings.
- 4. Click Add.



Figure 461: Add Service

5. Select the desired **Service** from the dropdown.

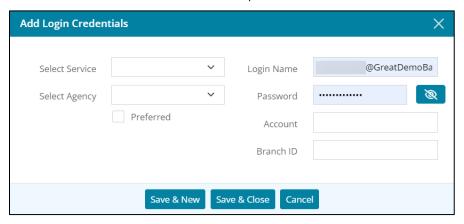


Figure 462: Add Login Credentials

- 6. Select the desired **Agency** from the dropdown.
- 7. Select the **Preferred** checkbox to set the agency as a preferred provider.
- 8. Enter the Login Name.
- 9. Enter the **Password**.
- 10. Enter the Account Number.
- 11. Enter the user **Branch ID**.



- 12. Enter the Fannie Mae Account Number.
- 13. Enter the **Fannie Mae Password**.

**Note:** The *Fannie Mae* fields only appear for credit vendors that require different authentication credentials for Fannie Mae vendors.

14. Click Save & Close.

**Note:** Click *Save & New* to add another provider.

### **Pricing Service**

Adding login credentials for *Pricing* reveals the *Pricing Group ID* table. Configure the dialog to enable the *Pricing Group IDs* for Pricing. See Run Pricing.

To add login credentials for Pricing.

- 1. Select the **USERS** tab.
- 2. Select Service Settings.
- 3. Click on the cicon.



Figure 463: Add Pricing Credentials

4. For the Select Service dropdown menu, select Pricing.

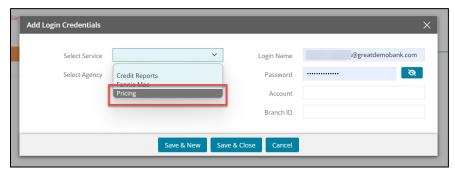


Figure 464: Enter Credentials

- 5. Select the desired agency (Select Agency).
- 6. Ensure that the **Login Name** is correct.



7. Ensure that the **Password** is correct.

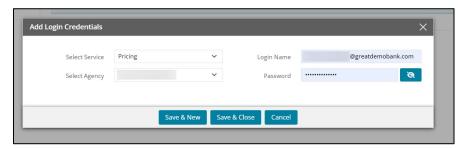


Figure 465: Add Login Credentials

- 8. Click Save.
- 9. Review the added information.
- 10. Click Save & Close or Save & New to add additional credentials.

### **Edit Provider**

Use the following steps to edit a provider.

- 1. Access Service Settings.
- 2. Click the provider to edit.



Figure 466: Modify Provider

3. Update the Edit Login Credentials dialog as appropriate.

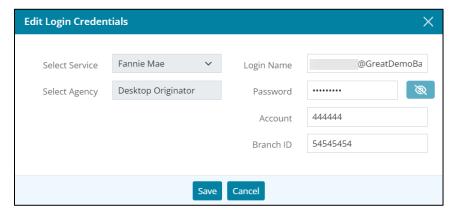


Figure 467: Edit Login Credentials Dialog

4. Click Save & Close.



### **Delete Provider**

Use the following steps to delete a provider.

- 1. Access Service Settings.
- 2. Click the **Delete** icon. (See Figure 465.)
- 3. Click **Delete** on the *Delete Confirmation* dialog.

# **Alerts Configuration**

The *Alerts Configuration* screen allows the user to adjust the notifications that appear in Zenly. Use the toggles to select the notification types and access.

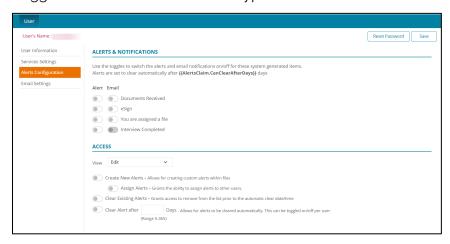


Figure 468: Alerts Configuration

### **Alerts & Notifications**

Two types of notifications are available: *Alerts* and *Email* (See Figure 467). Alerts appear in the bell icon • at the top of the screen. The three criteria for triggering a notification are:

- Document Received
- eSign Package Received
- Being assigned a file.
- New Lead from Interview

### **Access**

In the *Access* section, adjust the user's level of access by selecting an option from the *View* dropdown menu. Grant the user the ability to Edit alert configurations. The admin can remove that ability by choosing the *No Access* option.



# **Configuring Email Settings (Users)**

The *Email Settings* screen provides the user with fields for overriding default *Global Email Settings* for their profile.

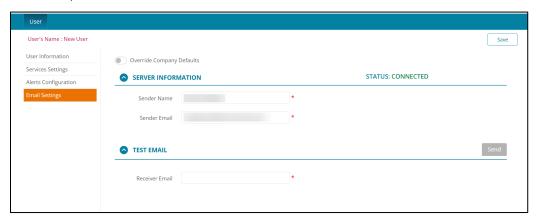


Figure 469: Email Settings (Users)

To override the company's default email settings:

- 1. Select the Username from the **User Profile** menu.
- 2. Select Email Settings.
- 3. To enable the override, select the **Override Company Defaults** toggle.
- 4. Update the desired server information. See Global Email Settings.
- 5. Click Save.

#### **Test Email**

Enter the Sender Email into the Receiver Email field before clicking the Send button. If the email is valid the Status will change to Connected.



# **Chapter 7: TEMPLATE TAB**

Use the TEMPLATE tab options to customize and manage templates.

# **Fee Templates**

Set up the *Fee Templates* used to populate loan fees. The set fees auto populate the Zenly corresponding fields.

# **Update Standard Fee Template**

The Standard Fee Template is a canned template used to populate the Initial Fees Worksheet.

**Note:** Use the *Add* button to create a new template. See Create New Fees Template for details.

1. Click **Fee Template** on the *Template* tab.

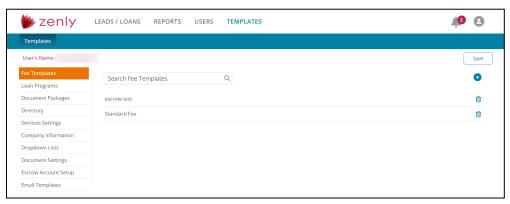


Figure 470: Standard Fee Template

2. Select the Add • button.



3. Enter the **Template Name**.

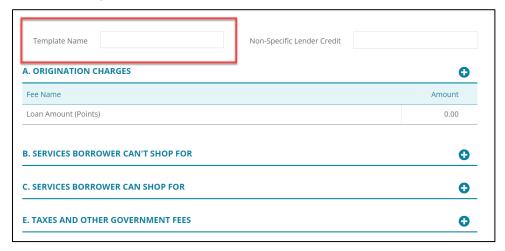


Figure 471: Origination Charges

- 4. Enter the Non-Specific Lender Credit code if applicable.
- 5. Click the **Amount** field.

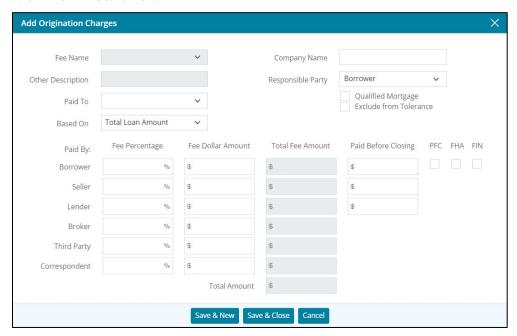


Figure 472: Edit Origination Charges Dialog

- 6. Enter the **Origination Charges** details in the *Edit Origination Charges* dialog.
- 7. Click Save & Close.
- 8. Repeat Steps 3 4 for remaining **Origination Charge** additions.
- 9. Click **Origination Charges Add** to add additional origination charges. (See Figure 469.)



10. Enter the new **Origination Charge** details in the *Add Origination Charges* dialog.

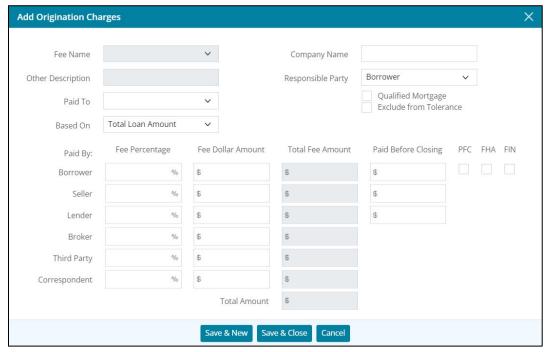


Figure 473: Add Origination Charges Dialog

11. Click Save & Close.

**Note:** Click *Save & New* to add another new *Origination Charge*.

- 12. Repeat Steps 1 10 for the following Standard Fees:
  - Services Borrower Can't Shop For
  - Services Borrower Can Shop For
  - Taxes and Other Government Fees
  - Prepaids
  - Initial Escrow Payment at Closing
  - Other

## **Create New Fees Template**

Create a new Fees Template by copying the *Standard Fee Template* or by using specific **Add** buttons.

### **Create from Copy**

Create a new *Fees Template* with different names to enable different fees for different loans and loan types.



 Click and hold the **Template Name** to copy until the **Add** button changes to **Drag** & **Drop** here to Copy.

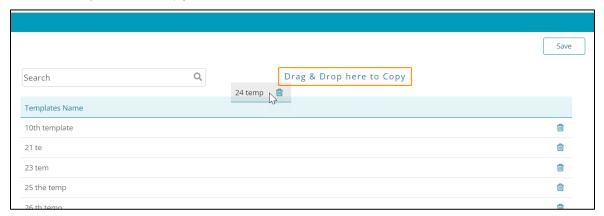


Figure 474: Copy Fees Template

2. Drag the selected template to the **Drag & Drop here to Copy** button to create a copy.

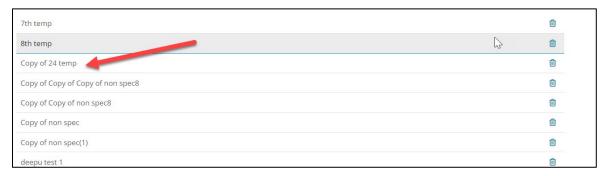


Figure 475: Copied Template

3. Rename the template appropriately.



Figure 476: Rename Fees Template

- 4. Enter the Non-Specific Lender Credit Identifier if appropriate.
- 5. Use Steps 3 10 in <u>Update Standard Fee Template</u> to update the appropriate charges.

# **Create a New Template**

Use the appropriate **Add** button to create a new template.



1. Click the **Add** button.

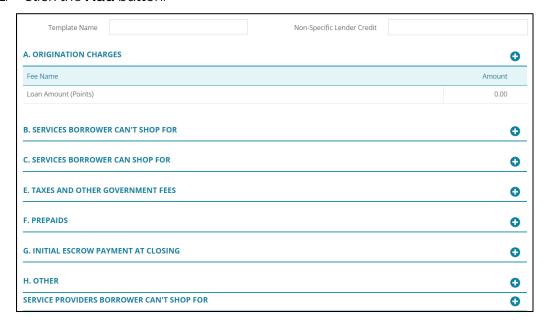


Figure 477: Add New Fees Template

- 2. Enter the **Template Name**.
- 3. Enter the Non-Specific Lender Credit Identifier if appropriate.
- 4. Click **Add** for the first type of charge to enter in the template.
- 5. Complete the appropriate Add Charges dialog fields.

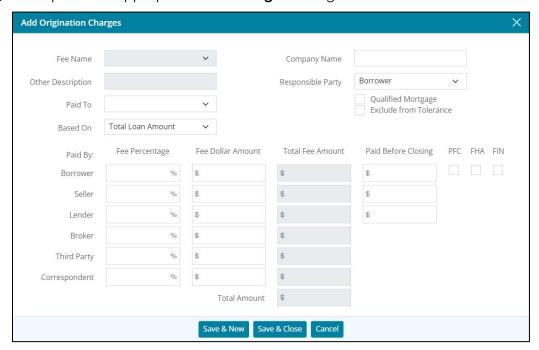


Figure 478: Add Charges Dialog



6. Click Save & Close.

**Note:** Click *Save & New* to add another new charge for the selected list.

- 7. Repeat Steps 4 6 for each charge type to add to the new template.
- 8. Click **Save** when complete.

## **Loan Program**

This section allows the user to create, edit, or delete templates for loan programs that will auto-populate to a loan file. See Application Loan.

# Creating a Loan Program Template

To create a new template:

- Select the Add : icon to add a template.
- 2. Enter the Template Name.

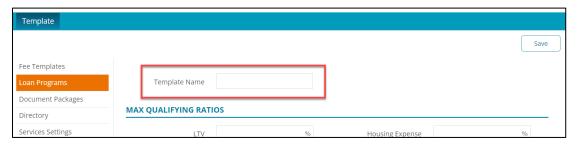


Figure 479: Template Name

3. Adjust the desired fields in the **Loan Information** section.

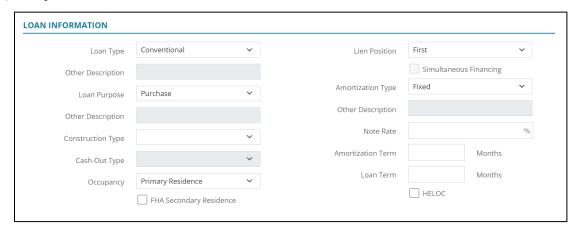


Figure 480: Loan Information Template



4. If needed, enter Rate Adjustments.

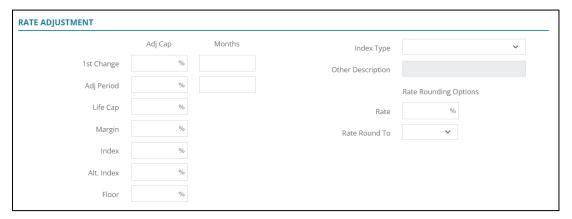


Figure 481: Rate Adjustment

- 5. If needed, enter Payment Adjustments.
- 6. If needed, enter the Buydown Mortgage.

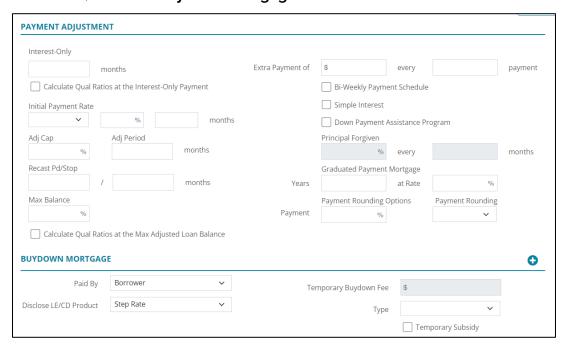


Figure 482: Payment Adjustment

7. Click on Save.



# **Document Packages**

Use this section to create templates for print documents. The *Document Package* will appear when generating documents for a borrower. See Generate.



Figure 483: Document Packages

To create a Document Package:

- 1. Select the **TEMPLATE** tab.
- 2. Select Document Packages.
- 3. Click on the Add icon.
- 4. Create a name for the template using the **Template Name** field.
- 5. In the **Filtered by** dropdown, select the desired document type.
- 6. Choose the desired document(s).
- 7. Select the **Save** button.



# **Directory**

The *Directory* allows the user to add or import contact information to Zenly.

To add a contact:

1. Select the **Add** button.

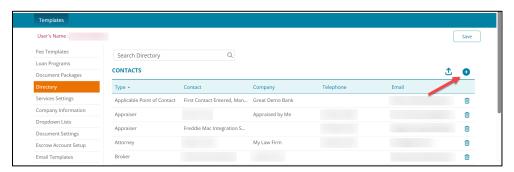


Figure 484: Directory

2. Select a Contact Type.

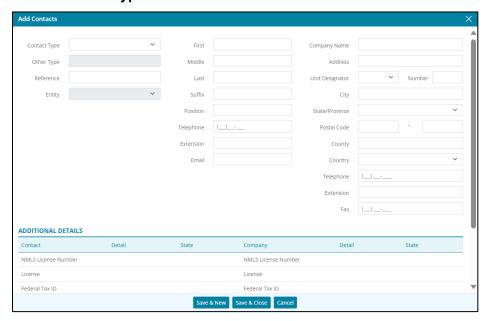


Figure 485: Contact Type (Directory)

- 3. Enter the desired contact information.
- Select Save & Close.

## **Importing Contacts**

Import contacts using the import icon. A Sample CSV file is provided to assist with the importation of a directory.



**Note**: Use the headers from the Sample CSV file to format the desired directory CSV file before importing.

To import contacts:

1. Select the **Import** icon.



Figure 486: Use Directory Icon

2. Select Choose File.

**Note:** Click on the Sample .csv file link to open the CSV sample file.

3. Select the desired CSV file.

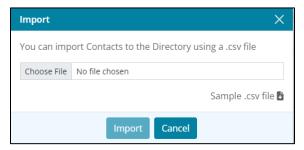


Figure 487: Import Directory

- 4. Ensure the format is correct.
- 5. Select Open.
- 6. Select Import.

# **Global Services Settings**

Use the Services Settings screen to set global service credentials for users.

1. Select the **TEMPLATES** tab.



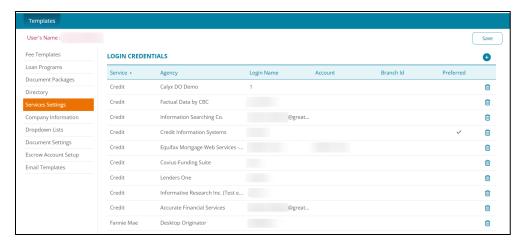


Figure 488: Stored Credit Card

- Select Services Settings.
- 3. Click Add.
- 4. Select the appropriate Service.

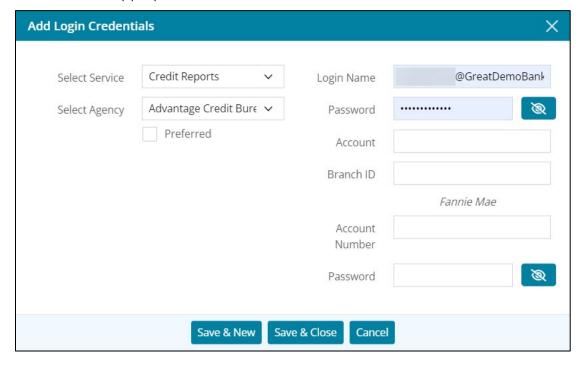


Figure 489: Add Login Credentials Dialog

- 5. Select the appropriate **Agency**.
- 6. Select the **Preferred** checkbox to save settings as preferred.
- 7. Enter Login Name.

**Note:** The *Login Name* for the *Loan Product Advisor Agency* is given by Freddie Mac.

8. Enter the login Password.



- g. Enter the Account number.
- 10. Enter the company **Branch ID** if appropriate.
- 11. Enter the Fannie Mae Account Number.
- 12. Enter the Fannie Mae Password.

**Note:** The *Fannie Mae* fields only appear for credit vendors that require different authentication credentials for Fannie Mae vendors.

- 13. If needed, enter **TPO/NOTP** (*Freddie Mac*).
- 14. If needed, enter **Seller Servicer** number (*Freddie Mac*).
- 15. Click Save & Close.

Note: Click Save & New to add another service setting.

# **Company Information**

Set company information defaults that will appear on all printed documents.

1. Select Company Information.

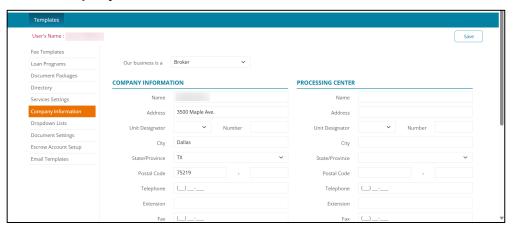


Figure 490: Company Information

- 2. Select the business type from the **Our business is a** dropdown.
- 3. Enter Company Information.
- 4. Enter **Processing Center** information if required.
- 5. Click the **Company Information State License Add** button.
- 6. Complete the Add State dialog fields.
- 7. Click the **Processing Center State License Add** button.
- 8. Complete the Add State dialog fields.



# **Dropdown Lists**

Use the **Dropdown List** options to customize dropdown lists on some Zenly screens. Choose either *Leads* or the *Loans* option to add list items to the selected location.

## **Select List Items**

Use the following steps to select a listed item not included in a dropdown.

1. Select Dropdown Lists.

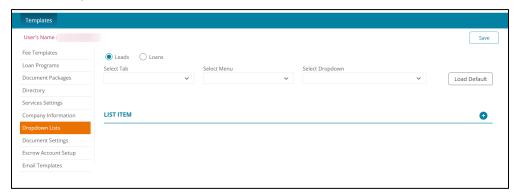


Figure 491: Status Dropdown Lists

- 2. Select either the **Leads** or the **Loans** option.
- 3. Select the **Tab** option.
- 4. Select the Menu option.
- 5. Select the **Dropdown** option.
- 6. Select the required option.



Figure 492: Select List Option

- 7. Click Add.
- 8. Click **Load Default** to add the option to the **Default List**.
- 9. Click **Log Out** to save the change.

**Note:** *Log Out* is required to save the default selection.



### **Add List Items**

Use the following sections to add custom items to dropdown lists.

## **Leads Status Dropdown**

Use the following steps to add list items to the Leads *Tracking* screen.

- Select Dropdown Lists.
- 2. Select Leads.
- 3. Select the **Status** option in the *Select Tab* menu.
- 4. Select the **Tracking** option from the *Select Menu*.
- 5. Select the **Status** option from the *Select Dropdown* menu.

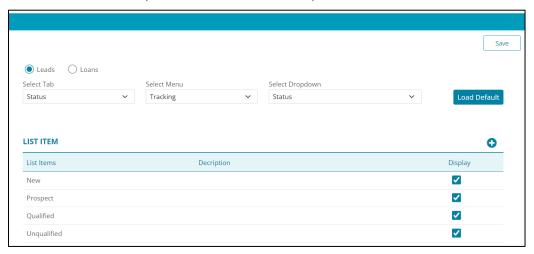


Figure 493: Leads Status Dropdown

6. Click on the Add : icon to create a Status for a lead.

## **Leads Documents Dropdown**

Use the following steps to add list items to the *Documents Request* screen *Pending* options.



1. Select **Documents** from the *Select Tab* dropdown menu.

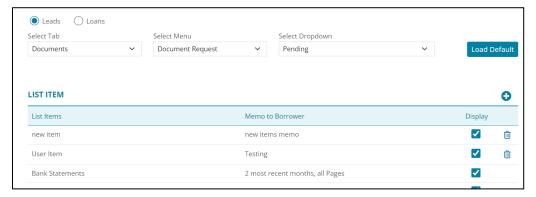


Figure 494: Leads Documents Dropdown

- 2. Select **Document Request** from *Select Menu*.
- 3. Select **Pending** from Select Dropdown.
- 4. Click Add to and a new dropdown menu item.
- 5. Repeat steps for additional **Select Dropdown** options as required.

## **Application Dropdown**

New *Fees* must be added to the *Application* dropdown before the *Fees* are available on the *Application* screens.

Use the following steps to add list items to the *Application* screen *Initial* and *Closing fees* options.

1. Select **Application** from *Select Tab* menu.

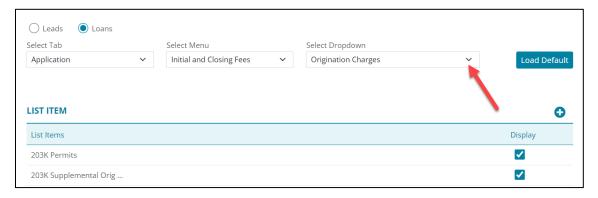


Figure 495: Initial & Closing Fees Dropdown

2. Select **Initial and Closing Fees** from *Select Menu*.



Select the appropriate Select Dropdown option.

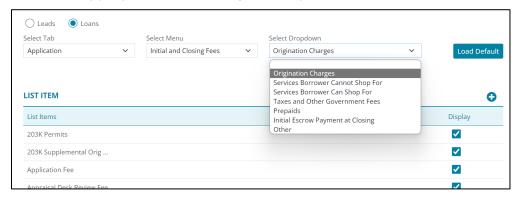


Figure 496: Application Select Dropdown List

4. Click Add to and a new dropdown menu item.

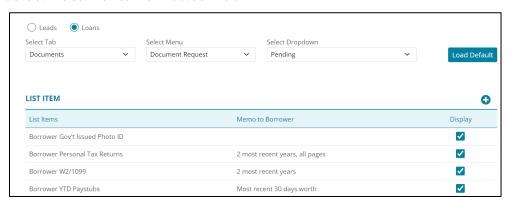
**Note:** See steps 5 -8 in Leads Documents Dropdown.

5. Repeat these steps to add additional Dropdown options.

# **Documents Dropdown**

Use the following steps to add list items to the *Documents Request* screen **Pending** options.

1. Select **Documents** from *Select Tab*.



**Figure 497: Select Document Pending Option** 

- 2. Select **Document Request** from *Select Menu*.
- 3. Select **Pending** from *Select Dropdown*.
- 4. Click **Add** to and a new dropdown menu item.

Note: See steps 5-8 in the Leads Documents Dropdown.

5. Repeat these steps for additional dropdown options.



# **Document Settings**

Use the following sections to set *Application* and *Processing* document settings.

# **Application Privacy Settings**

Select the information to appear on the *Privacy Statement Form*.

1. Select **Application** from *Select Menu*.

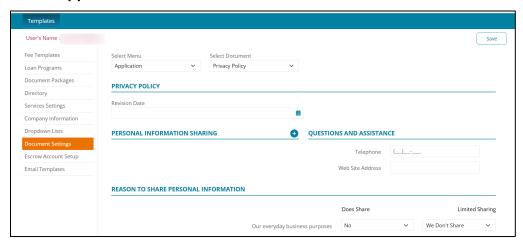


Figure 498: Loan Application Privacy Settings

- 2. Select Privacy Policy from Select Document.
- 3. Select the Calendar to set Privacy Policy Revision Date.
- 4. Click the **Personal Information Sharing Add** button to select document types impacted by personal sharing.

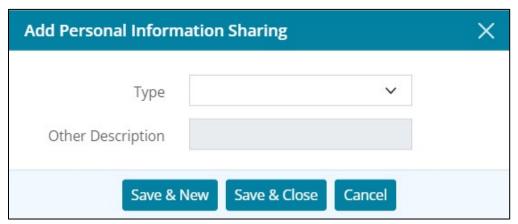


Figure 499: Add Personal Information Sharing

5. Select the appropriate **Type**.

Note: Enter Other Description when selecting Other from the Type dropdown.



6. Select Save & Close to add the document type to the Personal Information List.

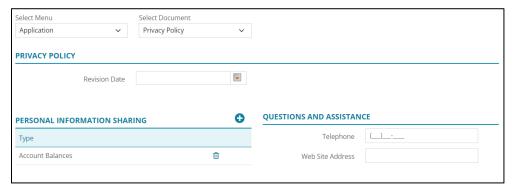


Figure 500: Document Type List

**Note:** Select *Save & New* to add another document type.

- 7. Enter **Questions** and **Assistance Telephone** and **Web Site Address** to which the borrower/co-borrower can refer when questions arise.
- 8. Select **Yes** for the **Reason to Share Personal Information** statements to appear on the form.

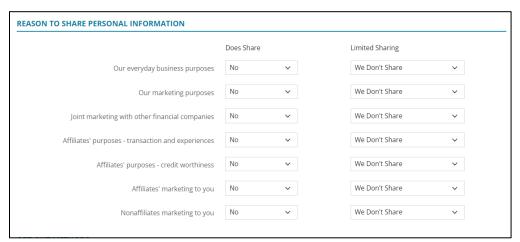


Figure 501: Reasons to Share Personal Info.

9. Select the appropriate corresponding **Limited Sharing** option.



10. Select the appropriate **Opt-out Methods** details.



Figure 502: Opt-out Methods

- 11. Click **Select** to add **Opt-out Choices**.
- 12. Select the checkboxes to include the information on the form.

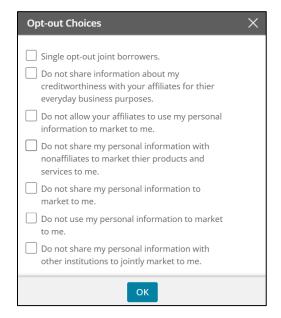


Figure 503: Opt-out Choices Dialog

- 13. Complete the remaining form fields.
- 14. Click Save to save the selections.

## **ECOA Processing Settings**

Select the statement to include in the Equal Credit Opportunity Act (ECOA) Form.



1. Select **Processing** from the *Select Menu* dropdown.



Figure 504: ECOA Form Statement

- 2. Select **ECOA** from the **Select Document** dropdown.
- 3. Select the appropriate **Federal Agency** from the dropdown.
- 4. Review the **Description** to ensure the correct one is selected.

# **Escrow Account Setup**

Use this section to set up Escrow account fees.

**Note:** The user can customize what fees/items are shown on *Escrow Account Setup* screen by using the Dropdown Lists screen.

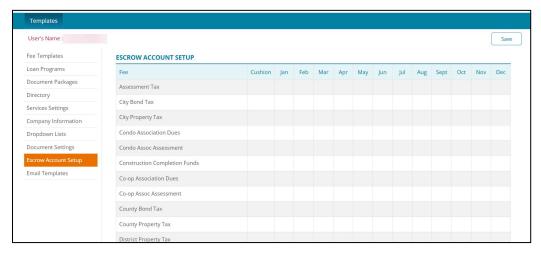


Figure 505: Escrow Account Setup

#### To edit a fee:

- 1. Locate the desired fee.
- 2. Click on the fee.



3. If needed, enter a Cushion.

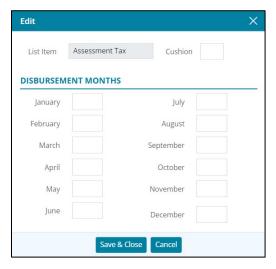


Figure 506: Editing Escrow Fees

- 4. Enter the desired value for each month.
- 5. Enter Save & Close.

# **Email Templates**

This screen allows the user to create and store custom email templates. Created templates are available to use when starting a new email.

Zenly provides some default email templates. Use the Load Default button to populate the table with pre-typed email samples.

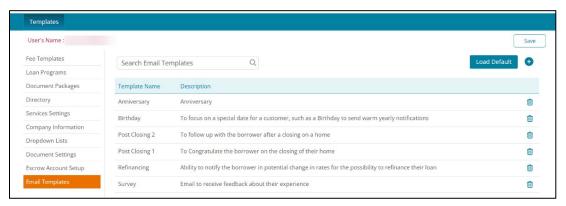


Figure 507: Email Templates



### To create an email template:

1. Click the **Add** • icon.

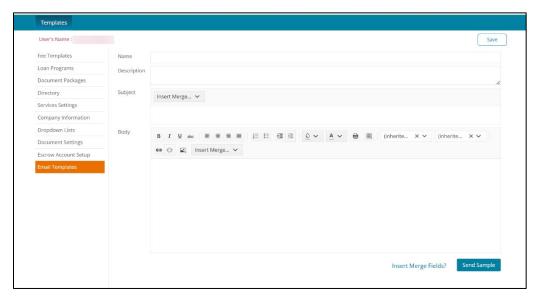


Figure 508: Compose Email

- 2. Enter the Name of the template.
- 3. Enter the **Description**.
- 4. Enter a **Subject**.

Use the Insert Merge drop-down menu to add an auto-populated field.

- 5. Type in the email.
  - Use the Insert Merge drop-down menu to add an auto-populated field.
- 6. If needed, send a test email by clicking the **Send Sample**.
- 7. Click Save.



# Chapter 8: ZIP

The **Interview Portal** provides options for setting up Zip users. To access the Zip user settings, select on the Users name in the User Profile.

## **Interview Portal**

Use the *Interview Portal* to customize and manage Zip information. The options enable design and message configuration for the company *Zip* website used to introduce the borrower to organizations and loan officers. Borrowers may apply for loans and select specific loan officers via the company *Zip* website.

**Note:** Not all the options described are available to all Zenly users.

To access the Interview Portal:

- 1. Open the User Profile.
- 2. Select Interview Configuration.

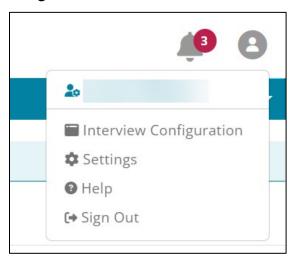


Figure 509: User Profile (Zip)



## **Company Site**

The **Company Site** options enable selecting what appears on the company *Zip Main* page. Include which Loan Originators appear on the Zip site.

## **Company Main**

Configure the design and layout of the landing page for the company Zip landing site.

1. Select Company Main from the sidebar.



Figure 510: Company Main Page Setup

- 2. Select the **Use Company Main On** radio button to enable the company *Zip Main* page.
- 3. Select the **Language Selection On** radio button to enable language selection on the company *Zip Main* page.
- 4. Enter the company website **URL** in the field to enable access to the company site.



Figure 511: Company URL

5. Select GO to test the URL.



6. Select the Zip Main page layout design.

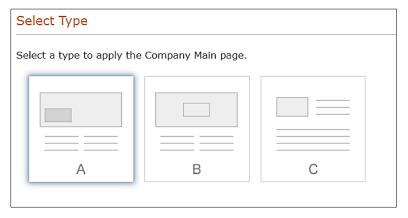


Figure 512: Zip Main Page Layout

7. Click the **Blank** image to browse to the stored **Company** image to use on the *Zip Main* page.



Figure 513: Zip Main Page Image

**Note:** Select a provided image when electing to not use a stored image. Use the **Arrows** to browse all available provided images.

8. Browse to and upload the image.



9. Make changes to the **Edit Contents** section as appropriate.



Figure 514: Edit Zip Main Page Contents

10. Click the **EDIT** links to change the text.

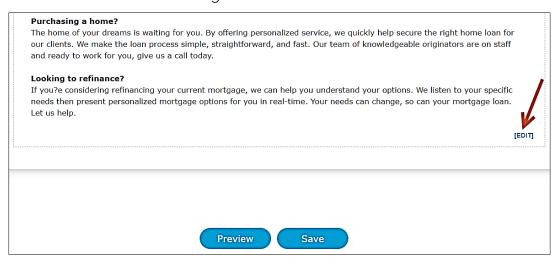


Figure 515: Edit Links

- 11. Click **Preview** to view the updates.
- 12. Click Save.



## **Set Loan Originators List**

Select the Loan Originators to list on the company *Zip Main* page.

1. Select **Set Loan Originators List** from the sidebar.

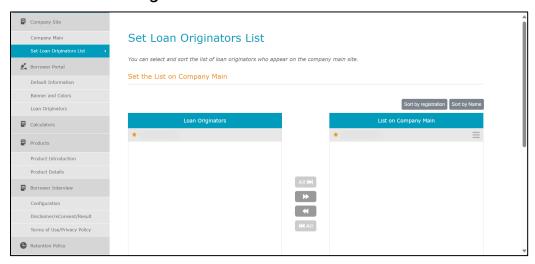


Figure 516: Set Originators List

- 2. Select the appropriate *Originators* from **Loan Originators** list.
- 3. Click the >> to move the selected Originators to the **List on Company Main** list.

**Note:** Select Originators from the *List on Company Main* list and us the **<<** to move to the Loan Originators list.

- 4. Click **Sort by Registration** to sort Originators by registration number.
- 5. Click **Sort by Name** to sort Originators by name.
- 6. Click **Save** to save changes.

## **Borrower Portal**

Use the **Borrower Portal** options to set up *Borrower Portal* page.



#### **Default Information**

Use the following options to set the *Borrower Portal* images and comments the borrower will see.

1. Click **Default Information** from the sidebar.

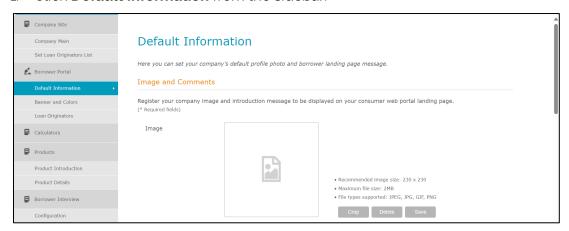


Figure 517: Borrower Portal Image

- 2. Click the **Image** field to browse to and upload a stored image.
- 3. Below the company image registry, enter the company's information.
- Enter a Borrower Portal Welcome message.



Figure 518: Borrower Portal Welcome Message

- 5. Enter the message in **Spanish** if appropriate.
- 6. Select the **Language Select On** radio button when using the Spanish message option, if not selected.



7. Select the provided **Logo** to display on the *Borrower Portal*.

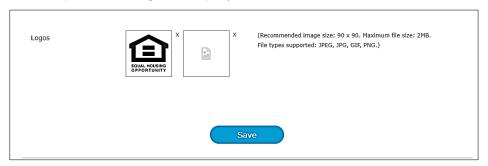


Figure 519: Borrower Portal Logo

Note: Select the Blank Logo to browse to and upload a stored logo image.

8. Click **Save** to save the **Default Information**.

#### **Banner and Colors**

Set the banner and colors options to display on the **Borrower Portal**.

#### **Banner Types**

Two banner type configurations are available for the user.

- Select Banner and Colors.
- 2. Select the **A Type** or the **B Type** configuration.

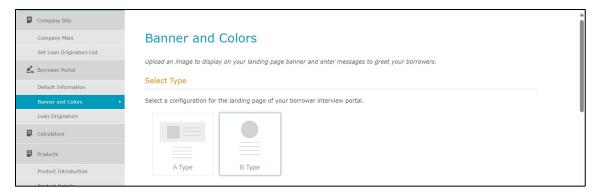


Figure 520: Banner Options



#### **Edit Banner and Colors**

This section of Banners and Colors allows the user to customize the banner.



Figure 521: Edit Banner and Colors

To edit the banner:

- 3. Select the **Edit Banner** button to open the *Edit Banner* dialog. See Figure 520.
- 4. Select the appropriate options. See Figure 520.

#### **Banner Options**

The Edit Banner dialog displays additional banner options that include:

- Displaying no banner.
- Displaying a text banner.
- Displaying an image banner.

Use the radio buttons to choose the desired option.



### **Do Not Display Banner**

If no banner will be displayed, use the Banner Navigation Options to enter the URL.

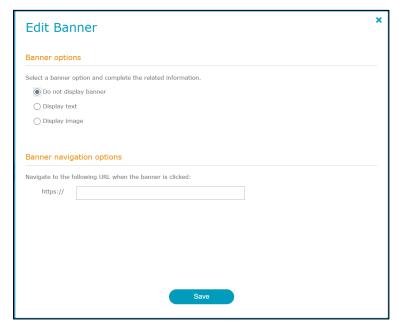


Figure 522: Edit Banner

### **Display Text**

Complete the following text options.

1. Enter the text to display on the banner.

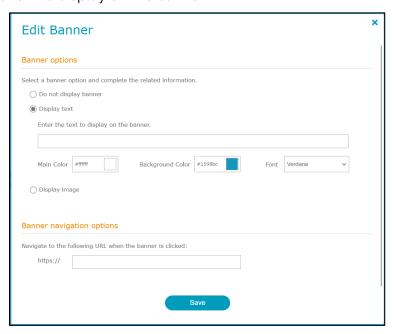


Figure 523: Text Banner Options



- 2. Select the **Text Color**.
- 3. Select the banner Background Color.
- 4. Select the text **Font**.
- 5. Proceed to **Color Settings** and **Font** to select the *Borrower Portal* color options.

#### **Display Image**

Complete the following image options.

1. Click **Browse** to browse to and upload the stored **Banner Image**.

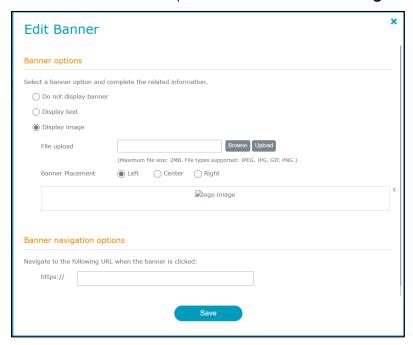


Figure 524: Image Banner Options

- 2. Select the appropriate **Banner Placement** radio button.
- 3. Enter the **URL** the banner opens when clicked on the *Borrower Portal*.
- 4. Proceed to Color Settings and Font to select the Borrower Portal color options.

#### **Color Settings and Font**

Two *Borrower Portal* colors are allowed. The selected *Font* overrides the **Display Text** selected above.



Click the Hex Color Code for page titles and buttons on the active page.



Figure 525: Text Colors

2. Select the appropriate color from the Color Palette.

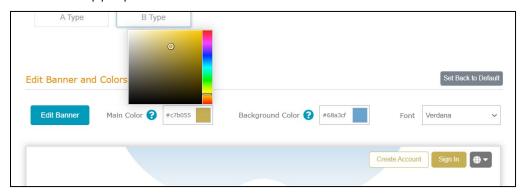


Figure 526: Color Palette

- 3. Click the **Hex Color Code** for completed pages, background text, tooltip buttons, etc.
- 4. Select the appropriate color from the **Color Palette**.
- 5. Select the appropriate **Font** from the dropdown.



Figure 527: Borrower Portal Font

**Note:** Font selection supersedes font selected in *Display Text* section.

- 6. Click **Preview** to view selections.
- 7. Click Save to save Borrower Portal selections.

## **Loan Originators**

The Loan Originators search for and change the image, borrower landing page message and web address of a loan originator.



### **Add Loan Originators**

1. Select Loan Originators.

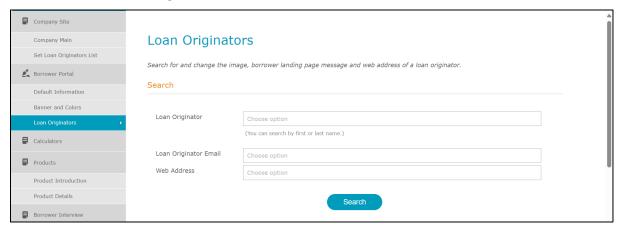


Figure 528: Loan Originators

- 2. Choose the **Loan Originator** option.
- 3. Choose the Loan Originator Email.
- 4. Choose the Loan Originator Web Address.
- 5. Click Search.
- 6. Verify the search **Results**.

### **Edit Loan Originators**

Use the following steps to edit a user.

- 1. Select **Edit User** from the *Results* table.
- 2. Enter the user Email Address.
- 3. Enter the user Password.
- 4. Enter the user Website Number.
- 5. Select the **Checkbox** if appropriate.
- 6. Click Login.



### **Calculators**

When borrowers visit the landing page, they can use a *Calculator* to see their expected monthly payments. As the administrator, use this screen to enable this function.



Figure 529: Calculators

- 1. Choose the **On** option to enable the *Calculator* for the borrowers to use.
- 2. Use the textbox to enter a message for the borrowers using the calculator.
- 3. Click on the **Spanish** to enter a message in Spanish if applicable.
- 4. Use the toolbar above the textbox to edit the message.
- 5. Click Save.
- 6. To preview the site, click on the link at the bottom of the screen.



Figure 530: Zip Site Link



### **Products**

Set up loan products that borrowers can choose from the Zip portal. The menu is divided into two screens:

**Product Information:** Use the screen to provide borrowers with an introduction to the loan products offered.

**Product Details:** Use this screen to provide borrowers with details about what the loan products contain.

#### **Product Introduction**

Use this section to add information about the loan products offered.

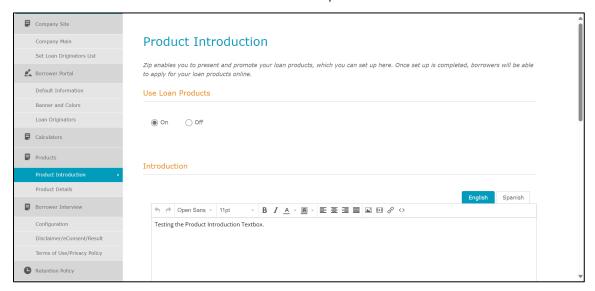


Figure 531: Production Introduction

To set up a product introduction:

- 1. Select the **On** option to enable the borrowers to view the offered loan products.
- 2. Enter an Introduction for the products offered.
- Enter additional information in the Footer textbox.
   Information added in the Footer textbox will appear below the offered products.
- 4. Click Save.
- 5. Use the **Preview** button to open a sample.

#### **Product Details**

The *Product Details* screen allows the user to add what loan products are offered by your company. Use the button on the table to add, delete, or copy a loan product.



1. Click on the **New Loan Product** button.

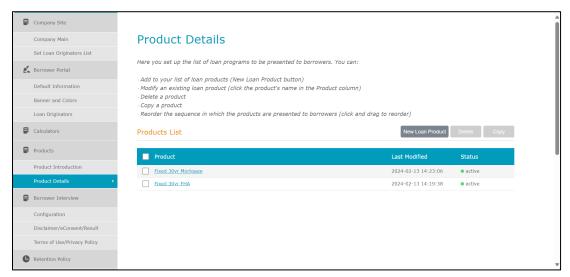


Figure 532: Product Details

2. Enter information about the product.

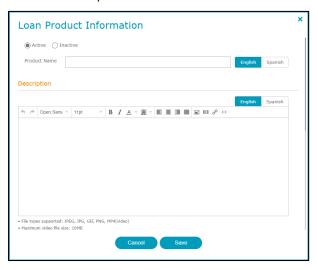


Figure 533: Loan Product Information

- 3. Scroll down to enter loan information for the offered product.
- 4. Click Save.
- 5. If needed, click the **Preview** button to view a sample of the screen.



### **Borrower Interview**

Use the **Borrower Interview** options to customize the information collected from Zip users.

## **Configuration**

Select the interview questions.

1. Select Configuration.

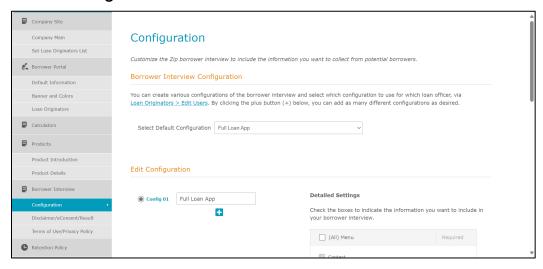


Figure 534: Set Loan Interview Configurations

- 2. Select the **Default Configuration** from the dropdown when more than one configuration is available.
- 3. Select the appropriate **Config** radio button when more than one is available.
- 4. Select the appropriate **Detailed Settings**.
- 5. Select the **Classic** or **New** radio button.
- 6. Click Save.

#### Disclaimer/eConsent/Result

Set the **Disclaimer** and **Thank you** statements.



Select Disclaimer/eConsent/Result from the sidebar.

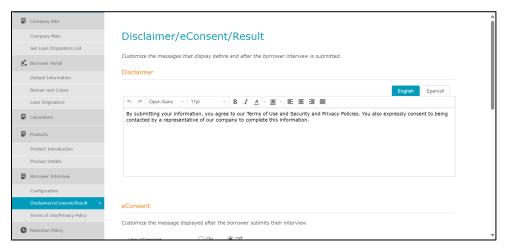


Figure 535: Zip Disclaimer/eConsent/Result

- 2. Enter the Zip **Disclaimer** in English.
- Enter the Zip **Disclaimer** in Spanish if required.
- 4. Enter the Zip eConsent if required.
- 5. Enter the Zip **Thank You Message** in English.

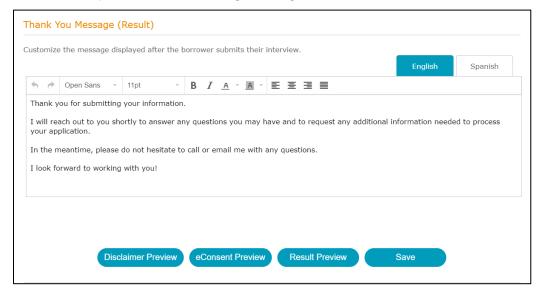


Figure 536: Zip Thank You Message

- 6. Enter the **Zip Thank You Message** in Spanish if required.
- 7. Click **Disclaimer Preview** to review.
- 8. Click eConsent Preview to review.
- 9. Click Result Preview to review.
- 10. Click **Save** to save the Zip messages.



## **Terms of Use/Privacy Policy**

Set the **Terms of Use** and **Privacy Policy** statements.

1. Select **Terms of Use/Privacy Policy** from the sidebar.

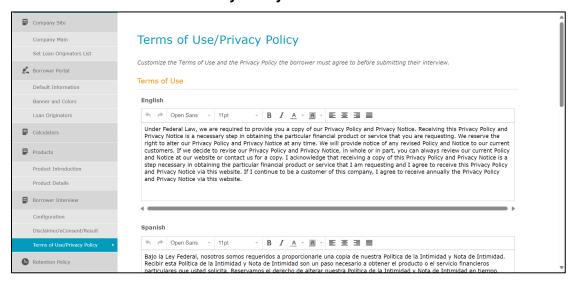


Figure 537: Terms of Use/Privacy Policy

2. Enter the **Terms of Use** in **English**.

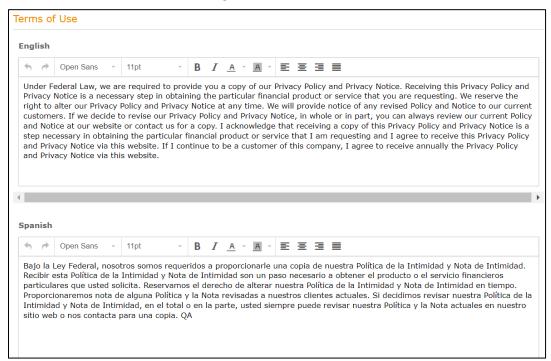


Figure 538: Terms of Use Statement.

3. Enter the **Terms of Use** in **Spanish** if required.



4. Enter the **Privacy Policy** in **English**.

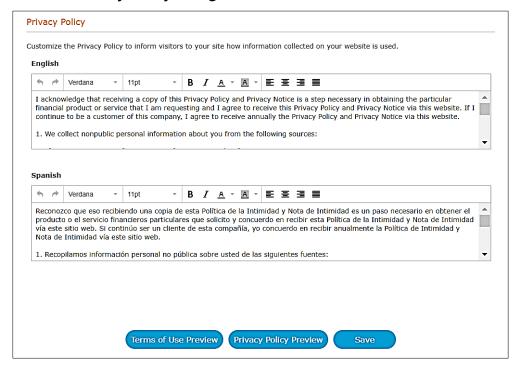


Figure 539: Privacy Policy

- 5. Enter the **Privacy Policy** in **Spanish** if required.
- 6. Click **Terms of Use Preview** to review.
- 7. Click **Privacy Policy Preview** to review.
- 8. Click **Save** to save the Zip statements.



# **Retention Policy**

Use the **Retention Policy** options to change the default Zip loan document and eSignature retention settings.

1. Select **Retention Policy** from the sidebar.

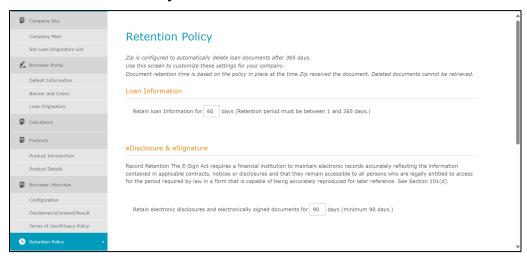


Figure 540: Zip Retention Policy

- 2. Change the **Loan Information** retention setting to modify the retention length.
- Change the eDisclosure & eSignature retention setting to modify the retention length.
- 4. Click Save.

## **Notifications**

Use the following section to setup borrower reminders.

## **Email Settings**

Use the following sections to set up email addresses and email preferences.

#### Set Email Address

Use the Set Email Address to set email preferences.



1. Select **Set Email Address** from the sidebar.

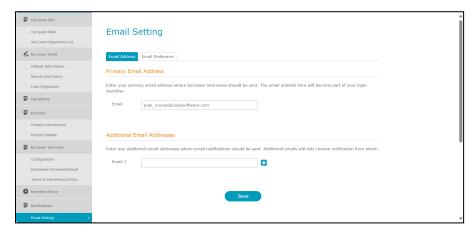


Figure 541: Zip Email Preferences

- 2. Enter the **Primary Email** address.
- 3. Use the + to add Additional Email Addresses.
- 4. Click Save.
- 5. Select the **On** radio button to receive the **Loan Officer (LO) Notifications Emails** when borrowers interact with **Zip**.
- 6. Enter the email to Receive Notification Email with Borrower Contact Information.
- 7. Click Save.

#### **Edit Emails**

Use *Edit Emails* screen to customize email notifications sent to the borrowers after submitting a loan.

Use the following steps to customize email notifications.

1. Select **Edit Emails** from the sidebar.

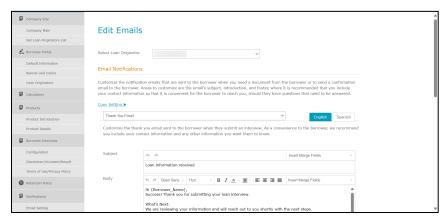


Figure 542: Edit Emails



2. Click the **Select Loan Originator** dropdown and select an originator.

## **Email Notifications**

- 1. Select the **Copy Setting >** link if applicable.
- 2. Select an email template from the dropdown menu.

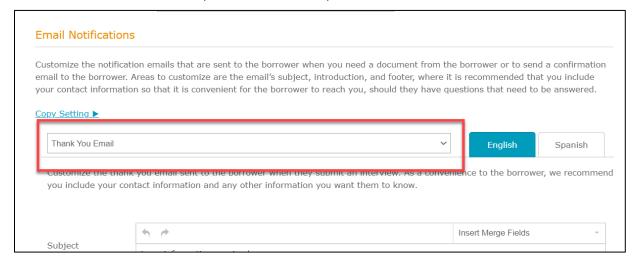


Figure 543: Email Template

- 3. Select either **English** or **Spanish** tab.
- 4. Use the Insert Merge Fields dropdown to add automation to the email.

**Note:** The default email template contains bracketed tags (merged fields) that autofill common elements within the email (Ex. **{Sender\_Name}**).

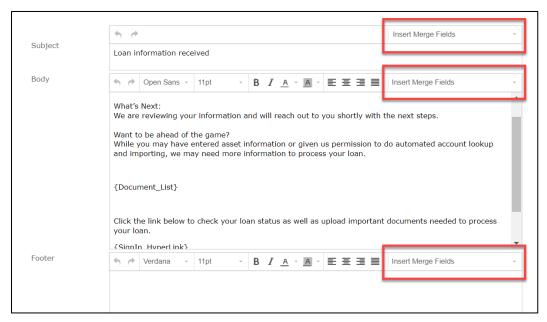


Figure 544: Insert Merge Fields



5. Customize the Subject content.

**Note:** Before entering a *Merge Field*, place the insertion mark at the desired location. The Merge Field will appear wherever the user places the insertion mark. See the image below.

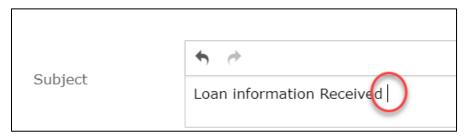


Figure 545: Placing a Merge Field

- 6. Customize the **Body** content.
- 7. Customize the Footer content.
- 8. Select the **Save** button.

#### Set Back to Default

Use the Set Back to Default button to reset the Subject, Body, and Footer to the email's original format.

- 1. Select the **Set Back to Default** button.
- 2. Click on Yes to reset the email.

### **Send Sample**

Use the *Send Sample* button to send a sample of the modified email to the desired email address.

- 1. Click the **Send Sample** button.
- 2. Enter an email address in the **Send To** field.



Figure 546: Send Sample Email

3. Click Send.



## **Email Signature**

Use this section to create an *Email Signature*. Choose between *Default*, *Use HTML*, or *None*.

1. Select a signature option.

The *Default* option will apply a signature with the loan originators information set in Loan Originators.

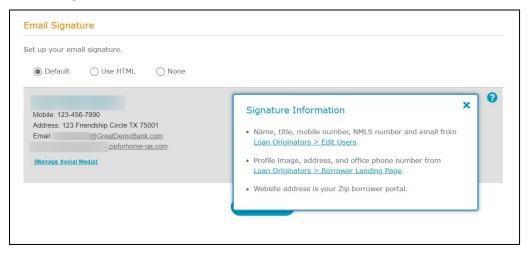


Figure 547: Email Signature

- 2. Select the Manage Social Media link.
- 3. In the Manage Social Media dialog, add the desired social media URLs.
- 4. Click Save.
- 5. After adding social media accounts, click the **Save** button to complete the signature setup.

#### **Use HTML**

The user can design their own signature by selecting the *Use HTML* option. If the user prefers not assigning a signature, the *None* option is available.

If the *Use HTML* option is selected:



1. Click on the blank image field to add an image to the signature.

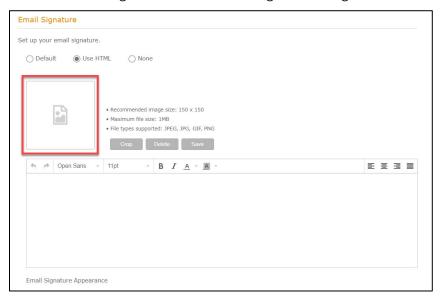


Figure 548: Use HTML

- 2. Browse to the desired image.
- 3. Select **Open** to upload the image.
- 4. Click on the **Crop** button to edit the image.
- 5. Click **Save** to keep the crop.
  - Use the **Delete** button to remove the uploaded image.
- Enter the signature information in the text box.
   Use the functions for the text box to design the signature.
- 7. Select an appearance for the signature.

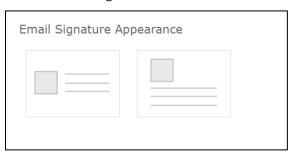


Figure 549: Email Signature Appearance

8. Click the **Save** button to save the email signature.

### **Edit Reminders**

Use the following section to set up reminders.

Select Edit Reminders.



2. Choose a Loan Originator.

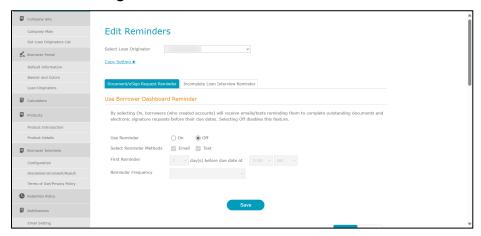


Figure 550: Edit Reminder

## **Copy Setting**

Use the Copy Setting > link to copy the settings from a chosen loan originator and apply them to other loan originators.

After selecting the link:

1. Select the **Copy from** dropdown menu and chose whose settings to copy.

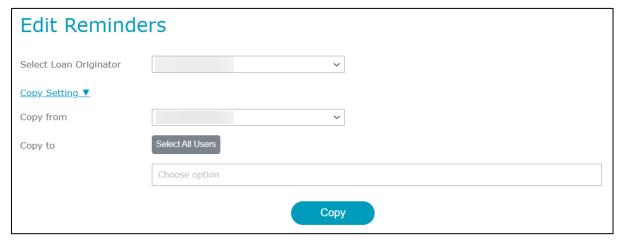


Figure 551: Copy Setting

- 2. If needed, click on the Select All Users button.
- 3. Or enter which originators to apply the settings to.
- 4. Click on the Copy button.



## Document/eSign Dashboard Reminder

Selecting *On* will alert borrowers (with accounts created) with emails/text messages about completing any outstanding documents or electronic signature requests before their due dates. The *Off* option disables this feature.

To set a reminder:

1. Select either **On** or **Off**.

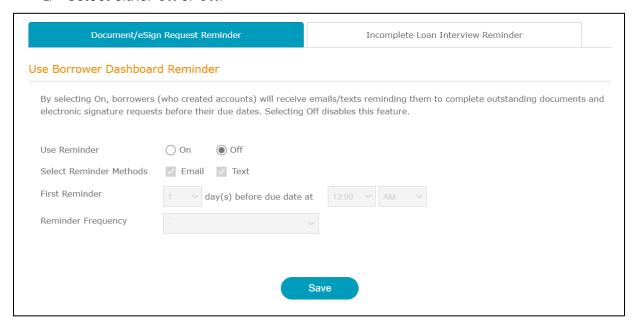


Figure 552: Document/eSign Reminder

- 2. Chose Email, Text, or select both options.
- 3. Select the number of days before the due date to remind the borrower.
- 4. Select the time of day.
- 5. Click on the **Reminder Frequency** dropdown menu and select an option.
- 6. Click **Save**.
- 7. If selected, customize the email reminder.
- 8. If selected, customize the text reminder.

#### **Loan Interview Reminder**

Selecting *On* will alert borrowers (with accounts created) with emails/text messages about completing loan interviews. The *Off* option disables this feature.



#### To set a reminder:

### 1. Select either On or Off.

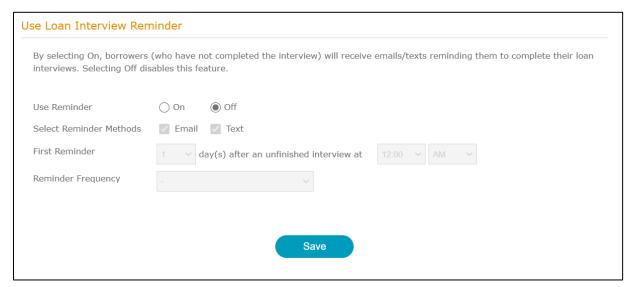


Figure 553: Loan Interview Reminder

- 2. Chose Email, Text, or select both options.
- 3. Select the number of days after an unfinished interview before notifying the borrower.
- 4. Select the time of day.
- 5. Click on the **Reminder Frequency** dropdown menu and select an option.
- 6. Click Save.
- 7. If selected, customize the email reminder.
- 8. If selected, customize the text reminder.



## Reports

Use the **Reports** options to run Zip Reports.

## **Borrower Interview Report**

Set the *Borrower Interview Report* options to retrieve the list of borrower interviews for a specified timeframe.

1. Select **Borrow Interview Report** from the sidebar.

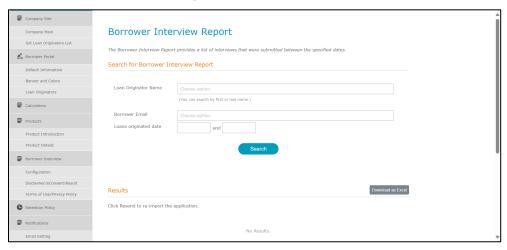


Figure 554: Run Borrower Interview Report

- 2. Enter Loan Originator Name.
- Enter Borrower Email.
- 4. Set Loans originated dates.
- 5. Click Search.
- 6. Click **Download as Excel** to download the results in an Excel spreadsheet.

## **Billing Statement Report**

Use the **Billing Statement Report** options to run billing reports for a selected month.



1. Select Billing Statement Report.

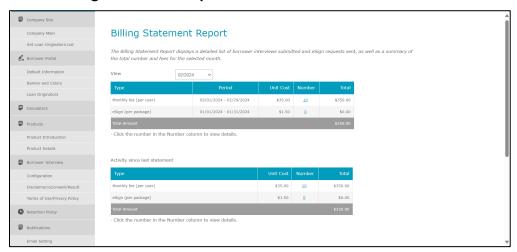


Figure 555: Billing Statement Report

- 2. Enter the **Loan Originator Name**.
- 3. Select the **Month** for the report.
- 4. Click Search.

Note: Results display in the Results List.

## **Borrower Statistics**

Use the **Borrower Statistics** options to review Zip borrower activity.

### Registered Borrowers

Review the Zip registered borrowers.

1. Select **Borrower Statistics** from the sidebar.

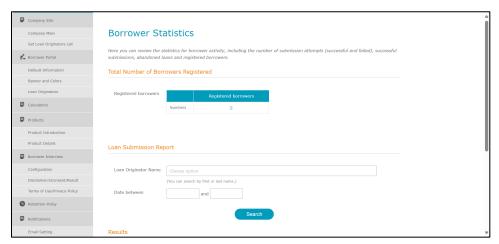


Figure 556: Borrower Statistics



2. Click the **Registered Borrowers** link to review the registered borrowers.



Figure 557: Registered Borrowers

3. Click **Search** to locate a borrower when the registered borrowers appear in a list.

## **Loan Submission Report**

Use the **Loan Submission Report** options to return a report containing the Zip submitted loans.

- Select Borrower Statistics.
- 2. Enter the Loan Originator Name.
- 3. Enter the **Date Between** range to include in the report.
- 4. Click Search.

**Note:** The results display in a **Results List**.

# **Settings**

As the administrator, configure the settings for document collection and VOA (verification of asset) via the *Settings* menu.

## **Google Analytics**

From the *Google Analytics* screen, the user can register *Google Analytics ID* to track the pattern on how borrowers use the interview portal.

To register Google Analytics ID:



1. Choose the **On** option.

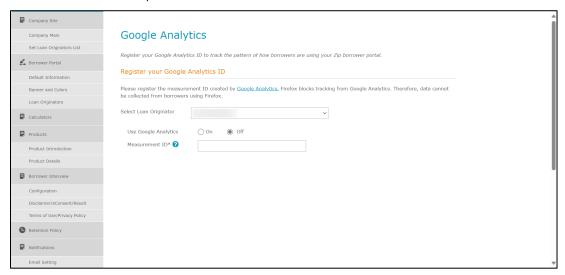


Figure 558: Google Analytics

2. Enter the Google Analytics ID into Measurement ID field.

## **Document Template**

Use the *Document Template* screen to Set the document collection that you want to receive from borrower during Loan Interview.

1. Select **Document Template** from the sidebar.

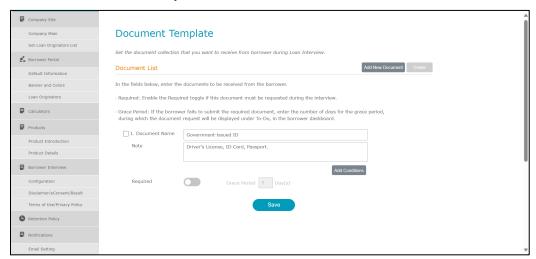


Figure 559: Document Template

- 2. Enter **Document 1** name.
- 3. Enter description in the Note field.
- 4. Click + to add additional documents.
- 5. Click Save.



# **Security**

Select the 2-factor Login Authentication option.



Figure 560: Security Login

- 2. If needed, set Password Parameters.
- 3. Click Save.

# Payment Management

Use the *Payment Management* screen to update the credit card information used for Zip and eSignature transactions.

Select Payment Method from the sidebar.

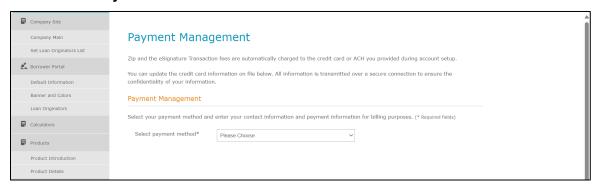


Figure 561: Payment Method

2. Select the appropriate Payment Method.



3. Enter Credit Card or Automatic Clearing House (ACH) information.

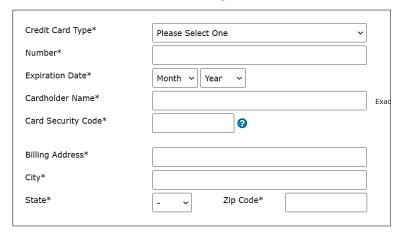


Figure 562: Payment Management Credit Card

4. Click Save.

# Chapter 9: ACRONYMS

The following tables contain acronym definitions used in this document.

Table 4: Acronyms

Acronym	Definition	
ADA	Americans with Disabilities Act	
ARM	Adjustable-Rate Mortgage	
CBSV	Consent Based Social Security Number Verification	
FHA	Federal Housing Administration	
HMDA	Home Mortgage Disclosure Act	
FNM	Fannie Mae Data file developed by Calyx.	
HTML	Hyper Text Markup Language	
HOEPA	Homeownership and Equity Protection Act	
MIP	Mortgage Insurance Premium	
PMI	Private Mortgage Insurance	
POS	Point of Sale	
SCIF	Supplemental Consumer Information Form	
USDA	United States Department of Agriculture	
URLA	Uniform Residential Loan Application (Form 1003)	
VA	Veterans Affairs	
XML	Extensible Markup Language	



# **APPENDIX A: LOAN ESTIMATE MAPPING TABLES**

See Loan Estimate.

## **Loan Terms**

**Table 5: Loan Terms Mapped Fields** 

Loan Estimate Field(s)	Mapped from Screen	Mapped from Section/Field
Loan Amount	Loan Application	Summary of Total Loan Amount
Can this amount increase after closing?	Loan Application	Determine by various loan data and loan terms.
Interest Rate	Loan Application	Payment Schedule
Monthly Principal & Interest	Loan Application	Payment Schedule
Prepayment Penalty	Loan Estimate	Prepayment Penalty Checkbox and the fields below the checkbox.
Balloon Payment	Loan Application	Loan Features

# **Projected Payments**

**Table 6: Project Payments Mapped Fields** 

Loan Estimate Field(s)	Mapped from Screen	Mapped from Section/Field
Principal & Interest (MIN/MAX)	Loan Application	Payment Schedule – Mth Pmt column
Mortgage Insurance (MI)	Loan Application	Payment Schedule – MI
Escrow	Initial Fees Worksheet	G. Initial Escrow Payment at Closing